

FINANCE COMMITTEE REGULAR SESSION

AGENDA

Tuesday, January 24, 2017 5:00 p.m.

Location: Schantz Conference Room Sonoma Valley Hospital, 347 Andrieux Street Sonoma CA 95476

	AGENDA ITEM	RECOMMENDATION			
M	ISSION STATEMENT The mission of the SVHCD is to maintain, improve, and restore the health of everyone in our community.				
1.	CALL TO ORDER/ANNOUNCEMENTS	Nevins			
2.	PUBLIC COMMENT SECTION	Nevins			
3.	CONSENT CALENDAR FC Minutes 10.25.16	Nevins	Action		
4.	FINANCE REPORT FOR MONTH ENDING 12.31.16	Jensen	Inform/Action		
5.	CAPITAL SPENDING REPORT FOR SECOND QUARTER FY2017	Jensen	Inform		
6.	PALM DRIVE HOSPITAL LAWSUIT	Jensen	Inform/Action		
7.	FINANCE COMMITTEE ANNUAL WORK PLAN	Jensen	Inform/Action		
8.	ADJOURN	Nevins			

CONSENT CALENDAR



SVHCD FINANCE COMMITTEE MEETING MINUTES

TUESDAY, October 25, 2016 Schantz Conference Room

Excused	Staff	Public
Steve Barclay	Ken Jensen	Sam McCandless
Keith Chamberlin	Gigi Betta	
	Jeannette Tarver	
	Kelly Mather	
	Sarah Dungan	
	Steve Barclay	Steve Barclay Keith Chamberlin Gigi Betta Jeannette Tarver Kelly Mather

AGENDA ITEM	DISCUSSION	ACTIONS	FOLL OW- UP
MISSION & VISION STATEMENT The mission of SVHCD is to maintain, improve and restore the health of everyone in our community.			
1. CALL TO ORDER/ANNOUNCEMENTS	Nevins		
	Meeting called to order at 5:00pm		
2. PUBLIC COMMENT SECTION	Hohorst		
	No public comment.		
3. CONSENT CALENDAR FC Minutes 9.27.16	Nevins	Action	
		MOTION by Hohorst to approve and 2 nd by Berezin. All in favor	
4. FINANCE REPORT MO. ENDING 9.30.16	Jensen	Inform/Action	

AGENDA ITEM	DISCUSSION	ACTIONS	FOLL OW- UP
	Ms. Mather gave an update for the month of October 2016. Many staff has been on furlough since July 2016. Furlough will discontinue at the end of October 2016. There are two staff members on disability and there have been two terminations. Some of the nursing staff is requesting increases in salary. After accounting for all income and expenses but not including Restricted Contributions and GO bond activity, the net loss for September was (\$80,958) vs. a budgeted net loss of (\$94,121). The total net income for September after all activity was \$94,074 vs. a budgeted net income of \$59,230. Ms. Nevins requested that in next month's financial package the <i>percentage of total cash collections vs. overall payor mix</i> be included.		
5. Q1 CAPITAL SPENDING FY 2017	Tarver	Inform/Action	
	Ms. Tarver presented an update of the Capital Plan for 2017. It falls into three categories: requests supported by the Hospital's Foundation, requests covered by operating expenses and construction in progress.		
6. Q1 9-MONTH PROJECTION	Jensen	Inform/Action	
	Mr. Jensen presented the annualized financial projection for 2017. Appears on target.		
7. ANNOUNCEMENTS/ADJOURNMENT	Nevins	Inform	
	Meeting adjourned 5:50pm		

4.

FINANCIAL REPORT FOR MONTH ENDING 12.31.16



To: SVH Finance Committee

From: Ken Jensen, CFO
Date: January 24, 2017

Subject: Financial Report for the Month Ending December 31, 2016

The actual loss of (\$934,990) from operations for December was (\$469,138) unfavorable to the budgeted loss of (\$465,852). The year-to-date actual loss from operations is (\$2,517,331) compared to the expected loss of (\$2,344,616). After accounting for all other activity, the December net loss was (\$599,524) vs. the budgeted net loss of (\$117,622) with a monthly EBIDA of -10.6% vs. a budgeted 1.3%. Year-to-date the total net income is \$51,936 favorable to budget with a year-to-date EBIDA of 2.4% vs. the budgeted 3.0%.

Gross patient revenue for December was \$20,176,998, (\$444,646) less than expected. Inpatient gross revenue was under budget by (\$354,741). Inpatient days were close to budgeted expectations at 355 days and inpatient surgeries were under budget by (12) cases. Outpatient revenue was under budget by (\$756,842). Outpatient visits were over budgeted expectations by 304 visits but outpatient surgeries were under budget by (20) cases. The Emergency Room gross revenue is over budget by \$1,123,074, ER visits are over budget by 79 visits. SNF was under budgeted expectations by (\$493,957) due to SNF patient days being under budgeted expectations by (148) days. Home Health was over budget by \$37,820. Home health visits were over budgeted expectations by 64 visits.

Deductions from revenue were unfavorable to budgeted expectations by (\$338,718). The unfavorable variance is due to the ER gross revenue being significantly over budgeted expectations along with the unfavorable variance in both IP and OP surgeries which have a higher insurance payout.

After accounting for all other operating revenue, the **total operating revenue** was unfavorable to budget by (\$773,435).

Operating Expenses of \$4,713,005 were favorable to budget by \$304,297. Salaries and wages were under budget by \$222,526 due to permanent FTE reductions in accounting, administration, and human resources along with efficient staffing in clinical departments. Employee benefits are over budget by (\$55,456) due to an increase in PTO and disability in December. Supplies are under budget in December by \$32,332 due to lower volume in surgery. Purchased services were under budget by \$54,566 due to budgeted services not used in the month of December. Interest expense is over budget in December by (\$11,099) due to the unbudgeted interest expense related to the south lot loan.

After accounting for all income and expenses, but not including Restricted Contributions and GO bond activity, the net loss for December was (\$736,334) vs. a budgeted net loss of (\$274,963). The total net loss for December after all activity was (\$599,524) vs. a budgeted net loss of (\$117,622).

EBIDA for the month of December was -10.6% vs. the budgeted 1.3%.

Patient Volumes - December

	ACTUAL	BUDGET	VARIANCE	PRIOR YEAR
Acute Discharges	100	109	-9	109
Newborn Discharges	8	24	-16	21
Acute Patient Days	355	351	4	351
SNF Patient Days	500	648	-148	648
Home Care Visits	919	855	64	915
OP/ER/HHA Gross Rev.	\$12,935	\$12,531	\$404	\$12,274
Surgical Cases	126	158	-32	136

Gross Revenue Overall Payer Mix - December

	ACTUAL	BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE
Medicare	44.0%	47.3%	-3.3%	46.2%	47.0%	-0.8%
Medicare Mgd Care	10.5%	7.2%	3.3%	9.3%	7.2%	2.1%
Medi-Cal	19.2%	19.2%	0.0%	17.2%	19.1%	-1.9%
Self Pay	0.7%	1.1%	-0.4%	1.7%	1.2%	0.5%
Commercial	21.9%	19.8%	2.1%	20.9%	20.1%	0.8%
Workers Comp	2.1%	2.7%	-0.6%	2.7%	2.8%	-0.1%
Capitated	1.6%	2.7%	-1.1%	2.0%	2.6%	-0.6%
Total	100.0%	100.0%		100.0%	100.0%	

Cash Activity for December:

For the month of December the cash collection goal was \$3,699,388 and the Hospital collected \$3,846,046, or over the goal by \$146,658. The hospital collected the held Medicare outpatient claims in December. The year-to-date cash collection goal was \$21,179,617 and the hospital has collected \$22,394,681, or over goal by \$1,215,064. Days of cash on hand are 25.2 days at December 31, 2016. The hospital received the parcel tax revenue of \$1.6M and the anticipated IGT payments of \$1.5M. Accounts Receivable decreased from November, from 53.0 days to 50.8 days in December. Accounts Payable decreased by \$66,355 from November and Accounts Payable days are at 49.7.

ATTACHMENTS:

- -Attachment A is the Payer Mix Analysis which includes the projected collection percentage by payer.
- -Attachment B is the Operating Indicators Report

- -Attachment C is the Balance Sheet
- -Attachment D (two pages) is the Statement of Revenue and Expense. The first page breaks out the hospital operations and page two includes all other activity.
- -Attachment E is the Variance Analysis. The line number tie to the Statement of Revenue and Expense line numbers and explains any significant variances.
- -Attachment F are the graphs for Revenue and Accounts Payable.
- -Attachment G is the Statistical Analysis
- -Attachment H is the Cash Forecast

Sonoma Valley Hospital Net Revenue by Payer for the month of December 31, 2016

	December-16				YTD			
Gross Revenue:	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	8,865,370	9,727,681	-862,311	-8.9%	59,457,893	58,616,963	840,930	1.4%
Medicare Managed Care	2,115,286	1,478,738	636,548	43.0%	12,006,829	9,033,996	2,972,833	32.9%
Medi-Cal	3,862,981	3,940,839	-77,858	-2.0%	22,064,714	23,754,885	-1,690,171	-7.1%
Self Pay	144,765	233,858	-89,093	-38.1%	2,173,088	1,480,287	692,801	46.8%
Commercial & Other Government	4,451,314	4,138,351	312,963	7.6%	27,171,037	25,164,597	2,006,440	8.0%
Worker's Comp.	413,501	559,670	-146,169	-26.1%	3,418,187	3,438,096	-19,909	-0.6%
Capitated	323,781	542,507	-218,726	-40.3%	2,590,547	3,318,303	-727,756	-21.9%
Total	20,176,998	20,621,644	(444,646)		128,882,295	124,807,127	4,075,168	
Net Revenue:	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	1,167,977	1,636,617	-468,640	-28.6%	9,365,595	10,035,366	-669,771	-6.7%
Medicare Managed Care	273,718	206,092	67,626	32.8%	1,656,617	1,390,280	266,337	19.2%
Medi-Cal	495,234	608,278	-113,044	-18.6%	3,047,662	3,622,013	-574,351	-15.9%
Self Pay	59,542	95,716	-36,174	-37.8%	815,749	579,468	236,281	40.8%
Commercial & Other Government	1,488,519	1,687,558	-199,039	-11.8%	9,141,043	9,943,355	-802,312	-8.1%
Worker's Comp.	93,617	119,490	-25,873	-21.7%	767,844	762,001	5,843	0.8%
Capitated	9,357	17,577	-8,220	-46.8%	80,130	109,842	-29,712	-27.0%
Prior Period Adj/IGT	-		0	*	1,844,626	-	1,844,626	*
Total	3,587,964	4,371,328	(783,364)	-17.9%	26,719,266	26,442,325	276,941	1.0%
Daywork of New Daywork	Actual	Dudasa	Variance	0/ Variana	A short	Dodges	Variance	0/ Naviana
Percent of Net Revenue:	Actual	Budget		% Variance	Actual	Budget	Variance	% Variance -7.9%
Medicare	32.6%	37.4%	-4.8%	-12.8%	35.1%	38.0%	-3.0%	
Medicare Managed Care	7.6%	4.7%	2.9%	61.7%	6.2%	5.3%	0.9%	17.0%
Medi-Cal	13.8% 1.7%	13.9% 2.2%	-0.1%	-0.7%	11.4% 3.1%	13.7%	-2.3%	-16.8% 40.9%
Self Pay			-0.5%	-22.7%		2.2%	0.9%	
Commercial & Other Government Worker's Comp.	41.4% 2.6%	38.7% 2.7%	2.7% -0.1%	7.0% -3.7%	34.1% 2.9%	37.5% 2.9%	-3.4% 0.0%	-9.1% 0.0%
Capitated	0.3%	0.4%	-0.1%	-3.7% -25.0%	0.3%	0.4%	-0.1%	-25.0%
Prior Period Adj/IGT	0.0%	0.4%	0.0%	*	6.9%	0.0%	7.0%	*
Total	100.0%	100.0%	0.0%	0.0%	100.0%	100.0%	0.0%	0.0%
	100.078	100.078	0.076	0.076	100.0%	100.076	0.070	0.076
Projected Collection Percentage:	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	13.2%	16.8%	-3.6%	-21.4%	15.8%	17.1%	-1.3%	-7.6%
Medicare Managed Care	12.9%	13.9%	-1.0%	-7.2%	13.8%	15.4%	-1.6%	-10.4%
Medi-Cal	12.8%	15.4%	-2.6%	-16.9%	13.8%	15.2%	-1.4%	-9.2%
Self Pay	41.1%	40.9%	0.2%	0.5%	37.5%	39.1%	-1.6%	-4.1%
Commercial & Other Government	33.4%	40.8%	-7.4%	-18.1%	33.6%	39.5%	-5.9%	-14.9%
Worker's Comp.	22.6%	21.4%	1.2%	5.6%	22.5%	22.2%	0.3%	1.4%
Capitated	2.9%	3.2%	-0.3%	-9.4%	3.1%	3.3%	-0.2%	-6.1%
Prior Period Adj/IGT	0.0%	0.0%	0.0%	*	1.4%	0.0%	1.4%	*

SONOMA VALLEY HOSPITAL OPERATING INDICATORS For the Period Ended December 31, 2016

	CURRENT MONTH				Y	YTD		
-	Actual 12/31/16	Budget 12/31/16	Favorable (Unfavorable) Variance	-	Actual 12/31/16	EAR-TO-DA Budget 12/31/16	Favorable (Unfavorable) Variance	Prior Year 12/31/15
	12/31/10	12/31/10	variance	Inpatient Utilization	12/31/10	12/31/10	variance	12/31/15
				Discharges				
1	85	97	(12)	Acute	524	477	47	477
2 _	15	12	3	ICU	73	90	(17)	90
3	100	109	(9)	Total Discharges	597	567	30	567
4	8	24	(16)	Newborn	70	87	(17)	87
5	108	133	(25)	Total Discharges inc. Newborns	667	654	13	654
				Patient Days:				
6	254	292	(38)	Acute	1,792	1,476	316	1,466
7 8	101 355	59 351	42	ICU Total Patient Days	591 2,383	551 2,027	356	2,017
0	333	331	4	Total Fatient Days	2,363	2,027	330	2,017
9	14	43	(29)	Newborn	123	173	(50)	173
10	369	394	(25)	Total Patient Days inc. Newborns	2,506	2,200	306	2,190
				Average Length of Stay:				
11	3.0	3.0	(0.0)	Acute	3.4	3.1	0.3	3.1
12 13	6.7 3.6	4.9 3.2	1.8 0.3	ICU Avg. Length of Stay	8.1 4.0	6.1 3.6	2.0 0.4	6.1 3.6
14	1.8	1.8	(0.0)	Newborn ALOS	1.8	2.0	0.2	2.0
				Average Daily Census:				
15	8.2	9.4	(1.2)	Acute	9.7	8.0	1.7	8.0
16	3.3	1.9	1.4	ICU	3.2	3.0	0.2	3.0
17	11.5	11.3	0.1	Avg. Daily Census	13.0	11.0	1.9	11.0
18	0.5	1.4	(0.9)	Newborn	0.67	0.94	(0.3)	0.94
10	500	640	(1.40)	Long Term Care:	2.252	2.710	(465)	2.710
19 20	500 36	648 26	(148) 10	SNF Patient Days SNF Discharges	3,253 179	3,718 161	(465) 18	3,718 161
21	16.1	20.9	(4.8)	Average Daily Census	17.7	20.2	(2.5)	20.2
				Other Utilization Statistics				
				Emergency Room Statistics				
22	942	863	79	Total ER Visits	5,399	5,161	238	5,161
				Outpatient Statistics:				
23 24	4,958 28	4,654 40	304 (12)	Total Outpatients Visits IP Surgeries	27,711 227	28,708 228	(997) (1)	28,708 183
25	98	118	(20)	OP Surgeries	544	649	(105)	572
26	40	31	9	Special Procedures	270	188	82	188
27	919	855	64	Home Health Visits	5,629	5,416	213	5,797
28	379	344	35	Adjusted Discharges	2,011	1,920	91	1,975
29 30	2,382 76.8	2,546 82.1	(164) (5.3)	Adjusted Patient Days (Inc. SNF) Adj. Avg. Daily Census (Inc. SNF)	14,574 79.2	15,168 82.4	(594) (3.2)	15,585 84.7
31	1.5876	1.4000	0.188	Case Mix Index -Medicare	1.7270	1.4000	0.327	1.5371
32	1.4949	1.4000	0.095	Case Mix Index - All payers	1.5869	1.4000	0.187	1.4169
				Labor Statistics				
33	253	287	34.0	FTE's - Worked	278	284	6.2	283
34	309	320	10.5	FTE's - Paid	317	317	(0.3)	317
35 36	37.71 22.9	40.41 22.2	2.70 (0.7)	Average Hourly Rate Manhours / Adj. Pat Day	39.50 22.8	40.55 21.9	1.05 (0.9)	39.10 21.3
37	144.1	164.1	20.0	Manhours / Adj. 1 at Day Manhours / Adj. Discharge	165.5	173.2	7.7	168.2
38	24.1%	22.5%	-1.6%	Benefits % of Salaries	23.3%	22.7%	-0.6%	22.6%
				Non-Labor Statistics				
39	13.1%	11.5%	-1.6%	Supply Expense % Net Revenue	12.6%	11.5%	-1.1%	11.2%
40	1,287	1,511	224	Supply Exp. / Adj. Discharge	1,723	1,645	(78)	1,547
41	12,828	15,010	2,183	Total Expense / Adj. Discharge	15,498	16,025	528	15,111
42	25.2			Other Indicators				
42 43	25.2 50.8	50.0	0.8	Days Cash - Operating Funds Days in Net AR	51.5	50.0	1.5	51.0
44	104%	50.0	0.0	Collections % of Net Revenue	106%	30.0	1.5	100.6%
45	49.7	55.0	(5.3)	Days in Accounts Payable	49.7	55.0	(5.3)	8.6
46	18.5%	22.0%	-3.5%	% Net revenue to Gross revenue	21.4%	21.9%	-0.6%	22.8%
47	25.5%			% Net AR to Gross AR	25.5%			25.4%

ATTACHMENT C

Sonoma Valley Health Care District Balance Sheet As of December 31, 2016

		<u>Cı</u>	arrent Month	Prior Month	Prior Year
	Assets				
	Current Assets:				
1	Cash	\$	4,034,999	\$ 1,605,510	\$ 3,108,433
2	Trustee Funds		1,691,161	1,690,858	2,970,872
3	Net Patient Receivables		8,483,511	9,232,374	7,864,567
4	Allow Uncollect Accts		(1,291,168)	(1,282,409)	(654,860)
5	Net A/R		7,192,343	7,949,965	7,209,707
6	Other Accts/Notes Rec		5,279,179	6,847,450	4,932,326
7	3rd Party Receivables, Net		1,406,133	2,847,865	1,122,720
8	Inventory		792,747	791,253	904,149
9	Prepaid Expenses		823,015	800,370	752,812
10	Total Current Assets	\$	21,219,577	\$ 22,533,271	\$ 21,001,019
12	Property, Plant & Equip, Net	\$	53,749,264	\$ 53,196,716	\$ 53,415,047
13	Specific Funds		326,018	224,917	275,657
14	Other Assets		-	144,911	143,691
15	Total Assets	\$	75,294,859	\$ 76,099,815	\$ 74,835,415
	Liabilities & Fund Balances				
	Current Liabilities:				
16	Accounts Payable	\$	3,643,087	\$ 3,709,442	\$ 3,732,055
17	Accrued Compensation	•	4,230,152	4,127,921	4,229,706
18	Interest Payable		551,329	441,062	571,281
19	Accrued Expenses		1,342,994	1,427,495	1,628,644
20	Advances From 3rd Parties		134,655	124,255	1,261,918
21	Deferred Tax Revenue		2,981,452	3,478,361	2,956,665
22	Current Maturities-LTD		1,706,832	1,703,099	1,706,832
23	Line of Credit - Union Bank		7,823,534	6,723,734	5,923,734
24	Other Liabilities		1,386	1,646,097	165,819
25	Total Current Liabilities	\$	22,415,421	\$ 23,381,466	\$ 22,176,654
26	Long Term Debt, net current portion	\$	37,399,151	\$ 36,638,538	\$ 36,905,660
27	Fund Balances:				
28	Unrestricted	\$	12,219,105	\$ 12,818,796	\$ 12,768,215
29	Restricted		3,261,183	3,261,016	2,984,886
30	Total Fund Balances	\$	15,480,287	\$ 16,079,811	\$ 15,753,101
31	Total Liabilities & Fund Balances	\$	75,294,859	\$ 76,099,815	\$ 74,835,415

ATTACHMENT D

Sonoma Valley Health Care District Statement of Revenue and Expenses Comparative Results For the Period Ended December 31, 2016

	Month			Year-To- Date					YTD		
	This	Year	Varian	ice		This Ye	ear	Variand	e		
	Actual	Budget	\$	%		Actual	Budget	\$	%		Prior Year
					Volume Information						
1	100	109	(9)	-8%	Acute Discharges	597	567	30	5%		567
2	500	648	(148)	-23%	SNF Days	3,253	3,718	(465)	-13%		3,718
3	919	855	64	7%	Home Care Visits	5,629	5,416	213	4%		5,797
4	12,935	12,531	404	3%	Gross O/P Revenue (000's)	\$ 78,883 \$	77,474	1,409	2%	\$	75,502
					Financial Results						
					Gross Patient Revenue						
5	\$ 5,427,515		(354,741)	-6%	Inpatient	\$ 38,536,996 \$		4,282,589	13%	\$	31,268,630
6	6,628,041	7,384,883	(756,842)	-10%	Outpatient	40,642,801	44,709,011	(4,066,210)	-9%		43,340,998
7	5,978,136	4,855,062	1,123,074	23%	Emergency	36,468,766	30,921,699	5,547,067	18%		30,540,603
8	1,814,084	2,308,041	(493,957)	-21%	SNF	11,264,270	13,078,675	(1,814,405)	-14%		12,736,190
9	329,222	291,402	37,820	13%	Home Care	1,969,462	1,843,335	126,127	7%		1,898,120
10	\$ 20,176,998	\$ 20,621,644	(444,646)	-2%	Total Gross Patient Revenue	\$ 128,882,295 \$	124,807,127	4,075,168	3%	\$	119,784,541
					Deductions from Revenue						
11	\$ (16,500,149)	\$ (16,148,097)	(352,052)	-2%	Contractual Discounts	\$ (103,159,822) \$	(97,751,488)	(5,408,334)	-6%	\$	(94,485,625)
12	(70,000)	(66,250)	(3,750)	-6%	Bad Debt	(690,000)	(397,500)	(292,500)	-74%		(350,000)
13	(18,885)	(35,969)	17,084	47%	Charity Care Provision	(157,833)	(215,814)	57,981	27%		(188,166)
14	=	=	=		Prior Period Adj/Government Program Revenue	1,844,626	=	1,844,626	*		1,566,827
15	\$ (16,589,034)	\$ (16,250,316)	(338,718)	2%	Total Deductions from Revenue	\$ (102,163,029) \$	(98,364,802)	(3,798,227)	4%	\$	(93,456,964)
16	\$ 3,587,964	\$ 4,371,328	(783,364)	-18%	Net Patient Service Revenue	\$ 26,719,266 \$	26,442,325	276,941	1%	\$	26,327,577
17	\$ 134,940	\$ 155,771	(20,831)	-13%	Risk contract revenue	\$ 779,508 \$	934,626	(155,118)	-17%	\$	920,200
18	\$ 3,722,904	\$ 4,527,099	(804,195)	-18%	Net Hospital Revenue	\$ 27,498,774 \$	27,376,951	121,823	0%	\$	27,247,777
19	\$ 55,111	\$ 24,351	30,760	*	Other Op Rev & Electronic Health Records	\$ 244,367 \$	146,106	98,261	67%	\$	160,559
20	\$ 3,778,015	\$ 4,551,450	(773,435)	-17%	Total Operating Revenue	\$ 27,743,141 \$	27,523,057	220,084	1%	\$	27,408,336
					Operating Expenses						
21	\$ 2,059,535		222,526	10%	Salary and Wages and Agency Fees	\$ 13,147,150 \$	13,485,216	338,066	3%	\$	12,992,249
22	896,175	\$ 840,719	(55,456)	-7%	Employee Benefits	5,187,256	5,037,441	(149,815)	-3%		4,992,684
23		\$ 3,122,780	167,070	5%	Total People Cost	\$ 18,334,406 \$	18,522,657	188,251	1%	\$	17,984,933
24	\$ 395,354		1,103	0%	Med and Prof Fees (excld Agency)	\$ 2,362,627 \$		(18,778)	-1%	\$	2,035,742
25	487,620	519,952	32,332	6%	Supplies	3,464,228	3,158,691	(305,537)	-10%		3,056,525
26	296,913	351,479	54,566	16%	Purchased Services	1,854,751	2,081,975	227,224	11%		1,678,086
27	286,282	293,214	6,932	2%	Depreciation	1,675,882	1,759,284	83,402	5%		1,746,659
28	87,582	100,684	13,102	13%	Utilities	619,556	597,123	(22,433)	-4%		600,509
29	29,292	33,416	4,124	12%	Insurance	175,752	200,249	24,497	12%		151,474
30	50,472	39,373	(11,099)	-28%	Interest	226,145	209,907	(16,238)	-8%		291,934
31	123,780	159,947	36,167	23%	Other	799,764	993,938	194,174	20%		1,023,206
32		-	-	*	Matching Fees (Government Programs)	747,361	-	(747,361)	*		368,026
33	\$ 4,713,005	\$ 5,017,302	304,297	6%	Operating expenses	\$ 30,260,472 \$	29,867,673	(392,799)	-1%	\$	28,937,094
34	\$ (934,990)	\$ (465,852)	(469,138)	-101%	Operating Margin	\$ (2,517,331) \$	(2,344,616)	(172,715)	-7%	\$	(1,528,758)

ATTACHMENT D

Sonoma Valley Health Care District Statement of Revenue and Expenses Comparative Results For the Period Ended December 31, 2016

		Mont	h				Year-To- Da	ate		YTD
	This Yea	ar	Varian	ce		 This Yea	ır	Variano	e	
	 Actual	Budget	\$	%		 Actual	Budget	\$	%	 Prior Year
					Non Operating Rev and Expense					
35	\$ (13,844) \$	(21,611)	7,767	-36%	Miscellaneous Revenue/(Expenses)	\$ (60,510) \$	(108,739)	48,229	*	\$ 20,836
36	-	-	-	0%	Donations	53,887	-	53,887	0%	0
37	(37,500)	(37,500)	-	0%	Physician Practice Support-Prima	(225,000)	(225,000)	-	0%	(225,000)
38	250,000	250,000	-	0%	Parcel Tax Assessment Rev	1,500,378	1,500,000	378	0%	1,501,954
39	\$ 198,656 \$	190,889	7,767	4%	Total Non-Operating Rev/Exp	\$ 1,268,755 \$	1,166,261	102,494	9%	\$ 1,297,790
40	\$ (736,334) \$	(274,963)	(461,371)	168%	Net Income / (Loss) prior to Restricted Contributions	\$ (1,248,576) \$	(1,178,355)	(70,221)	6%	\$ (230,968)
41	\$ 167 \$	20,698	(20,531)	-99%	Capital Campaign Contribution	\$ 66,512 \$	124,188	(57,676)	-46%	\$ 484,511
42	\$ - \$	-	-	0%	Restricted Foundation Contributions	\$ 179,832 \$	-	179,832	100%	\$ -
43	\$ (736,167) \$	(254,265)	(481,902)	190%	Net Income / (Loss) w/ Restricted Contributions	\$ (1,002,232) \$	(1,054,167)	51,935	-5%	\$ 253,543
44	246,909	246,909	-	0%	GO Bond Tax Assessment Rev	1,481,454	1,481,454	-	0%	1,456,662
45	(110,266)	(110,266)	-	0%	GO Bond Interest	(677,239)	(677,240)	1	0%	(689,209)
46	\$ (599,524) \$	(117,622)	(481,902)	410%	Net Income/(Loss) w GO Bond Activity	\$ (198,017) \$	(249,953)	51,936	-21%	\$ 1,020,996
	\$ (399,580) \$ -10.6%	57,624 1.3%			EBIDA - Not including Restricted Contributions	\$ 653,451 \$ 2.4%	790,836 3.0%			\$ 1,807,625 6.6%
	\$ (450,052) \$	18,251			EBDA - Not including Restricted Contributions	\$ 427,306 \$	580,929			0.0%
	-11.9%	0.4%				1.5%	2.1%			

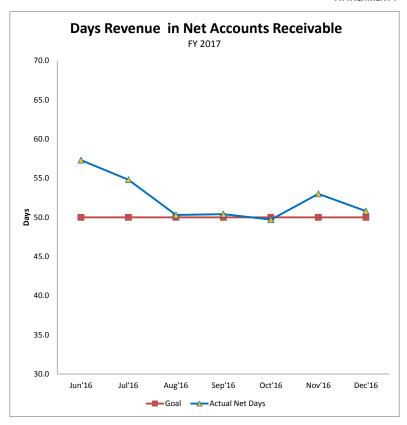
Sonoma Valley Health Care District Statement of Revenue and Expenses Variance Analysis For the Period Ended December 31, 2016

, , , , , , , , , , , , , , , , , , , ,	YTD	MONTH	
Description	Variance	Variance	
Volume Information			
Acute Discharges	30	(9)	
SNF Days	(465)	(148)	
Home Care Visits	213	64	
Gross O/P Revenue (000's)	1,409	404	
	,	-	
Financial Results			
Gross Patient Revenue			
Inpatient	4,282,589		Patient Days are 355 vs. budgeted expectations of 351 and inpatient surgeries are 28 vs. budgeted expectations of 40.
Outpatient	(4,066,210)		Outpatient surgeries are 98 vs. budgeted expectations 118.
Emergency	5,547,067		ER visits are 942 vs. budgeted visits of 863.
SNF	(1,814,405)	(493,957)	SNF patient days are 500 vs. budgeted expected days of 648.
Home Care	126,127	37,820	HHA visits are 919 vs. budgeted expectations of 855.
Total Gross Patient Revenue	4,075,168	(444,646)	
Deductions from Revenue			
Contractual Discounts	(5,408,334)	(352,052)	
Bad Debt	(292,500)	(3,750)	
Charity Care Provision	57,981	17,084	
Prior Period Adj/Government Program Revenue	1,844,626	-	
Total Deductions from Revenue	(3,798,227)	(338,718)	
N . D .: . C .: D		(========	
Net Patient Service Revenue	276,941	(783,364)	
Disttt	(455.440)	(20.024)	N. Guille visit and the least of the least o
Risk contract revenue	(155,118)		Blue Shield capitation received was under budget.
Net Hospital Revenue	121,823	(804,195)	
Other Op Rev & Electronic Health Records	98,261		The hospital received a payment from CMS for E.H.R. incentive of \$43,689
Total Operating Revenue	220,084	(773,435)	
0 11 5			
Operating Expenses			
Salary and Wages and Agency Fees	220.000	222 526	Salaries and Wages were under budget by \$219,571 due to permanent FTE reductions in Accounting, Admin, and H.R. and efficient staffing and agency fees were under budget
Formal access Department	338,066	222,526	
Employee Benefits	(149,815)	(55,456)	
Total People Cost	188,251	167,070	
Med and Prof Fees (excld Agency)	(18,778)	1,103	
Supplies	(305,537)	32,332	
Purchased Services	227,224	54,566	Budgeted purchased services not used in December.
Depreciation	83,402	6,932	
Utilities	(22,433)	13,102	
Insurance	24,497	4,124	
Interest	(16,238)	(11,099)	
Other	194,174	36,167	Budgeted other costs not used in December.
Matching Fees (Government Programs)	(747,361)	-	
Operating expenses	(392,799)	304,297	
Operating Margin	(172,715)	(469,138)	
Non Operating Rev and Expense			
Miscellaneous Revenue	48,229		Budgeted costs for the timeshares are under budget in December.
Donations	53,887	-	
Physician Practice Support-Prima	-	-	
Parcel Tax Assessment Rev	378	-	
Total Non-Operating Rev/Exp	102,494	7,767	
		-	
Net Income / (Loss) prior to Restricted Contributions	(70,221)	(461,371)	

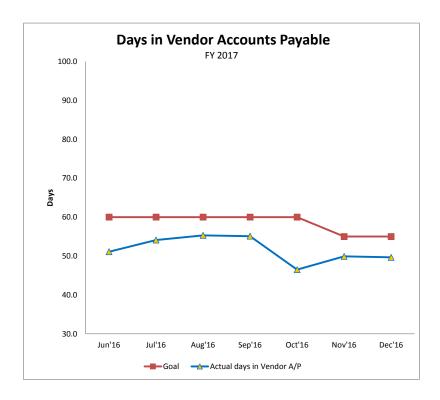
ATTACHMENT E

Sonoma Valley Health Care District Statement of Revenue and Expenses Variance Analysis For the Period Ended December 31, 2016

	·	YTD	MONTH	
	Description	Variance	Variance	
			-	
41	Capital Campaign Contribution	(57,676)	(20,531)	Capital campaign donations received from the Foundation are under budgeted expectations for December.
42	Restricted Foundation Contributions	179,832	-	
43	Net Income / (Loss) w/ Restricted Contributions	51,935	(481,902)	
44	GO Bond Tax Assessment Rev	-		
45	GO Bond Interest	1	-	
46	Net Income/(Loss) w GO Bond Activity	51,936	(481,902)	



Days in A/R	Jun'16	Jul'16	Aug'16	Sep'16	Oct'16	Nov'16	Dec'16
Actual days in A/R	57.3	54.8	50.3	50.4	49.7	53.0	50.8
Goal	50.0	50.0	50.0	50.0	50.0	50.0	50.0



Days in A/P	Jun'16	Jul'16	Aug'16	Sep'16	Oct'16	Nov'16	Dec'16
Actual days in Vendor A/P	51.1	54.1	55.3	55.1	46.5	49.9	49.7
Goal	60.0	60.0	60.0	60.0	60.0	55.0	55.0

Sonoma Valley Hospital Statistical Analysis FY 2017

	ACTUAL	BUDGET
	Dec-16	Dec-16
Statistics		
Acute	1	
Acute Patient Days	355	351
Acute Discharges (w/o Newborns)	100	109
SNF Days	500	648
HHA Visits	919	855
Emergency Room Visits	942	863
Gross Outpatient Revenue (000's)	\$12,935	\$12,531
Equivalent Patient Days	2,382	2,546
Births	9	24
Surgical Cases - Inpatient	28	40
Surgical Cases - Outpatient	98	118
Total Surgical Cases	126	158
Medicare Case Mix Index	1.59	1.40
Income Statement		
Net Revenue (000's)	3,588	4,371
Operating Expenses (000's)	\$4,713	\$5,017
Net Income (000's)	(600)	(118)
Productivity	4	
	¢1.070	¢1.071
Total Operating Expense Per Equivalent Patient Day	\$1,979	\$1,971
Productive FTEs	253	287
Non-Productive FTE's Total FTEs	56 309	33 320
	4.03	3.89
FTEs per Adjusted Occupied Bed Balance Sheet	4.03	3.89
Datance Sheet	1	
Days of Expense In General Operating Cash	25	
Net Days of Revenue in AR	51	50
1.00 Days of Revenue in Fix	J 1	50

	ACTUAL											
Nov-16	Oct-16	Sep-16	Aug-16	Jul-16	Jun-16	May-16	Apr-16	Mar-16	Feb-16	Jan-16	Dec-15	Nov-15
396	402	407	437	386	334	386	409	426	417	404	351	316
95	99	95	105	103	95	85	97	99	101	124	109	85
73	,,,	75	103	103	73	0.5	7,	,,,	101	124	10)	0.5
446	512	624	608	563	526	529	578	580	671	710	648	544
938	880	1,042	890	960	942	844	999	879	889	933	915	1,088
850	852	897	918	940	907	940	912	945	919	864	863	841
\$13,147	\$13,347	\$13,512	\$13,336	\$12,605	\$13,465	\$13,827	\$12,542	\$14,266	\$12,049	\$12,184	\$12,274	\$11,900
2,202	2,380	2,707	2,581	2,322	2,381	2,545	2,636	2,886	2,628	2,771	2,614	2,384
8	9	14	17	14	14	13	17	17	9	17	21	14
38	42	37	39	43	31	36	26	31	34	26	32	24
123	84	81	85	73	93	87	92	110	93	98	104	90
161	126	118	124	116	124	123	118	141	127	124	136	114
1.79	1.59	1.97	1.58	1.84	1.64	1.73	1.47	1.48	1.50	1.41	1.35	1.69
4,452	4,727	4,406	4,919	5,172	4,980	4,610	4,481	4,484	4,614	4,522	4,729	4,029
\$5,047	\$4,912	\$4,807	\$5,310	\$5,472	\$5,450	\$5,267	\$5,143	\$4,968	\$4,987	\$4,932	4,829	4,665
(65)	337	(6)	(23)	59	(133)	(403)	(99)	(132)	39	19	575	245
\$2,292	\$2,064	\$1,776	\$2,057	\$2,356	\$2,289	\$2,069	\$1,951	\$1,721	\$1,898	\$1,780	\$1,847	\$2,022
289	280	283	286	278	287	300	292	293	296	271	277	292
30	36	36	35	42	37	32	32	33	28	48	41	30
319	316	319	321	320	324	332	324	326	324	319	317	322
4.35	4.11	3.54	3.86	4.28	4.08	4.16	3.70	3.50	3.58	3.57	3.77	4.05
10	11		15	11	0	0	12	10	12	1.4	21	0
10	11	6	15	11	9	9	13	10	12 52	14	21	53
53	50	50	50	55	57	55	50	50	52	53	51	33

Sonoma Valley Hospital Cash Forecast FY 2017

	FY 2017						Bı	udgeted Sources					\longrightarrow	
		Actual	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
	_	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
	Hospital Operating Sources													
1	Patient Payments Collected	4,375,192	4,731,348	3,928,129	4,155,005	3,905,768	4,342,807	4,423,155	4,363,605	4,946,805	4,418,111	4,550,874	4,510,595	52,651,394
2		127,594	124,410	126,315	133,982	132,267	134,940	125,000	125,000	125,000	125,000	125,000	125,000	1,529,508
3	Napa State	2,326	49,264	12,455	-	78,395	11,460							153,900
4	Other Operating Revenue	39,800	21,422	28,846	30,148	24,397	20,356	24,351	24,351	24,351	24,351	24,351	24,351	311,075
5	Other Non-Operating Revenue	20,788	46,700	32,026	71,410	72,181	77,749	19,609	19,609	19,609	19,609	19,609	19,617	438,517
6	Unrestricted Contributions	1,549	11,560	13,093	39,995	799								66,996
7	Line of Credit	190,000	(190,000)		812,500	287,300		(849,800)						250,000
	Sub-Total Hospital Sources	4,757,249	4,794,704	4,140,864	5,243,040	4,501,108	4,587,312	3,742,315	4,532,565	5,115,765	4,587,071	4,719,834	4,679,563	55,401,390
	Hospital Uses of Cash													
8	•	4,578,560	4,139,921	5,611,993	4,675,722	4,283,113	4,524,239	5,089,975	4,671,846	5,017,010	4,749,098	4,835,696	4,850,152	57,027,325
9	Less Depreciation	4,570,500	4,100,021	0,011,000	4,010,122	4,200,110	4,024,200	(293,214)	(293,214)	(293,214)	(293,214)	(293,214)	(293,217)	(1,759,287)
10		49,245	173,774	36,968	40,319	172,462	34,339	(293,214)	(233,214)	(293,214)	(233,214)	(295,214)	(293,217)	507,107
	Additional Liabilities	73,273	400,000	30,300	40,513	112,402	350,000	500,000	500,000	500,000	1,500,000	500,000	500,000	4,750,000
	Capital - Board Approved Spending	60,776	43,811	62,997	155,782	7,836	25,626	500,000	500,000	300,000	1,500,000	500,000	500,000	4,750,000 356,828
	Napa State	00,770	43,011	02,997	100,702	1,000	23,020							330,020
13	Total Hospital Uses	4,688,581	4,757,506	5,711,958	4,871,823	4,463,411	4,934,204	5,296,761	4,878,632	5,223,796	5,955,884	5,042,482	5,056,935	60,881,973
		, , , , , , , , , , , , , , , , , , ,	, ,	0,111,000			.,00 .,20 .	0,200,101	, ,	0,220,100	0,000,00	0,0 .2, .02	, ,	<u> </u>
	Net Hospital Sources/Uses of Cash	68,668	37,198	(1,571,094)	371,217	37,697	(346,892)	(1,554,446)	(346,067)	(108,031)	(1,368,813)	(322,648)	(377,372)	(5,480,583)
	Non-Hospital Sources													
4.4	Restricted Cash/Capital Donations Donations	2.467	141,475	40.070	118,737	69,984	167	995,954						1,371,863
	Electronic Health Records	3,167	141,475	42,379	118,737	69,984		995,954						, ,
		470.005					43,689				4 000 000			43,689
	Parcel Tax Revenue	179,365	400.000				1,626,181				1,200,000			3,005,546
	Advancement - Foundation		400,000				(400,000)							-
	Advancement - South Lot		263,453											263,453
	Other:						. =							-
20					343,950		1,506,344		431,542					2,281,836
21	,								900,000					900,000
22	-	375,000			1,125,000							375,000		1,875,000
	Sub-Total Non-Hospital Sources	557,532	804,928	42,379	1,587,687	69,984	2,776,381	995,954	1,331,542	-	1,200,000	375,000	-	9,741,387
	Non-Hospital Uses of Cash													
23	Matching Fees	187,575	188,984		1,120,982	287,323					187,500			1,972,364
	Sub-Total Non-Hospital Uses of Cash	187,575	188,984	-	1,120,982	287,323	-	-	-	-	187,500	-	-	1,972,364
	Net Non-Hospital Sources/Uses of Cash	369,957	615,944	42,379	466,705	(217,339)	2,776,381	995,954	1,331,542		1,012,500	375,000	-	7,769,023
		000,007	010,044	42,010	400,100	(211,000)	2,770,001	000,004	1,001,042		1,012,000	0.0,000		1,100,020
	Net Courses/Hose	420 625	CE2 4 40	(4 E20 74F)	027.020	(470.640)	2 420 402	(FEQ. 400)	005 475	(400.024)	(250.242)	E2 2E2	(277 270)	
	Net Sources/Uses	438,625	653,142	(1,528,715)	837,922	(179,642)	2,429,489	(558,492)	985,475	(108,031)	(356,313)	52,352	(377,372)	
	Cash and Equivalents at beginning of period	1,384,178	1,822,803	2,475,945	947,230	1,785,152	1,605,510	4,034,999	3,476,507	4,461,982	4,353,951	3,997,638	4,049,990	
	Cash and Equivalents at end of period	1,822,803	2,475,945	947,230	1,785,152	1,605,510	4,034,999	3,476,507	4,461,982	4,353,951	3,997,638	4,049,990	3,672,618	
	=	-,,	_,	,	-,,	-,,	-,	-, •,•••	-,,	-,-30,00.	-,-3.,000	-,0,000	-,	

CAITAL SPENDING REPORT FOR SECOND QUARTER FY2017

FY 2017 Budget Requests:

	Foundation Support:									
	ESTIMATED									
Dept #	Department	DESCRIPTION	AMOUNT	Spent to Date	FY 2017					
7660	MRI	1.5 8 Channel Knee Coil	16,968	42,211	(25,243)					
7420	Surgery	Mini C-Arm	71,038	68,819	2,219					
7420	Surgery	Stryker Audio/Video Integration Upgrade	387,449		387,449					
7420	Surgery	Wilson Frame	5,828		5,828					
7420	Surgery	ECT Machine	16,670		16,670					
7420	Surgery	Ureteroscope	18,746		18,746					
6171	ОВ	Philips Fetal Monitors		23,206						

\$ 516,699 \$ 134,236 \$ 405,669

Infr	astr	uct	ııra
	asti	uci	uit

			ESTIMATED			Year 2	Year 3
Dept #	Department	DESCRIPTION	AMOUNT		FY 2017	(FY 2018)	(FY 2019)
		Desktop computers/laptops/datalux all-in-one: Estimated annual					
8480	Information Systems	refresh for computers that are more than 5 years old	25,000		25,000		
		Multiple printers (Zebra, Inkjet, Laser, Dymo) & Handheld Scanners:					
8480	Information Systems	Estimated annul refresh of printers more than 5 years old	16,000		16,000		
8480	Information Systems	Kronos System Upgrade professional services from v5 to v7	15,570			15,570	
8480	Information Systems	VMWare license for 3 blade servers	9,000		9,000		
8480	Information Systems	PBX Replacement	225,000			225,000	
8480	Information Systems	Back-up servers	90,000			90,000	
8480	Information Systems	HIE Replacement (Redwood Med Net)	100,000			100,000	
8480	Information Systems	Network Replacement	50,000		50,000		
8480	Information Systems	Fax Server (2nd server, lab)	15,000		15,000		
8480	Information Systems	McKesson Upgrade	230,000		230,000		
8450	Engineering	East Wing Pipes - SNF	300,000		300,000		
8450	Engineering	Nurse Call System - SNF	225,000		225,000		
8450	Engineering	Install Automatic doors by Cardio Pulmonary	25,000		25,000		
8450	Engineering	TV Cabling	9,406	9,406	-		
8450	Engineering	Elevators	375,000		375,000		
8450	Engineering	Pharmacy Relocation	500,000			500,000	
8450	Engineering	Lobby Phase 2 (including IT)	400,000		400,000		
	Various	Contingency:	400,000				
_		High Flow Insufflator		7,642			
		Rhizo Radio Frequent Ablator		21,616	370,743		

\$ 3,009,976 \$ 38,663 \$ 2,040,743 \$ 930,570 \$ -\$ 3,526,675 \$ 172,899 \$ 2,446,411

		Spent Prior to	Remaining	
Construction In Progress (CIP)	CIP Budget	Date	Balance	
E H R Implementation	6,315,356	5,344,648	970,708	MedOne Leases
Lobby Upgrade	198,000	181,710	16,290	Operations
Phase 2 Feasibility	40,000	24,785	15,215	Foundation
Nuclear Med Heat Pump	58,733	51,986	6,747	Celtic lease
Time Share	67,532	50,740	16,792	Operations
Fluoroscopy	802,981	890,182	(87,201)	GE Loan
Fire System	138,000	145,616	(7,616)	Operations
3D Mammograph		28,737		Foundation
OP Diagnostic Center	10,000,000	26,496	9,973,504	Foundation

\$ 17,620,602 \$ 6,744,899 \$ 10,904,439

813,205 GE Loan \$ 246,477

FC ANNUAL WORK PLAN

2017 Finance Committee Work Plan

January	February	March	April
 Six month Financial Review/Six months projection 2nd Quarter Capital Spending Report 	 Monthly Financial Statements Review Budget Assumptions for FY 2018 Budget Review of Debt Engage Auditors Mid-year Review Capital needs review 	 Monthly Financial Statements Review Auditors Mid Year Findings Review 2018 Budget Status Risk Management/Quality Review Prioritize Debt repayment 	 Monthly Financial Statements 3rd Quarter Capital Spending Report Review 2018 Budget Status Nine month Financial Review/ three months projection Review McKesson IT outsourcing status
May	June	July	August
 Monthly Financial Statements 2018 Operating Budget Review Insurance Review Agree to Parcel Tax assumptions for new budget Approve FY2018 Operating Budget 	❖ Monthly Financial Statement	 Monthly Financial Statements Pre close report 4th Quarter Capital Spending Report Capital Budget Review 	 Monthly Financial Statements Conduct Annual Audit
September	October	November	December
 Monthly Financial Statements Audit status 	 Monthly Financial Statements Audited Financial Statements and Audit presentation AT COMBINED MEETING WITH AUDIT COMMITTEE 1st Quarter Capital Spending Report 2018 1st Quarter Financial Review/Nine month projection 	 Monthly Financial Statements Cost Reports for FY17 for Medicare, Medi-Cal, OSHPD, AB915 and IGT 	 Monthly Financial Statements Annual Finance Committee Review Consider combining December meeting with January 2018 meeting