



FINANCE COMMITTEE REGULAR SESSION

AGENDA

Tuesday, June 27, 2017

4:00 p.m.

Location: Schantz Conference Room

**Sonoma Valley Hospital, 347 Andrieux Street
Sonoma CA 95476**

<p>In compliance with the Americans Disabilities Act, if you require special accommodations to participate in a Finance Committee meeting, please contact District Clerk Stacey Finn at (707) 935.5004 at least 48 hours prior to the meeting.</p>	RECOMMENDATION	
AGENDA ITEM		
<p>MISSION STATEMENT The mission of the SVHCD is to maintain, improve, and restore the health of everyone in our community.</p>		
1. CALL TO ORDER/ANNOUNCEMENTS	<i>Nevins</i>	
2. PUBLIC COMMENT SECTION	<i>Nevins</i>	
<p>3. CONSENT CALENDAR • FC Minutes 05.23.17</p>	<i>Nevins</i>	Action
4. ADMINISTRATIVE REPORT	<i>Mather</i>	Inform
5. FINANCIAL REPORT FOR MONTH ENDING MAY, 31,2017	<i>Jensen</i>	Inform/ Action
6. CAPITAL CASH REQUIREMENTS	<i>Jensen</i>	Inform
7. REVIEW OF CURRENT DEBT	<i>Jensen</i>	Inform
8. ADJOURN	<i>Nevins</i>	



SVHCD
FINANCE COMMITTEE MEETING
MINUTES
TUESDAY, MAY 23, 2017
Schantz Conference Room

Present	Excused	Staff	Public
Peter Hohorst John Perez Sharon Nevins Dr. Chamberlain via phone Dr. Mishra via phone Susan Porth via phone	Steve Berezin	Ken Jensen Jeanette Tarver Kelly Mather Sara Dawn Kuwuhara	

AGENDA ITEM	DISCUSSION	ACTIONS	FOLLOW-UP
MISSION & VISION STATEMENT <i>The mission of SVHCD is to maintain, improve and restore the health of everyone in our community.</i>			
1. CALL TO ORDER/ANNOUNCEMENTS	<i>Nevins</i>		
	5:00pm		
2. PUBLIC COMMENT SECTION	<i>Nevins</i>		
	No public comments		
3. CONSENT CALENDAR FC Minutes 04.25.17	<i>Nevins</i>	Action	
		MOTION by Hohorst to approve, 2 nd by Perez. All in favor.	
4. ADMINISTRATIVE REPORT	<i>Mather</i>	Inform	
	Ms. Mather reported that the review of the pain management service line is complete and a decision should be made by next month. Ms. Mather reported that Dr. Sebastian will take		

AGENDA ITEM	DISCUSSION	ACTIONS	FOLLOW-UP
	over as Chief of Staff duties in July. Our new credentialing program in the Medical Staff office will resolve previous time frame issues.		
5. FINANCIAL REPORT FOR MONTH ENDING APRIL 30, 2017	<i>Jensen</i>		
	<p>Mr. Jensen presented the financial report for April. Gross patient revenue was \$861,641 better than expected. Total operating revenue was favorable to budget by \$319,985. Operating expenses were unfavorable to budget by \$312,714. This was due to an increase in contract wages, supply cost of implants, physician and professional fees. Mr. Jensen states that year-to-date operating expenses are \$583,395 over budgeted expectations but the Inter Governmental Transfer (IGT) and Prime Grant program fees were not budgeted in FY 2017. Without the matching fees, year-to-date expenses are better than budget by \$238,966. After accounting for all other activity, the April net loss was \$24,385 vs. the budgeted net loss of \$31,262 with a monthly EBIDA of 3.7% vs. a budgeted 3.0%. Year-to-date the total net income is \$538,529 favorable to budget with a year to date EBIDA of 3.0% vs. the budgeted 3.3%.</p> <p>Mr. Jensen reported that the cash collected in April exceeded the goal by \$112,024. Days of cash at hand were 10.7. Accounts Receivable increased to 46.9 days and Accounts Payable increased by \$166,288 from March and was at 38.2 days.</p> <p>Mr. Jensen reported that there are no significant changes to the cash requirements for the month</p>		

AGENDA ITEM	DISCUSSION	ACTIONS	FOLLOW-UP
	of April. Mr. Jensen said that we are accruing revenue with Prime but they are not paying all of it this fiscal year. They are paying 25% of 40%. When we submit the status report in September we will get the rest of the payment.		
6. CAPITAL CASH REQUIREMENTS	<i>Jensen</i>	Inform	
	Reviewed new reporting format.		
7. REVIEW OF CURRENT DEBT	<i>Jensen</i>	Inform	
	Mr. Jensen reported that there are no significant changes to the current debt.		
8. BUDGET REVIEW 2017/2018	<i>Jensen</i>	Inform/Action	
	Mr. Jensen presented the 2017/2018 proposed budget. There was a lengthy discussion regarding current and future budget state, as well the formatting of how the budget reads and is presented. The committee recommends approval of the 2017/2018 budget by the Board at the June 1, 2017 meeting.	MOTION by Hohorst to approve a recommendation to the Board and 2cd by Chamberlain. All in favor.	
9. ADJOURN	<i>Nevins</i>		
	Meeting adjourned at 6:23 pm Next meeting, 6.27.17 at 4:00pm, will be a combined Finance/Board meeting.		



To: SVH Finance Committee
From: Ken Jensen, CFO
Date: June 27, 2017
Subject: Financial Report for the Month Ending May 31, 2017

The actual loss of (\$329,718) from operations for May was \$3,487 favorable to the budgeted loss of (\$333,205). The year-to date actual loss from operations is (\$4,317,299) compared to the expected loss of (\$4,079,028) and is unfavorable by (\$238,271). After accounting for all other activity; the May net income was \$16,147 vs. the budgeted net income of \$15,025 with a monthly EBIDA of 4.1% vs. a budgeted 3.9%. Year-to-date the total net income is \$539,651 favorable to budget with a year to date EBIDA of 3.1% vs. the budgeted 3.3%.

Gross patient revenue for May was \$24,133,752, \$2,583,937 better than expected. Inpatient gross revenue was over budget by \$237,429. Inpatient days were over budget by 13 days but inpatient surgeries were under budgeted expectations by (11) cases and there was a higher than average case mix for May. Outpatient revenue was over budget by \$732,086. Outpatient visits were over budgeted expectations by 208 visits and outpatient surgeries were over budget by 46 cases. The Emergency Room gross revenue is over budget by \$1,733,743; with ER visits over budget by 101 visits. SNF gross charges were under budgeted expectations by (\$153,000) and SNF patient days were under budget by (67) days. Home Health was over budget by \$33,679 with visits over budget by 66 visits.

Deductions from revenue were unfavorable to budgeted expectations by (1,946,887). The unfavorable variance is due to the favorable variance in May's gross charges. The revenue deductions were offset by the accrual of the Rate Range IGT of \$382,354, Prime grant of \$125,000, and a prior year Medi-Cal adjustment of \$18,499. Without the accrual of the additional government funding, the revenue deductions would be unfavorable to budget by (\$2,472,740).

After accounting for all other operating revenue, the **total operating revenue** was favorable to budget by \$600,304.

Operating Expenses of \$5,678,017 were unfavorable to budget by (\$596,817). (\$210,084) of the variance is due to the matching fee for the Rate Range IGT in which the hospital will receive \$382,354 in June or July. Without the matching fee of \$210,084, the unfavorable expense variable would be (\$386,733).



Salaries and wages are over budget by (\$71,785) with (\$60,244) of that being agency fees in clinical departments due to the increased volume. Employee benefits are over budget by (\$58,845) due to PTO being over budget by (\$37,048) and employee health benefits being over budgeted expectations by (\$21,797). Supplies are over budget in May primarily in surgery, (\$175,147), due to the cost of implants being over budget by (\$150,568). Other departments over budget in supplies are Lab (\$18,521), Dietary (\$8,887) and IT (\$11,607) for the purchase of desktop computers. Purchased services are over budget by (\$43,061) primarily due to an additional invoice for outsourced repairs and maintenance costs from December 2016 through March 2017 (\$42,688). Interest expense is over budget in May due to the unbudgeted interest expense related to the south lot loan and the fluoroscopy project.

Year-to-date operating expenses are (\$1,180,212) over budgeted expectations. However, the Inter Governmental Transfer (IGT) and Prime Grant program fees of \$1,032,445 were not budgeted in FY 2017. Without the matching fees, year-to-date expenses are unfavorable to budget by only (\$147,767).

After accounting for all income and expenses, but not including Restricted Contributions and GO bond activity, the net loss for May was (\$121,913) vs. a budgeted net loss of (\$142,316). The total net income for May after all activity was \$16,147 vs. a budgeted net income of \$15,025.

EBIDA for the month of May was 4.1% vs. the budgeted 3.9%.

Patient Volumes – May

	ACTUAL	BUDGET	VARIANCE	PRIOR YEAR
Acute Discharges	100	97	3	85
Newborn Discharges	8	11	-3	13
Acute Patient Days	388	375	13	386
SNF Patient Days	559	626	-67	529
Home Care Visits	966	900	66	844
OP/ER/HHA Gross Rev.	\$15,523	\$13,021	\$2,502	\$13,827
Surgical Cases	173	138	35	123

Gross Revenue Overall Payer Mix – May

	ACTUAL	BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE
Medicare	42.1%	47.3%	-5.2%	44.5%	47.1%	-2.6%
Medicare Mgd Care	12.4%	7.3%	5.1%	11.4%	7.2%	4.2%
Medi-Cal	19.1%	19.0%	0.1%	17.8%	19.0%	-1.2%
Self Pay	2.3%	1.2%	1.1%	1.4%	1.2%	0.2%
Commercial	19.1%	19.9%	-0.8%	20.3%	20.0%	0.3%
Workers Comp	3.2%	2.7%	0.5%	2.7%	2.8%	-0.1%
Capitated	1.8%	2.6%	-0.8%	1.9%	2.7%	-0.8%
Total	100.0%	100.0%		100.0%	100.0%	

Cash Activity for May:

For the month of May the cash collection goal was \$4,399,548 and the Hospital collected \$4,488,136 or over the goal by \$88,588. The year-to-date cash collection goal was \$39,229,043 and the hospital has collected \$41,754,342, or over goal by \$2,525,299. Days of cash on hand are 18.5 days at May 31, 2017. Accounts Receivable decreased from April, from 46.9 days to 44.4 days in May. Accounts Payable increased by \$590,498 from April and Accounts Payable days are at 45.2.

ATTACHMENTS:

- Attachment A is the Payer Mix Analysis which includes the projected collection percentage by payer.
- Attachment B is the Operating Indicators Report
- Attachment C is the Balance Sheet
- Attachment D (two pages) is the Statement of Revenue and Expense. The first page breaks out the hospital operations and page two includes all other activity.
- Attachment E is the Variance Analysis. The line number tie to the Statement of Revenue and Expense line numbers and explains any significant variances.
- Attachment F are the graphs for Revenue and Accounts Payable.
- Attachment G is the Statistical Analysis
- Attachment H (2 pages) is the Cash Forecast

Sonoma Valley Hospital
Payer Mix for the month of May 31, 2017

ATTACHMENT A

May-17

YTD

Gross Revenue:	Actual	Budget	Variance	% Variance
Medicare	10,153,631	10,166,209	-12,578	-0.1%
Medicare Managed Care	3,003,088	1,566,098	1,436,990	91.8%
Medi-Cal	4,605,696	4,077,509	528,187	13.0%
Self Pay	552,094	250,158	301,936	120.7%
Commercial & Other Government	4,615,566	4,331,425	284,141	6.6%
Worker's Comp.	764,549	590,184	174,365	29.5%
Capitated	439,128	568,232	-129,104	-22.7%
Total	24,133,752	21,549,815	2,583,937	

Actual	Budget	Variance	% Variance
107,651,532	109,308,256	-1,656,724	-1.5%
27,663,797	16,705,374	10,958,423	65.6%
42,779,517	43,981,966	-1,202,449	-2.7%
3,627,734	2,698,006	929,728	34.5%
49,451,615	46,865,877	2,585,738	5.5%
6,538,716	6,550,391	-11,675	-0.2%
4,710,648	6,201,614	-1,490,966	-24.0%
242,423,559	232,311,484	10,112,075	

Net Revenue:	Actual	Budget	Variance	% Variance
Medicare	1,525,937	1,626,186	-100,249	-6.2%
Medicare Managed Care	423,361	226,064	197,297	87.3%
Medi-Cal	672,760	580,279	92,481	15.9%
Self Pay	331,256	150,095	181,161	120.7%
Commercial & Other Government	1,572,445	1,840,825	-268,380	-14.6%
Worker's Comp.	158,109	125,999	32,110	25.5%
Capitated	13,701	18,425	-4,724	-25.6%
Prior Period Adj/IGT	507,354	-	507,354	*
Total	5,204,923	4,567,873	637,050	13.9%

Actual	Budget	Variance	% Variance
17,044,655	18,535,317	-1,490,662	-8.0%
3,918,365	2,531,151	1,387,214	54.8%
6,011,115	6,513,061	-501,946	-7.7%
1,574,960	1,136,760	438,200	38.5%
17,373,543	18,814,809	-1,441,266	-7.7%
1,480,865	1,485,723	-4,858	-0.3%
149,227	213,049	-63,822	-30.0%
2,851,980	-	2,851,980	*
50,404,710	49,229,870	1,174,840	2.4%

Percent of Net Revenue:	Actual	Budget	Variance	% Variance
Medicare	29.3%	35.6%	-6.3%	-17.7%
Medicare Managed Care	8.1%	4.9%	3.2%	65.3%
Medi-Cal	12.9%	12.7%	0.2%	1.6%
Self Pay	6.4%	3.3%	3.1%	93.9%
Commercial & Other Government	30.3%	40.3%	-10.0%	-24.8%
Worker's Comp.	3.0%	2.8%	0.2%	7.1%
Capitated	0.3%	0.4%	-0.1%	-25.0%
Prior Period Adj/IGT	9.7%	0.0%	9.7%	*
Total	100.0%	100.0%	0.0%	0.0%

Actual	Budget	Variance	% Variance
33.8%	37.7%	-4.0%	-10.6%
7.8%	5.1%	2.7%	52.9%
11.9%	13.2%	-1.3%	-9.8%
3.1%	2.3%	0.8%	34.8%
34.5%	38.3%	-3.8%	-9.9%
2.9%	3.0%	-0.1%	-3.3%
0.3%	0.4%	-0.1%	-25.0%
5.7%	0.0%	5.8%	*
100.0%	100.0%	0.0%	0.0%

Projected Collection Percentage:	Actual	Budget	Variance	% Variance
Medicare	15.0%	16.0%	-1.0%	-6.3%
Medicare Managed Care	14.1%	14.4%	-0.3%	-2.1%
Medi-Cal	14.6%	14.2%	0.4%	2.8%
Self Pay	60.0%	60.0%	0.0%	0.0%
Commercial & Other Government	34.1%	42.5%	-8.4%	-19.8%
Worker's Comp.	20.7%	21.3%	-0.6%	-2.8%
Capitated	3.1%	3.2%	-0.1%	-3.1%
Prior Period Adj/IGT	2.1%	0.0%	2.1%	*

Actual	Budget	Variance	% Variance
15.8%	17.0%	-1.2%	-7.1%
14.2%	15.2%	-1.0%	-6.6%
14.1%	14.8%	-0.7%	-4.7%
43.4%	42.1%	1.3%	3.1%
35.1%	40.1%	-5.0%	-12.5%
22.6%	22.7%	-0.1%	-0.4%
3.2%	3.4%	-0.2%	-5.9%
1.2%	0.0%	1.2%	*

**SONOMA VALLEY HOSPITAL
OPERATING INDICATORS
For the Period Ended May 31, 2017**

ATTACHMENT B

CURRENT MONTH				YEAR-TO-DATE			YTD
	Actual 05/31/17	Budget 05/31/17	Favorable (Unfavorable) Variance		Actual 05/31/17	Budget 05/31/17	Favorable (Unfavorable) Variance
				Inpatient Utilization			
				Discharges			
1	85	78	7	Acute	995	920	75
2	15	19	(4)	ICU	126	174	(48)
3	100	97	3	Total Discharges	1,121	1,094	27
4	8	11	(3)	Newborn	124	147	(23)
5	108	108	-	Total Discharges inc. Newborns	1,245	1,241	4
				Patient Days:			
6	291	272	19	Acute	3,355	2,911	444
7	97	103	(6)	ICU	1,079	1,065	14
8	388	375	13	Total Patient Days	4,434	3,976	458
9	17	21	(4)	Newborn	236	296	(60)
10	405	396	9	Total Patient Days inc. Newborns	4,670	4,272	398
				Average Length of Stay:			
11	3.4	3.5	(0.1)	Acute	3.4	3.2	0.2
12	6.5	5.4	1.0	ICU	8.6	6.1	2.4
13	3.9	3.9	0.0	Avg. Length of Stay	4.0	3.6	0.3
14	2.1	1.9	0.2	Newborn ALOS	1.9	2.0	0.1
				Average Daily Census:			
15	9.4	8.8	0.6	Acute	10.0	8.7	1.3
16	3.1	3.3	(0.2)	ICU	3.2	3.2	0.0
17	12.5	12.1	0.4	Avg. Daily Census	13.2	11.9	1.4
18	0.5	0.7	(0.1)	Newborn	0.70	0.88	(0.2)
				Long Term Care:			
19	559	626	(67)	SNF Patient Days	6,095	6,817	(722)
20	36	26	10	SNF Discharges	329	303	26
21	18.0	20.2	(2.2)	Average Daily Census	18.2	20.3	(2.2)
				Other Utilization Statistics			
				Emergency Room Statistics			
22	1,069	968	101	Total ER Visits	10,181	9,731	450
				Outpatient Statistics:			
23	4,964	4,756	208	Total Outpatients Visits	50,710	52,874	(2,164)
24	30	41	(11)	IP Surgeries	408	425	(17)
25	143	97	46	OP Surgeries	1,171	1,217	(46)
26	58	26	32	Special Procedures	477	352	125
27	966	900	66	Home Health Visits	10,177	10,453	(276)
28	381	311	70	Adjusted Discharges	3,749	3,629	119
29	2,654	2,529	124	Adjusted Patient Days (Inc. SNF)	27,175	28,057	(883)
30	85.6	81.6	4.0	Adj. Avg. Daily Census (Inc. SNF)	81.1	83.8	(2.6)
31	1.6892	1.4000	0.289	Case Mix Index -Medicare	1.6480	1.4000	0.248
32	1.6254	1.4000	0.225	Case Mix Index - All payers	1.5675	1.4000	0.168
				Labor Statistics			
33	291	284	(6.7)	FTE's - Worked	283	287	4.0
34	319	317	(2.3)	FTE's - Paid	318	320	1.9
35	42.93	41.97	(0.96)	Average Hourly Rate	40.85	41.16	0.31
36	21.3	22.1	0.9	Manhours / Adj. Pat Day	22.3	21.8	(0.6)
37	148.1	180.2	32.2	Manhours / Adj. Discharge	161.9	168.2	6.3
38	22.3%	21.9%	-0.4%	Benefits % of Salaries	23.1%	22.3%	-0.8%
				Non-Labor Statistics			
39	14.4%	11.2%	-3.2%	Supply Expense % Net Revenue	12.7%	11.5%	-1.2%
40	1,996	1,708	(288)	Supply Exp. / Adj. Discharge	1,751	1,612	(139)
41	15,284	16,825	1,541	Total Expense / Adj. Discharge	15,502	15,686	184
				Other Indicators			
42	18.5			Days Cash - Operating Funds			
43	44.4	50.0	(5.6)	Days in Net AR	49.1	50.0	(0.9)
44	102%			Collections % of Net Revenue	107%		101.5%
45	45.2	55.0	(9.8)	Days in Accounts Payable	45.2	55.0	(9.8)
46	21.9%	21.9%	0.0%	% Net revenue to Gross revenue	21.4%	21.9%	-0.5%
47	21.6%			% Net AR to Gross AR	21.6%		25.5%

Sonoma Valley Health Care District
Balance Sheet
As of May 31, 2017

ATTACHMENT C

		<u>Current Month</u>	<u>Prior Month</u>	<u>Prior Year</u>
Assets				
Current Assets:				
1	Cash	\$ 2,951,248	\$ 1,740,420	\$ 1,321,389
2	Trustee Funds	3,962,198	2,700,895	3,420,173
3	Net Patient Receivables	8,930,499	8,908,441	9,071,851
4	Allow Uncollect Accts	(1,412,630)	(1,277,292)	(846,016)
5	Net A/R	7,517,869	7,631,149	8,225,835
6	Other Accts/Notes Rec	(37,582)	2,436,706	1,701,170
7	3rd Party Receivables, Net	1,510,169	1,088,987	829,488
8	Inventory	828,042	816,225	863,982
9	Prepaid Expenses	810,003	838,596	863,885
10	Total Current Assets	\$ 17,541,947	\$ 17,252,978	\$ 17,225,922
12	Property, Plant & Equip, Net	\$ 53,317,990	\$ 53,480,478	\$ 52,471,517
13	Specific Funds	918,635	698,847	382,926
14	Other Assets	-	-	144,202
15	Total Assets	\$ 71,778,572	\$ 71,432,303	\$ 70,224,567
Liabilities & Fund Balances				
Current Liabilities:				
16	Accounts Payable	\$ 3,450,471	\$ 2,859,973	\$ 3,751,935
17	Accrued Compensation	4,274,878	3,989,727	4,406,177
18	Interest Payable	441,063	330,797	457,025
19	Accrued Expenses	1,466,823	1,426,019	1,436,546
20	Advances From 3rd Parties	160,112	126,800	130,760
21	Deferred Tax Revenue	496,909	993,817	492,777
22	Current Maturities-LTD	1,296,874	1,291,901	1,550,434
23	Line of Credit - Union Bank	6,973,734	6,973,734	5,923,734
24	Other Liabilities	1,386	1,386	159,216
25	Total Current Liabilities	\$ 18,562,250	\$ 17,994,154	\$ 18,308,604
26	Long Term Debt, net current portion	\$ 37,239,907	\$ 37,477,881	\$ 36,739,350
27	Fund Balances:			
28	Unrestricted	\$ 12,172,504	\$ 12,157,774	\$ 12,207,370
29	Restricted	3,803,912	3,802,495	2,969,243
30	Total Fund Balances	\$ 15,976,415	\$ 15,960,268	\$ 15,176,613
31	Total Liabilities & Fund Balances	\$ 71,778,572	\$ 71,432,303	\$ 70,224,567

**Sonoma Valley Health Care District
Statement of Revenue and Expenses
Comparative Results
For the Period Ended May 31, 2017**

ATTACHMENT D

Month					Year-To- Date					YTD
This Year		Variance			This Year		Variance			Prior Year
Actual	Budget	\$	%	Actual	Budget	\$	%			
					Volume Information					
1	100	97	3	3%	Acute Discharges	1,121	1,094	27	2%	1,073
2	559	626	(67)	-11%	SNF Days	6,095	6,817	(722)	-11%	6,786
3	966	900	66	7%	Home Care Visits	10,177	10,453	(276)	-3%	10,341
4	15,523	13,021	2,502	19%	Gross O/P Revenue (000's)	\$ 148,360	\$ 142,926	5,434	4%	\$ 140,370
					Financial Results					
					Gross Patient Revenue					
5	\$ 6,594,651	\$ 6,357,222	237,429	4%	Inpatient	\$ 72,534,650	\$ 65,844,781	6,689,869	10%	\$ 60,361,411
6	8,092,228	7,360,142	732,086	10%	Outpatient	77,721,749	83,429,283	(5,707,534)	-7%	78,544,274
7	7,088,218	5,354,475	1,733,743	32%	Emergency	67,298,923	55,943,759	11,355,164	20%	58,689,366
8	2,018,638	2,171,638	(153,000)	-7%	SNF	21,302,265	23,540,415	(2,238,150)	-10%	23,246,297
9	340,017	306,338	33,679	11%	Home Care	3,565,972	3,553,246	12,726	0%	3,401,049
10	\$ 24,133,752	\$ 21,549,815	2,583,937	12%	Total Gross Patient Revenue	\$ 242,423,559	\$ 232,311,484	10,112,075	4%	\$ 224,242,397
					Deductions from Revenue					
11	\$ (19,144,932)	\$ (16,879,723)	(2,265,209)	-13%	Contractual Discounts	\$ (192,948,826)	\$ (181,957,205)	(10,991,621)	-6%	\$ (176,609,539)
12	(300,000)	(66,250)	(233,750)	-353%	Bad Debt	(1,615,000)	(728,750)	(886,250)	*	(990,000)
13	(9,750)	(35,969)	26,219	73%	Charity Care Provision	(333,043)	(395,659)	62,616	16%	(288,356)
14	525,853	-	525,853	*	Prior Period Adj/Government Program Revenue	2,878,020	-	2,878,020	*	2,049,121
15	\$ (18,928,829)	\$ (16,981,942)	(1,946,887)	11%	Total Deductions from Revenue	\$ (192,018,849)	\$ (183,081,614)	(8,937,235)	5%	\$ (175,838,774)
16	\$ 5,204,923	\$ 4,567,873	637,050	14%	Net Patient Service Revenue	\$ 50,404,710	\$ 49,229,870	1,174,840	2%	\$ 48,403,623
17	\$ 125,518	\$ 155,771	(30,253)	-19%	Risk contract revenue	\$ 1,424,750	\$ 1,713,481	(288,731)	-17%	\$ 1,554,526
18	\$ 5,330,441	\$ 4,723,644	606,797	13%	Net Hospital Revenue	\$ 51,829,460	\$ 50,943,351	886,109	2%	\$ 49,958,149
19	\$ 17,858	\$ 24,351	(6,493)	-27%	Other Op Rev & Electronic Health Records	\$ 323,693	\$ 267,861	55,832	21%	\$ 530,298
20	\$ 5,348,299	\$ 4,747,995	600,304	13%	Total Operating Revenue	\$ 52,153,153	\$ 51,211,212	941,941	2%	\$ 50,488,447
					Operating Expenses					
21	\$ 2,422,433	\$ 2,350,648	(71,785)	-3%	Salary and Wages and Agency Fees	\$ 24,794,840	\$ 25,135,472	340,632	1%	\$ 24,691,311
22	899,564	\$ 840,719	(58,845)	-7%	Employee Benefits	9,735,340	9,317,182	(418,158)	-4%	9,358,017
23	\$ 3,321,997	\$ 3,191,367	(130,630)	-4%	Total People Cost	\$ 34,530,180	\$ 34,452,654	(77,526)	0%	\$ 34,049,328
24	\$ 356,695	\$ 396,757	40,062	10%	Med and Prof Fees (excld Agency)	\$ 4,255,099	\$ 4,327,334	72,235	2%	\$ 3,974,114
25	760,531	530,686	(229,845)	-43%	Supplies	6,563,590	5,850,496	(713,094)	-12%	5,725,644
26	394,448	351,387	(43,061)	-12%	Purchased Services	3,569,006	3,808,511	239,505	6%	3,171,103
27	284,636	293,214	8,578	3%	Depreciation	3,100,581	3,225,354	124,773	4%	3,176,235
28	118,632	100,684	(17,948)	-18%	Utilities	1,089,403	1,100,543	11,140	1%	1,024,177
29	29,292	33,417	4,125	12%	Insurance	325,155	367,334	42,179	11%	277,804
30	55,158	33,585	(21,573)	-64%	Interest	491,662	381,083	(110,579)	-29%	620,077
31	146,544	150,103	3,559	2%	Other	1,513,331	1,776,931	263,600	15%	1,846,750
32	210,084	-	(210,084)	*	Matching Fees (Government Programs)	1,032,445	-	(1,032,445)	*	368,026
33	\$ 5,678,017	\$ 5,081,200	(596,817)	-12%	Operating expenses	\$ 56,470,452	\$ 55,290,240	(1,180,212)	-2%	\$ 54,233,258
34	\$ (329,718)	\$ (333,205)	3,487	1%	Operating Margin	\$ (4,317,299)	\$ (4,079,028)	(238,271)	-6%	\$ (3,744,811)

ATTACHMENT D

**Sonoma Valley Health Care District
Statement of Revenue and Expenses
Comparative Results
For the Period Ended May 31, 2017**

	Month			
	This Year		Variance	
	Actual	Budget	\$	%
35	\$ (7,130)	\$ (21,611)	14,481	-67%
36	2,435	-	2,435	0%
37	(37,500)	(37,500)	-	0%
38	250,000	250,000	-	0%
39	\$ 207,805	\$ 190,889	16,916	9%
40	\$ (121,913)	\$ (142,316)	20,403	-14%
41	\$ 1,417	\$ 20,698	(19,281)	-93%
42	\$ -	\$ -	-	0%
43	\$ (120,496)	\$ (121,618)	1,122	-1%
44	246,909	246,909	-	0%
45	(110,266)	(110,266)	-	0%
46	\$ 16,147	\$ 15,025	1,122	7%
	\$ 217,881	\$ 184,483		
	4.1%	3.9%		
	\$ 162,723	\$ 150,898		
	3.0%	3.2%		

Non Operating Rev and Expense
 Miscellaneous Revenue/(Expenses)
 Donations
 Physician Practice Support-Prima
 Parcel Tax Assessment Rev
Total Non-Operating Rev/Exp

Net Income / (Loss) prior to Restricted Contributions

Capital Campaign Contribution
 Restricted Foundation Contributions
Net Income / (Loss) w/ Restricted Contributions

GO Bond Tax Assessment Rev
 GO Bond Interest

Net Income/(Loss) w GO Bond Activity

EBIDA - Not including Restricted Contributions

EBDA - Not including Restricted Contributions

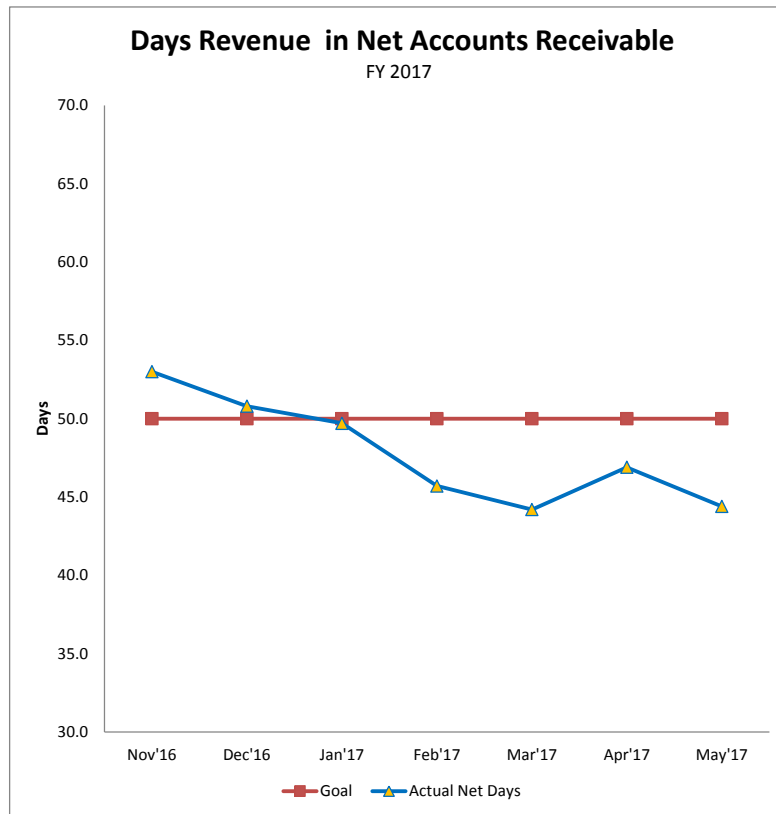
	Year-To- Date				YTD
	This Year		Variance		Prior Year
	Actual	Budget	\$	%	
	\$ (100,322)	\$ (215,119)	114,797	*	\$ (87,734)
	101,351	-	101,351	0%	58,674
	(412,500)	(412,500)	-	0%	(412,500)
	2,750,378	2,750,000	378	0%	2,751,954
	\$ 2,338,907	\$ 2,122,381	216,526	10%	\$ 2,310,394
	\$ (1,978,392)	\$ (1,956,647)	(21,745)	1%	\$ (1,434,417)
	\$ 206,150	\$ 227,678	(21,528)	-9%	\$ 468,868
	\$ 582,924	\$ -	582,924	100%	\$ -
	\$ (1,189,319)	\$ (1,728,969)	539,650	-31%	\$ (965,549)
	2,715,999	2,715,999	-	0%	2,670,547
	(1,228,569)	(1,228,570)	1	0%	(1,260,489)
	\$ 298,111	\$ (241,540)	539,651	-223%	\$ 444,509
	\$ 1,613,851	\$ 1,649,790			\$ 2,361,895
	3.1%	3.3%			4.7%
	\$ 1,122,189	\$ 1,268,707			
	2.2%	2.5%			

Sonoma Valley Health Care District
Statement of Revenue and Expenses Variance Analysis
For the Period Ended May 31, 2017

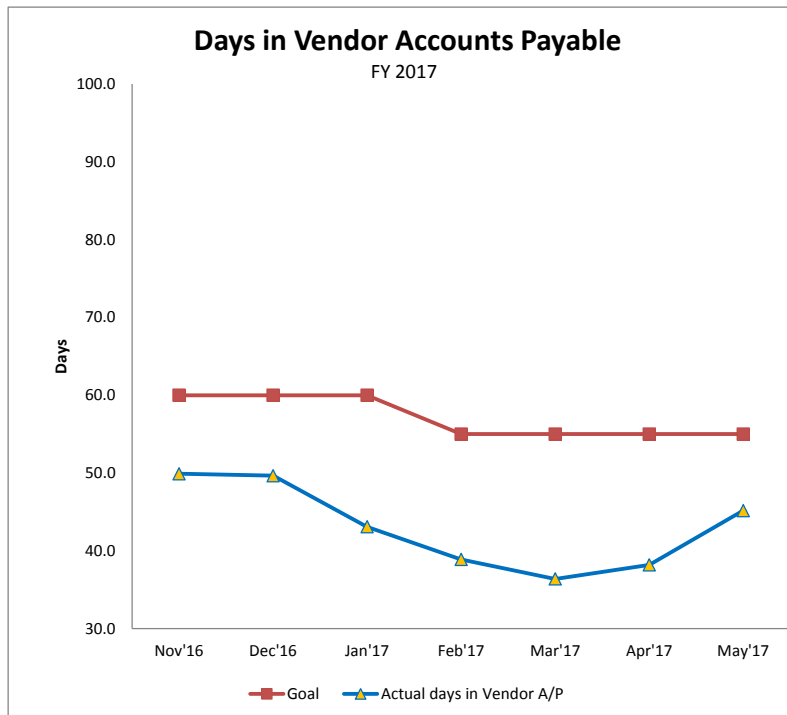
	YTD	MONTH	
Description	Variance	Variance	
Volume Information			
1 Acute Discharges	27	3	
2 SNF Days	(722)	(67)	
3 Home Care Visits	(276)	66	
4 Gross O/P Revenue (000's)	5,434	2,502	
Financial Results			
Gross Patient Revenue			
5 Inpatient	6,689,869	237,429	Inpatient days were above budgeted expectations by 13 days.
6 Outpatient	(5,707,534)	732,086	Outpatient visits are 4,964 vs. budgeted expectations of 4,756 visits and outpatient surgeries are 143 vs. budgeted expectations 97.
7 Emergency	11,355,164	1,733,743	ER visits are 1,069 vs. budgeted visits of 968.
8 SNF	(2,238,150)	(153,000)	SNF patient days are 559 vs. budgeted expected days of 626.
9 Home Care	12,726	33,679	HHA visits are 966 vs. budgeted expectations of 900.
10 Total Gross Patient Revenue	10,112,075	2,583,937	
Deductions from Revenue			
11 Contractual Discounts	(10,991,621)	(2,265,209)	
12 Bad Debt	(886,250)	(233,750)	
13 Charity Care Provision	62,616	26,219	
14 Prior Period Adj/Government Program Revenue	2,878,020	525,853	Accrual for Rate Range IGT \$382,354, Prime grant \$125,000 and a prior year Medi-Cal adjustment of \$18,499.
15 Total Deductions from Revenue	(8,937,235)	(1,946,887)	
16 Net Patient Service Revenue	1,174,840	637,050	
17 Risk contract revenue	(288,731)	(30,253)	Blue Shield capitation received was under budget.
18 Net Hospital Revenue	886,109	606,797	
19 Other Op Rev & Electronic Health Records	55,832	(6,493)	
20 Total Operating Revenue	941,941	600,304	
Operating Expenses			
21 Salary and Wages and Agency Fees	340,632	(71,785)	Salaries and Wages are over budget by (\$11,541) and the Agency fees are over budget by (\$60,244) due to the higher volume in the clinical departments.
22 Employee Benefits	(418,158)	(58,845)	Employee benefits are over budgeted expectations due to PTO (\$37,048) and employee benefit costs (\$21,797).
23 Total People Cost	(77,526)	(130,630)	
24 Med and Prof Fees (excl Agency)	72,235	40,062	
25 Supplies	(713,094)	(229,845)	Supplies are over budget in the primarily in the surgery department by (\$175,148) due to surgical implants (\$150,568) and Medical supplies (\$24,580).
26 Purchased Services	239,505	(43,061)	Purchased services are over budgeted expectations primarily due to an additional invoice for outsourced R&M covering December 2016 to March 2017 (\$42,688)
27 Depreciation	124,773	8,578	
28 Utilities	11,140	(17,948)	Utilities are over budgeted expectations for May but are under budgeted expectations for YTD FY 2017.
29 Insurance	42,179	4,125	
30 Interest	(110,579)	(21,573)	Interest on the South lot loan and the flouroscoy project were not budgeted for FY 2017.
31 Other	263,600	3,559	
32 Matching Fees (Government Programs)	(1,032,445)	(210,084)	Rate Range IGT matching fee.
33 Operating expenses	(1,180,212)	(596,817)	
34 Operating Margin	(238,271)	3,487	
Non Operating Rev and Expense			
35 Miscellaneous Revenue	114,797	14,481	
36 Donations	101,351	2,435	Foundation grants received for employee education.
37 Physician Practice Support-Prima	-	-	
38 Parcel Tax Assessment Rev	378	-	
39 Total Non-Operating Rev/Exp	216,526	16,916	
40 Net Income / (Loss) prior to Restricted Contributions	(21,745)	20,403	

Sonoma Valley Health Care District
Statement of Revenue and Expenses Variance Analysis
For the Period Ended May 31, 2017

	YTD	MONTH	
Description	Variance	Variance	
		-	
41 Capital Campaign Contribution	(21,528)	(19,281)	Capital campaign donations received from the Foundation in May were under budgeted expectations.
42 Restricted Foundation Contributions	582,924	-	
43 Net Income / (Loss) w/ Restricted Contributions	539,650	1,122	
44 GO Bond Tax Assessment Rev	-	-	
45 GO Bond Interest	1	-	
46 Net Income/(Loss) w GO Bond Activity	539,651	1,122	



Days in A/R	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17
Actual days in A/R	53.0	50.8	49.7	45.7	44.2	46.9	44.4
Goal	50.0	50.0	50.0	50.0	50.0	50.0	50.0



Days in A/P	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17
Actual days in Vendor A/P	49.9	49.7	43.1	38.9	36.4	38.2	45.2
Goal	60.0	60.0	60.0	55.0	55.0	55.0	55.0

Sonoma Valley Hospital
Statistical Analysis
FY 2017

ATTACHMENT G

	ACTUAL	BUDGET	ACTUAL												
	May-17	May-17	Apr-17	Mar-17	Feb-17	Jan-17	Dec-16	Nov-16	Oct-16	Sep-16	Aug-16	Jul-16	Jun-16	May-16	Apr-16
Statistics															
Acute															
Acute Patient Days	388	375	368	415	415	465	355	396	402	407	437	386	334	386	409
Acute Discharges (w/o Newborns)	100	97	89	119	97	119	100	95	99	95	105	103	95	85	97
SNF Days	559	626	512	572	607	592	500	446	512	624	608	563	526	529	578
HHA Visits	966	900	934	849	922	877	919	938	880	1,042	890	960	942	844	999
Emergency Room Visits	1,069	968	921	941	851	1,000	942	850	852	897	918	940	907	940	912
Gross Outpatient Revenue (000's)	\$15,523	\$13,021	\$13,168	\$15,098	\$12,189	\$13,500	\$12,935	\$13,147	\$13,347	\$13,512	\$13,336	\$12,605	\$13,465	\$13,827	\$12,542
Equivalent Patient Days	2,654	2,529	2,227	2,537	2,553	2,618	2,382	2,202	2,380	2,707	2,581	2,322	2,381	2,545	2,636
Births	7	11	11	12	12	11	9	8	9	14	17	14	14	13	17
Surgical Cases - Inpatient	30	41	47	40	26	38	28	38	42	37	39	43	31	36	26
Surgical Cases - Outpatient	143	97	124	149	101	110	98	123	84	81	85	73	93	87	92
Total Surgical Cases	173	138	171	189	127	148	126	161	126	118	124	116	124	123	118
Total Special Procedures	58	26	44	36	41	28	40	32	29	49	63	57	61	30	42
Medicare Case Mix Index	1.69	1.40	1.64	1.45	1.52	1.47	1.59	1.79	1.59	1.97	1.58	1.84	1.64	1.73	1.47
Income Statement															
Net Revenue (000's)	\$5,330	\$4,724	4,924	5,283	4,266	\$4,528	\$3,588	\$4,452	\$4,727	\$4,406	\$4,919	\$5,172	\$4,980	\$4,610	\$4,481
Operating Expenses (000's)	\$5,678	\$5,081	\$5,308	\$5,395	\$4,803	\$5,026	\$4,713	\$5,047	\$4,912	\$4,807	\$5,310	\$5,472	\$5,450	\$5,267	\$5,143
Net Income (000's)	\$16	\$15	-24	304	308	(\$108)	(\$600)	(\$65)	\$337	(\$6)	(\$23)	\$59	(\$133)	(\$403)	(\$99)
Productivity															
Total Operating Expense Per Equivalent Patient Day	\$2,139	\$2,009	\$2,383	\$2,127	\$1,881	\$1,920	\$1,979	\$2,292	\$2,064	\$1,776	\$2,057	\$2,356	\$2,289	\$2,069	\$1,951
Productive FTEs	291	284	285	294	294	280	253	289	280	283	286	278	287	300	292
Non-Productive FTE's	28	33	28	28	28	36	56	30	36	36	35	42	37	32	32
Total FTEs	319	317	313	322	322	316	309	319	316	319	321	320	324	332	324
FTEs per Adjusted Occupied Bed	3.73	3.89	4.22	3.93	3.54	3.74	4.03	4.35	4.11	3.54	3.86	4.28	4.08	4.16	3.70
Balance Sheet															
Days of Expense In General Operating Cash	19		11	16	27	20	25	10	11	6	15	11	9	9	13
Net Days of Revenue in AR	44	50	47	44	46	50	51	53	50	50	50	55	57	55	50

ATTACHMENT H

(a) Net IGT is \$431,347

**Sonoma Valley Hospital
Cash Forecast
FY 2017**

ATTACHMENT H

	Actual July - Dec	Actual Jan	Actual Feb	Actual Mar	Actual Apr	Actual May	Budgeted Sources Forecast Jun	Forecast TOTAL
Hospital Operating Sources								
1 Patient Payments Collected	25,438,249	4,110,672	4,603,390	4,630,430	3,918,173	4,826,603	4,290,879	51,818,396
2 Capitation Revenue	779,508	131,281	128,777	129,394	130,272	125,517	125,000	1,549,749
3 Napa State	153,900	84		64,824	41,351	-		260,159
4 Other Operating Revenue	164,969	77,478	46,006	82,316	48,433	65,714	24,351	509,268
5 Other Non-Operating Revenue	320,855	55,550	48,045	57,015	10,687	49,538	19,617	561,307
6 Unrestricted Contributions	66,996	16,968	5,312	19,842	2,907	-		112,025
7 Line of Credit	1,099,800	(851,142)						248,658
Sub-Total Hospital Sources	28,024,277	3,540,891	4,831,530	4,983,821	4,151,823	5,067,372	4,459,847	55,059,562
Hospital Uses of Cash								
8 Operating Expenses	27,813,548	4,696,532	4,846,020	6,578,663	4,765,207	4,613,422	5,091,321	58,404,713
9 Less Depreciation	-						(293,217)	(293,217)
10 Add Capital Lease Payments	507,107	38,355	173,920	63,444	62,097	233,001		1,077,924
11 Additional Liabilities	750,000	700,000					500,000	1,950,000
12 Capital - Board Approved Spending	356,828	151,646	89,244	139,796	70,670	122,149		930,333
13 Napa State	-							-
Total Hospital Uses	29,427,483	5,586,533	5,109,184	6,781,903	4,897,974	4,968,572	5,298,104	62,069,753
Net Hospital Sources/Uses of Cash	(1,403,206)	(2,045,642)	(277,654)	(1,798,082)	(746,151)	98,800	(838,257)	(7,010,190)
Non-Hospital Sources								
14 Restricted Cash/Capital Donations	375,909	1,029,121	481,238	26,470	167	1,417		1,914,322
15 Electronic Health Records	43,689				1,960			45,649
16 Parcel Tax Revenue	1,805,546					1,170,694		2,976,240
17 Advancement - Foundation	-							-
18 Advancement - South Lot	263,453							263,453
19 Other:	-							-
20 IGT	1,850,294	205,630		-			598,717	2,654,641
21 IGT - AB915 (Net)	-		903,363					903,363
22 PRIME	1,500,000					150,000		1,650,000
Sub-Total Non-Hospital Sources	5,838,891	1,234,751	1,384,601	26,470	2,127	1,322,111	598,717	10,407,668
Non-Hospital Uses of Cash								
23 Matching Fees	1,784,864				75,000	210,084	-	2,069,948
Sub-Total Non-Hospital Uses of Cash	1,784,864	-	-	-	75,000	210,084	-	2,069,948
Net Non-Hospital Sources/Uses of Cash	4,054,027	1,234,751	1,384,601	26,470	(72,873)	1,112,027	598,717	8,337,720
Net Sources/Uses	2,650,821	(810,891)	1,106,947	(1,771,612)	(819,024)	1,210,828	(239,540)	
Cash and Equivalents at beginning of period	1,384,178	4,034,999	3,224,109	4,331,056	2,559,444	1,740,420	2,951,248	
Cash and Equivalents at end of period	4,034,999	3,224,109	4,331,056	2,559,444	1,740,420	2,951,248	2,711,708	