

SONOMA VALLEY HEALTH CARE DISTRICT

BOARD OF DIRECTORS REGULAR MEETING AGENDA JANUARY 10, 2019

REGULAR SESSION 6:00 P.M.

SONOMA VALLEY HOSPITAL BASEMENT CONFERENCE ROOM

BASEMENT	CONFERENCE	2 ROOM	
In compliance with the Americans Disabilities Act, if you require special accommodations to participate in a District meeting, please contact District Clerk Stacey Finn at sfinn@svh.com (707) 935.5004 at least 48 hours prior to the meeting.	RECOM	MENDATION	
AGENDA ITEM			
MISSION STATEMENT The mission of SVHCD is to maintain, improve, and restore the health of everyone in our community.			
1. CALL TO ORDER	Rymer		
2. PUBLIC COMMENT At this time, members of the public may comment on any item not appearing on the agenda. It is recommended that you keep your comments to three minutes or less. Under State Law, matters presented under this item cannot be discussed or acted upon by the Board at this time. For items appearing on the agenda, the public will be invited to make comments at the time the item comes up for Board consideration. At all times please use the microphone.	Rymer		
3. CONSENT CALENDAR A. Board Minutes 12.06.18 B. Finance Committee Minutes 11.27.18 C. Quality Committee Minutes 11.28.18 D. Executed Policies and Procedures E. Medical Staff Credentialing Report Pages 2- 15	Rymer	Action	
4. SWEARING IN OF NEW BOARD MEMBERS	Boerum	Action	
5. ELECTION OF OFFICERS	Rymer	Inform/Action	
6. BOARD COMMITTEE ASSIGNMENTS	Rymer	Inform/Action	
7. 2019 BOARD WORK PLAN Pages 16 - 17	Rymer	Inform/Action	
8. CANCER SUPPORT SONOMA	Adolfo	Inform	
9. ADMINISTRATIVE REPORT JANUARY 2019 Pages 18-20	Mather	Inform	
10. CMO UPDATE Page 21	Mather	Inform	
11. FINANCIAL REPORT MONTH END NOV.2018 Pages 22 -34	Jensen	Inform	
 12. COMMITTEE REPORT Finance Committee Work Plan 2019 Page 35 	Board Nevins	Inform	
13. BOARD COMMENTS	Rymer	Inform	
14. ADJOURN	Rymer		

Note: To view this meeting you may visit http://sonomatv.org/ or YouTube.com.



SONOMA VALLEY HEALTH CARE DISTRICT BOARD OF DIRECTORS' MEETING MINUTES

THURSDAY, DECEMBER 6, 2018
CLOSED SESSION 5:00 P.M.
REGULAR SESSION 6:00 P.M.

COMMUNITY MEETING ROOM 177 First Street West, Sonoma, CA

RECOMMENDATION				
MISSION STATEMENT The mission of SVHCD is to maintain, improve and restore the health of everyone in our community.	RECO	VIVIENDATION		
1. CALL TO ORDER The meeting was called to order at 6:03 pm.	Rymer			
2. REPORT ON CLOSED SESSION	Rymer			
Mr. Rymer reported that two topics were reviewed and discussed in the closed session. The first was the review and approval of Ms. Mather's incentive compensation goals for 2019. The second was the rejection of a claim from a patient.				
3. PUBLIC COMMENT	Rymer			
None				
4. CONSENT CALENDAR: A. Board Minutes 11.01.18 B. Finance Committee Minutes 10.23.18 C. Quality Committee Minutes 10.24.18 D. Executed Policies and Procedures E. Medical Staff Credentialing Report	Rymer			
Policies: Employment Conditions HR8610-102 Leaves- Bereavement HR 8610-172F Leaves- Child related School Activity & Child Care HR8610-172H Leaves- Medical & Family Care (FMLA & CFRA) HR 8610-172A Leaves – Pregnancy –Related Disability Leave HR8610-172B Patient Grievance and Complaint Policy PR8610-158 Compounding Drug Products MM8610-137 Compounding Policies, Annual review of MM8610-160 IV Compounding Outside of the Pharmacy MM8610-118 Sterile Compounding MM8610-117 Preparation of Methotrexate IIM Doses Using ChemoClave System Procedure 8390-05 QAPI Procedures-IV Room 8390-02 Sterile Compounding Procedures 8390-03		MOTION: by Hohorst to approve, 2 nd by Nevins. All in favor.		
5. SOUTH LOT UPDATE	Sanson			

Mr. Sanson from DeNova Homes gave an update on the development proposal of the south lot. He reported that they will go before the city planning council December 13 th .		
6. AUDIT APPROAL	Jensen	
Mr. Jensen reported that the audit firm had reviewed and approved the hospitals financial reports and that, for the third year in a row there was no management letter.		MOTION: by Hohorst to approve the audit, 2 nd by Nevins. All in favor.
7. STRATEGY UPDATE	Donaldson	
Ms. Donaldson reviewed the FY19 strategic plan. This included four focused areas- UCSF Diagnostic Center, Bariatric Institute, Pain Management, and Women's Health Services. She also reported on the secondary growth tasks as well as trended financial reports. Mr. Rymer requested a presentation on the 1206b clinics at a future Finance Committee meeting.		
8. ADMINISTRATIVE REPORT DECEMBER 2018	Mather	Inform
Ms. Mather reported that the plan for SVH to earn Five Stars from CMS is making progress. She also reported that fifteen million dollars has been raised for the outpatient diagnostic center.		
9. CMO UPDATE	Kidd	Inform
Dr. Kidd reported on upcoming leadership additions which include a new patient care services director, a new ED Medical Director and a new ED nursing director. She also reported that the ICC was open for nine days in response to the air quality during the fires. She said the third floor renovations are underway and the target move date is the end of January.		
10. FINANCIAL REPORT MONTH END OCTOBER 31, 2018	Jensen	
Mr. Jensen reported the October days of cash on hand was 12.8, the Accounts Receivable days was 44 and the Accounts Payable days was 43.5.Accounting for all of activity the total net loss for October was (\$119,795) vs. a budgeted net loss of (\$226,538). EBIDA was -7.7% vs. the budgeted -2.5%		
11. RESOLUTION #343 HONORING PETER HOHORST		
Mr. Rymer read a board resolution honoring both the contributions and character of fellow board member Peter Hohorst who is leaving the board.		MOTION: by Boerum to approve resolution 343, 2 nd by Hirsch. All in favor
12. COMMITTEE REPORTS	Board	
Ms. Hirsch gave an update on the SNF Task Force. She said after the recommended changes to staffing and patient admission criteria there was a direct margin of eight thousand dollars for October. The next Task Force meeting is December 18 th . An additional public meeting to review the findings of the Task Force and get input will be held during the first quarter of 2019. The Task Force expects to make its recommendations to the board during that same period.		

13. BOARD COMMENTS	Board	
None		
14. ADJOURN		
7:20 pm		



SVHCD FINANCE COMMITTEE MEETING MINUTES

TUESDAY, NOVEMBER 27, 2018

Schantz Conference Room

Present	Excused		Staff	Public]
*Dr. Subhash Mishra via telephone *John Perez Joshua Rymer *Keith Hughes Peter Hohorst	Sharon Nevins *Susan Porth		Kelly Mather Ken Jensen	David Good	
AGENDA ITEM			DISCUSSION	ACTIONS	FOLLOW-UP
MISSION & VISION STATEMENT The mission of SVHCD is to maintain, in restore the health of everyone in our con	nmunity.				
1. CALL TO ORDER/ANNOUNCE	EMENTS	Hohorst			
		Called to orde	er 5:03 pm		
2. PUBLIC COMMENT SECTION		Hohorst			
		None			
3. CONSENT CALENDAR		Hohorst			
				MOTION: by Rymer 2 nd by Hughes. All in favor	
4. THIRD FLOOR UPGRADE FOR SERVICES	RINPATIENT	Mather			
		inpatient ser inpatient bed reviewed the	reviewed the third floor plan for vices. The plan will consolidate is to the third floor. She also e costs of the project (IT and nurade) that will be covered by the	all to recommend the third floor upgrade to the	
5. 1st QUARTER CAPITAL SPEND	ING REVIEW	Dungan			

	Ms. Dungan reviewed the first quarter capital spending.	
6. OUTPATIENT DIAGNOSTIC CENTER UPDATE	Mather	
	Ms. Mather gave an update on the cash funding for the outpatient diagnostic center. She reported that there is currently funding through permitting.	
7. ADMINISTRATIVE REPORT NOVEMBER 2018	Mather	
8. FINANCIAL REPORT MONTH END	Ms. Mather reported on the positive article regarding the UCSF collaboration. The accreditation survey occurred and went very well. The hospital will be stroke ready in January. Outpatient volumes were up overall. Jensen	
OCTOBER 31, 2018		
	Mr. Jensen reported that the days of cash on hand was 12.8, Accounts Receivable was at 44 days and Accounts Payable was at 43.5 days. The October net loss was (\$119,795) vs. the budgeted net loss of (\$226,538) with a monthly EBIDA of -7.7% vs. the budgeted -2.5%. Mr. Jensen also reported that he met with the forensic accounts regarding the loss of revenue during the fires. The claim that was submitted was for \$535,000 and the accountants are recommending an interim payment of \$395,000. The insurance company will have to agree to that amount.	
8. ADJOURN	Hohorst	
	Meeting adjourned at 5:40 pm	



SONOMA VALLEY HEALTH CARE DISTRICT QUALITY COMMITTEE

November 28,2018 5:00 PM MINUTES

Healing Here at Home

Schantz Conference Room

Members Present	Members Present cont.	Excused	Public/Staff
Jane Hirsch	Cathy Webber	Susan Idell	Danielle Jones, RN
Peter Hohorst	Michael Brown, MD		Mark Kobe, RN
Carol Snyder	Ingrid Sheets		Leslie Lovejoy, DPRN
Howard Eisenstark, MD	Dr. Brown		
Michael Mainardi, MD			

*Italisized names indicate voting member

AGENDA ITEM	DISCUSSION	ACTION
1. CALL TO ORDER/ANNOUNCEMENTS	Hirsch	
	Meeting called to order at 5:03 pm	
2. PUBLIC COMMENT	Hirsch	
3. CONSENT CALENDAR	Hirsch	Action
• QC Minutes, 10.24.18		MOTION: by Mainardi to approve, 2 nd by Eisenstark. All in favor.
4. PRIME GRANT UPDATE	Lovejoy	Inform
	Ms. Lovejoy reviewed the five indicators of the Prime grant. All of the benchmarks were met, but the achievement goal was not met for the Care Transition metric.	
5. INFECTION PREVENTION REPORT	Jones	Inform
	Ms. Jones reviewed the infection prevention report for the third quarter in Ms. Matthews absence. She reported there were no c. diff cases in the third quarter. She also spoke about four deep organ space infections, and two GI case infections.	
6. GOOD CATCH REPORT	Jones	
	Ms. Jones reviewed the good catch report.	

AGENDA ITEM	DISCUSSION	ACTION
7. BOARD QUALITY CHARTER	Hirsch/Jones	Inform/Action
	Ms. Hirsch recommended an edit be made to the amount of voting members to reflect that every member of the committee be a voting member (8). With the committee Chair person being the tie breaking vote. The committee discussed further changes and clarifications.	MOTION: by Mainardi to approve changes. 2 nd by Eisenstark. All in favor
8. POLICIES AND PROCEDURES	Jones	
	New Surge Policy to Manage Patient Infllux EP8610-102 CMS 1135 Waiver for Disaster Conditions EP8610-103 Delegation of Authority EP8610-104 (edit page numbers) Revisions DVT-PE Prophylaxis and Treatment Protocol MM8610-152 Medication Reconcilliation MM8610-144	MOTION: by Eisenstark to approve, 2 nd Mainardi by . All in favor.
9. CLOSED SESSION	Hirsch	
	Called to order at 6:10 pm	
10. REPORT OF CLOSED SESSION	Hirsch	
	Medical Staff credentialing was reviewed as well as the plan of correction from the Pharmacy and SNF surveys.	MOTION: by Eisenstark to approve credentialing, 2 nd by Mainardi. All in favor.
11. ADJOURN	Hirsch	
	6:25pm	



Policy and Procedures - Summary of Changes

Board of Directors, January 10th, 2019

Review and Approval Requirements

The SVH departmental/organizational policies and/or procedures on the attached list have been reviewed and approved by the following organizational leaders for meeting all of the following criteria. All of these policies and procedures are:

- Consistent with the Mission, Vision and Values of the Sonoma Valley Health Care District
- Consistent with all Board Policy, Hospital Policy and Hospital Procedures
- Meet all applicable law, regulation, and related accreditation standards
- Consistent with prevailing standards of care
- Consistent with evidence-based practice

We recommend their acceptance by the Sonoma Valley Health Care District Board.

ORGANIZATIONAL

NEW:

Surge Policy to Manage Patient Influx EP8610-102

The former surge policy was imbedded in the Emergency Operations Plan and new CMS regulation requires it to be a separate policy.

CMS 1135 Waiver for Disaster Conditions EP8610-103

This policy is required to be in compliance with CIHQ Disaster Management regulations.

Delegation of Authority EP8610-104

This policy is required to be in compliance with CIHQ Disaster Management regulations.

REVISIONS:

<u>DVT-PE Prophylaxis and Treatment Protocol MM8610-152</u>

Removed fondaparinux from the protocol and used only heparin and enoxaparin. Fondaparinux will be used after discussing with the physician only for patients who cannot receive alternatives. Clarified frequency of platelet check to be day 2, 7, and 14. Changes were made to simplify the protocol and reduce expenses.

Medication Reconciliation MM8610-144

Changed language from physician to provider. Updated purpose to reflect all departments involved in the medication reconciliation process. Added an inclusive list of role responsibility. Included expectation that a complete home medication list must be obtained by RN for all patients. Defined goal for timeframe re: obtain list of medications to 30 minutes with in decision to admit. Changes were made to define the formal process in which healthcare providers partner with patients and their families to ensure accurate and complete medication information transfer at interfaces of care. This includes admission and discharge from a hospital or changes in care setting, service, or level of care.

1



SUBJECT: Surge Policy to Manage Patient Influx POLICY #EP8610-102

PAGE 1 OF 2

DEPARTMENT: Organizational EFFECTIVE:

REVISED:

PURPOSE:

To provide guidelines and identify a process to manage a disaster involving an influx of patients that cannot be managed effectively with routine procedures or resources within the hospital environment.

POLICY:

Sonoma Valley Hospital will provide a guide for prompt mobilization and coordination of personnel and facilities in time of disaster involving an influx of patients that cannot be managed effectively with routine procedures or resources within the hospital. Hospital systems are assumed to be overwhelmed and efforts to coordinate with community agencies will be enacted (EMS, SVFA, MOHAC, local police).

PROCEDURE:

1. Plan initiation:

Notification- Call received by hospital of anticipated influx of patients via EMS radio and/or notification from Sonoma County Department of Public Health Medical Health Operational Area Coordinator (MHOAC). ED MD on duty will assess anticipated number of patients and severity of illness/injury and determine departments' ability to function or determine if volume is beyond departments' normal capacity to safely care for patients.

2. Activation:

Disaster Code will be initiated and Incident Command Center established.

3. Stages of Surge:

- a. Stage One: can be handled by ED and appropriate ancillary departments. If majority of patients are urgent or emergent, may elevate to stage two.
- b. Stage Two: additional staffing is anticipated to handle the influx of patients. Department call lists are activated
- c. Stage Three: Influx of patients is greater than expected and overwhelming available resources can safely handle.



SUBJECT: Surge Policy to Manage Patient Influx POLICY #EP8610-102

PAGE 2 OF 2

DEPARTMENT: Organizational EFFECTIVE:

REVISED:

4. Alternate Care Sites:

- A. Initiate plan to erect auxiliary tent structure in suitable location (Old ED parking lot, Main entrance parking lot).
- B. Contact Hospitalist and SNFist to discharge or transfer any appropriate patients.
- C. Contact Redcomm and update hospital status and need for potential transportation
- D. Begin contact with facilities SVH has transfer agreements (St. Joes Transfer Center, Sutter transfer Center).
- E. See Emergency Operations Plan for listing of Alternate Care Sites (Attachment A of EOP)
- 5. Rapidly reduce routine hospital patient activity
 - A. Cancel elective procedures and surgeries
 - B. Discharge all appropriate patients
 - C. Transfer appropriate SNF patients to local Alternate Care Sites
 - D. Consider utilization of Home Health agencies
 - E. Follow further instruction and guidance from Incident Command Center

REFERENCE:

CIHQ 42 CFR 482.15 Emergency Preparedness Policies and Procedures

OWNER:

Emergency Management Committee

AUTHORS/REVIEWERS:

Mark Kobe, Chief Nursing Officer
Dawn Kuwahara, Chief Ancillary Services Officer
Gregory Gatenian, Engineering Manager
Celia Kruse de la Rosa, Marketing & Public Relations Coordinator

APPROVALS:

Policy & Procedure Team: 11/20/18 Board Quality Committee: 11/28/18

The Board of Directors:



SUBJECT: 1135 Waivers POLICY #EP8610-103

PAGE 1 OF 4

DEPARTMENT: Organizational EFFECTIVE:

REVISED:

PURPOSE:

To provide guidelines and identify a process to access and acquire Federal waiver for CMS Conditions of Participation in times of disaster response.

POLICY:

Under Section 319 of the PHS Act, the HHS Secretary may declare a public health emergency if — after consulting with public health officials as necessary — he or she determines that a disease or disorder presents an emergency or an emergency otherwise exists, such in cases of significant infectious disease outbreaks or bioterrorist attacks.

Declaring a public health emergency allows the Secretary to take certain actions in response, and can be necessary to authorize a variety of discretionary response actions under the statutes HHS administers.

When the President declares a major disaster or emergency under the Stafford Act and the HHS Secretary declares a public health emergency under Section 319 of the Public Health Service Act, Section 1135 of the Social Security Act authorizes the Secretary to waive or modify certain federal laws, including:

- Conditions of participation or other certification requirements under Medicare, Medicaid and the Children's Health Program (CHIP)
- Preapproval requirements under Medicare, Medicaid and CHIP
- State licenses for physicians and other health care professionals, for purposes of Medicare, Medicaid and CHIP reimbursement only. The state determines whether a nonfederal provider is authorized to provide services in the state without state licensure.
- Emergency Medical Treatment and Labor Act (EMTALA) requirements for redirecting individuals to another location, if the transfer arises out of emergency circumstances.
 This waiver is effective only if actions under the waiver do not discriminate based on a patient's source of payment or ability to pay.
- Stark self-referral sanctions
- Performance deadlines and timetables
- Limitations on payment for health care items and services furnished to Medicare Advantage enrollees by non-network providers



SUBJECT: 1135 Waivers POLICY #EP8610-103

PAGE 1 OF 4

DEPARTMENT: Organizational EFFECTIVE:

REVISED:

In addition to this authority, referred to as the 1135 waiver authority, Section 1812(f) of the Social Security Act authorizes the Secretary to provide for skilled-nursing facility coverage in the absence of a qualifying hospital stay, as long as this action does not increase overall program payments and does not alter the facility's "acute care nature" (that is, its orientation toward relatively short-term and intensive care).

Duration of a Section 1135 Waiver

Waivers under Section 1135 of the Social Security Act typically end with the termination of the emergency period or 60 days from the date the waiver or modification is first published, unless the Secretary extends the waiver by notice for additional periods of up to 60 days.

For public health emergencies that do not involve a pandemic disease, EMTALA and Health Insurance Portability and Accountability Act of 1996 requirements are limited to a 72-hour period beginning upon implementation of a hospital disaster protocol. Waiver of EMTALA requirements for emergencies that involve a pandemic disease last until the pandemic-related public health emergency is terminated. The 1135 waiver authority applies only to federal requirements for licensure or conditions of participation, not state.

Implementation of 1135 Waiver Authority

Once an 1135 waiver has been authorized, health care providers can submit requests to operate under that authority to the state survey agency or Centers for Medicare & Medicaid Services (CMS) regional office. These requests generally include a justification for the waiver and expected duration of the modification requested. Providers and suppliers have been asked to keep careful records of beneficiaries to whom they provide services to ensure that proper payment is made. The state survey agency and regional office review the provider's request and make appropriate decisions, usually on a case-by-case basis. Providers are expected to return to compliance with any waived requirements prior to the end of the emergency period.

Federally certified or approved providers must operate under normal rules and regulations, unless they have sought and have been granted modifications for specific requirements under the 1135 waiver authority.

1135 Waiver Request Format

Though there is no specific form or format required to request a waiver, impacted providers should provide the California Department of Public Health (CDPH) with certain information, including:

- Provider name/type
- Full address (including county/city/town/state)



SUBJECT: 1135 Waivers POLICY #EP8610-103

PAGE 1 OF 4

DEPARTMENT: Organizational EFFECTIVE:

REVISED:

CMS Certification Number (Medicare provider number)

- Contact information for follow-up questions, should the regional office need additional clarification
- A brief summary of why the waiver is needed that clearly states the issue's scope and impact. For example: Critical access hospital is sole community provider without reasonable transfer options at this point during the specified emergent event (e.g. flooding, tornado, fires, or flu outbreak). Facility needs a waiver to exceed its bed limit by X number of beds for Y days/weeks (be specific).
- The type of relief or regulatory requirement waiver sought

Providers should send this information to the San Francisco Regional Office at rosfoso@ cms.hhs.gov and copy CDPH. This will ensure the waiver request does not conflict with any state requirements and that all concerns are addressed in a timely fashion.

For more information on the 1135 waiver process, visit the CMS website.

REFERENCE:

CIHQ 42 CFR 482.15 Emergency Preparedness Policies and Procedures

OWNER:

Emergency Management Committee

AUTHORS/REVIEWERS:

Mark Kobe, Chief Nursing Officer
Dawn Kuwahara, Chief Ancillary Services Officer
Gregory Gatenian, Engineering Manager
Celia Kruse de la Rosa, Marketing & Public Relations Coordinator

APPROVALS:

Policy & Procedure Team: 11/20/18 Board Quality Committee: 11/28/18

The Board of Directors:



SUBJECT: Delegation of Authority POLICY #EP8610-104

PAGE 1 OF 4

DEPARTMENT: Organizational EFFECTIVE:

REVISED:

PURPOSE:

To provide guidelines to the organization to identify which staff would assume specific roles in another's absence through succession planning, delegations of authority and who is authorized to act in the absence of the administrator or person legally responsible for the operations of the organization.

POLICY:

The emergency preparedness plan addresses the continuity of operations, including delegations of authority and succession plan when indicated.

- 1. In the event that the Administrator of SVH (Chief Executive Officer, CEO) is unavailable in an emergency situation, authority is delegated to the Chief Nursing Officer (CNO).
- In the event that the CEO becomes deceased, the Chief Financial Officer (CFO) is delegated authority for the organization. Clinical operations would be delegated to the CNO.
- 3. In the event the CNO is unavailable or deceased, the Director of Patient Care Services is delegated authority for clinical operations.

REFERENCES:

CIHQ 42 CFR 482.15 Emergency Preparedness Policies and Procedures

OWNER:

Emergency Management Committee

AUTHORS/REVIEWERS:

Mark Kobe, Chief Nursing Officer Dawn Kuwahara, Chief Ancillary Services Officer Gregory Gatenian, Engineering Manager Celia Kruse de la Rosa, Marketing & Public Relations Coordinator

APPROVALS:

Policy & Procedure Team: 11/20/18 Board Quality Committee: 11/28/18

The Board of Directors:

Sonoma Valley District Board Calendar - 2019

January	February	March	April	May	June
Board Member Committee Assignments	 Special meeting SNF Task Force Finance Committee Quarterly Report Quality Team Annual Report 	 Review FY 2020 Budget Assumptions Human Resources Annual Report Quarterly Strategy Report 	 Recommend FY 2020 Strategic Plan Chief of Staff Report Quality Committee Quarterly Report Nursing Annual Report 	 Approve 2020 Three Year Rolling Strategic Plan Finance Committee Quarterly Report 	 Information Services Annual Report Quarterly Strategy Report Approve FY 2020 Budget
July	August	September	October	November	December
 Approve Capital Spending Plan Ancillary Services Annual Report Quality Committee Quarterly Report 	 Finance Committee Report SVHF Annual Update 	 Chief of Staff Report Quarterly Strategy Report Marketing/PR Update 	 Approve CEO Performance Evaluation/Comp ensation/Annual Incentive Goals Quality Committee Quarterly Report 	 Approve FY 2019 Audit SVHCD Annual Report to the Community Quarterly Finance Report 	 Elect District Officers Quarterly Strategy Report

Speakers, Education Opportunities, Briefings

2018 Guest Speakers

- Sonoma Community Health Center CEO Cheryl Johnson (March Board meeting)
- Sonoma Valley Fire & Rescue Steve Akre (April Board meeting)
- City of Sonoma Manager Cathy Capriola & Bret Sackett (May Board meeting)
- Hospice by the Bay Kitty Whitaker (June Board meeting)
- County Supervisor Susan Gorin (August Board meeting)
- Vintage House Executive Director Priscilla Essert (September Board meeting)

Suggestions for 2019 Guest Speakers

- 1206B and Rural Health Center TBD
- Sonoma County Health Services Barbie Robinson
- Hospital Council of Northern & Central California T Abraham
- Medical Board of CA Cannabis Task Force Kristina Lawson
- Update on UCSF Affiliation Shelby DeCosta
- Sustainable Sonoma TBD
- Update on Healing at Home Kitty Whitaker
- Cancer Support TBD
- New physician techniques Dr. Alexandridis
- Sonoma Community Health Center Cheryl Johnson, CEO
- Canopy Health Joel Crist



Healing Here at Home

SVHCD Board of Directors To:

From: **Kelly Mather**

1/3/19 Date:

Subject: **Administrative Report**

Summary

2018 was an interesting year with significant change. The UCSF affiliation was very positive for all. We have identified our strengths and what our community needs and re-invented our hospital around what we do best and services that are highly regarded and utilized. The team managed through the changes with grace and it is truly an honor working with everyone at SVH. Healing at Home is doing well as part of Hospice by the Bay.

Strategic Update from FY 2019 Strategic Plan:

Strategic Priorities	Update
Highest levels of health	➤ The 5 Star hospital vision is now a reality. We have a new leader for Inpatient
care safety, quality and	services and the move to the 3 rd floor will happen in early spring. The new
value	patient unit is being refurbished and we plan to upgrade the rooms overtime, as
	well.
	We will have our "Stroke Ready" accreditation survey in early 2019. UCSF is
	overseeing this program.
	We have a new Medical Director of Emergency Services and he is excellent.
Be the preferred hospital	The Patient Access Center team is underway and we should pilot this change in
for patients, physicians,	imaging within the year. This will increase patient and physician satisfaction and
employers and health	efficiency will be much improved.
plans	Dr. Pathi, Urology/GYN, is seeing patients in Sonoma now.
	Dr. Roache, Shoulder Surgeon, is starting in March.
	➤ Kaiser admitted 14 patients in December during their strike and said our care
	was excellent.
Implement new and	The Outpatient Diagnostic Center is projected to increase revenue by over \$1
enhanced revenue	million per year and should break ground next summer.
strategies as measured by	The Pain Management physicians are starting to work together on a referral
increased direct margins in	network and the SV Community Health Center is partnering with us.
each service unit	We are promoting Bariatrics with Partnership Health Plan to health centers
	throughout the North Bay.
Continue to improve	We paid off a few more leases in 2018 and continue to decrease our debt.
financial stability as	Prima is now an affiliate of UCSF and therefore the subsidy that is needed has
measured by EBDA	decreased which reduces expenses.
	➤ The SNF task force will review the 2 nd quarter results with the new changes in
	January. We also have two expert groups looking at alternatives for the future.
	The South Lot sale should be complete in June. They are hoping for planning
	commission approved on January 10 th .
Lead progress toward	➤ The PRIME grant project continues to decrease re-admissions and improve
becoming a Healthier	patient health.
community	➤ We are promoting Heart Health month in February through the "Let's Talk about
	Women's Health" series.

NOVEMBER 2018			
			National
Patient Experience	Current Performance	FY 2019 Goal	Benchmark
Would Recommend Hospital	95 th	> 60th percentile	50th percentile
Inpatient Overall Rating	59 th	>60th percentile	50th percentile
Outpatient Services	4.8	Rate My Hospital	4.5
Emergency	4.5	Rate My Hospital	4.5
Quality & Safety	YTD Performance	FY 2019 Goal	Benchmark
CLABSI	0	<1	<.51
CAUTI	0	<1	<1.04
SSI – Colon Surgery	0	<1	N/A
SSI – Total Joint	2	<1.5%	N/A
MRSA Bacteremia	0	<.13	<.13
C. Diff	0	3.5	7.4/10,000 pt days
PSI – 90 Composite	1	<1	<1
Heart Failure Mortality Rate	12.5%	TBD	17.3%
Pneumonia Mortality Rate	18.1%	TBD	23.6%
Stroke Mortality Rate	14.7%	TBD	19.7%
Sepsis Mortality Rate	10.2%	<18%	25%
30 Day All- Cause Readmissions	9.30%	< 10 %	< 18.5%
Serious Safety Events	0	0	0
Falls	2	< 2.3	2.3
Pressure Ulcers	0	<3.7	3.7
Injuries to Staff	2	< 10	17
Adverse Drug Events with Harm	0	0	0
Reportable HIPAA Privacy Events	0	0	0
SNF Star Rating	4	4	3
Hospital Star Rating	4	4	3
Our People	YTD Performance	FY 2019 Goal	Benchmark
Staff Satisfaction Survey	61 st percentile	75th percentile	50th percentile
Turnover	16.5%	< 10%	< 15%
Financial Stability	YTD Performance	FY 2019 Goal	Benchmark
EBDA	-1.1%	1%	3%
FTE's/AOB	4.84	4.3	5.3
Days Cash on Hand	9.6	20	30
Days in Accounts Receivable	45	49	50
Length of Stay	3.9	3.85	4.03
Funds raised by SVHF	\$15 million	\$20 million	\$1 million
Strategic Growth	YTD Performance	FY 2019 Goal	Benchmark
Inpatient Discharges	441/1058	1000	1000
Outpatient Visits	22,339/53,613	53,000	51,924
Emergency Visits	4139/9934	10,000	11,040
Surgeries + Special Procedures	1285/3084	2500	2,568
Community Benefit Hours	525/1260	1200	1200

Note: Colors demonstrate comparison to National Benchmark



TRENDED MONTHLY RESULTS

MEASUREMENT	Goal FY 2019	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
		2018	2018	2018	2018	2018	2017	2018	2018	2018	2018	2018	2018
FY YTD Turnover	<10%	1.6	3.3	3.6	5.8	6.9	9.7	11.3	12.9	14.2	16.2	17.8	20.3
Leave of Absences	<12	13	11	8	10	9	9	10	15	13	15	12	11
EBDA	>1%	0	1.7	1.6	-8.9	-1.7	-1.4	2.2	6	-1.7	-1.8	-1.2	.4
Operating Revenue	>5m	4.5	4.9	4.6	4.4	4.3	4.5	4.9	4.7	4.2	4.4	4.8	5.2
Expense Management	<5.3m	5.1	5.3	5.0	5.3	4.8	5.1	5.3	5.2	5.1	5.0	5.1	4.9
Net Income	>50k	214	32	208	-273	-95	-226	125	-174	-395	220	369	543
Days Cash on Hand	>20	19.1	10	13	13	9.6	17.4	23.5	14.1	6.7	6.8	6.2	10.6
A/R Days	<50	41	43	48	44	45	51	51	47	43	43	47	42
Total FTE's	<320	310	309	314	298	288	307	312	305	302	307	306	298
FTEs/AOB	<4.5	3.62	3.29	4.38	4.18	4.84	3.85	3.68	3.87	4.17	4.06	4.35	3.82
Inpatient Discharges	>90	81	85	90	92	93	96	111	82	106	103	108	99
Outpatient Revenue	>\$14m	14.8	16.8	13.9	15.8	13.5	14.1	14.7	12.5	13.1	14.1	15.2	13.6
Surgeries	>150	150	165	182	175	161	160	141	139	151	144	175	151
ER	>900	901	810	814	842	772	919	996	811	871	864	934	856
Births	>11	8	14	13	9	n/a	10	7	11	8	6	9	16
SNF days	>550	664	628	457	405	326	563	646	494	566	525	423	545
MRI	>120	99	145	92	119	98	105	106	112	122	154	153	148
Cardiology (Echos)	>50	88	135	97	124	112	93	96	65	84	95	84	78
Laboratory	>12	12.4	13.4	11.7	13.7	12.6	11.4	12.9	10.6	12.3	11.5	12.5	13.0
Radiology	>900	894	951	929	1112	884	891	1072	829	968	905	968	877
Rehab	>2700	2414	2860	1788	2688	2131	2884	2593	2773	3091	2455	2586	2670
СТ	>350	359	387	331	392	331	386	346	288	305	367	394	358
Mammography	>200	280	243	221	269	219	249	190	155	363	202	220	221
Ultrasound	>250	181	280	246	333	233	258	274	221	258	293	311	267
Occupational Health	>600	570	639	489	833	561	416	504	555	734	774	822	625
Wound Care	>200	290	256	198	293	266	277	204	122	182	210	237	225
_													

SVH CMO Board Report

1/10/2019

- 1. What is going well:
 - a. New Director of Patient Care Services started 12/17/2018 (Jessica Winkler).
 - b. New ED Medical Director Dr. Schmidt has started and is doing a great job.
 - i. Combining RN / MD Staff meetings beginning 2/2019.
 - c. New Home Medication Reconciliation Protocol underway in ED.
 - i. 81% compliance in first 2 weeks. (This is huge improvement).
 - d. Voluntary call pool and ER transfer tool for consultants completed
 - e. ICU is fully staffed with RNs (last traveler finishes 1/23/19).
 - f. Signing up medical staff for MD Link access to UCSF medical records, referrals, econsults.
- 2. Follow up previous agenda items:
 - a. Third floor renovations underway with move planned for late January.
 - b. Stroke Ready Process Contract with UCSF complete for Medical Director piece. We have requested verification. Likely to happen first quarter 2019.
- 3. Opportunities for growth / improvement / on-going projects:
 - a. Ending contract for Touro medical students rotating through our ED as we did not feel we are able to provided them with an adequate broad educational experience and there were significant logistical concerns with this arrangement as well.
 - b. We are still in need of an ED Nurse Manager.
 - c. SNF Task Force consultants on site week of 1/9/2019, anticipate analysis of pilot project (Oct-Dec) with financials will be available soon, on-going evaluation of all potential options.
- 4. Quality Follow Up:
 - a. No changes on this month's dashboard details of previously reported areas of interest are below.
 - i. SSI Total Joint
 - •2 met NHSN criteria for Organ/Space Peri-prosthetic SSI (12.5%)-this is what is populated on the dashboard and publically reported. An investigation was conducted and findings reported to the Surgery Committee and Quality Management and we have returned back to baseline. The orthopedic cluster was 22 days long.
 - ii. Patient Safety Indicator (PSI) 90 Composite
 - Fall while inpatient post elective hip replacement sustaining a secondary hip fracture and requiring a second surgery and SNF stay. Conducted Sorry Works with patient's daughter and sister on 10/10/18.



Healing Here at Home

To: SVH Finance Committee

From: Ken Jensen, CFO
Date: December 18, 2018

Subject: Financial Report for the Month Ending November 30, 2018

November's actual loss of (\$600,013) from operations was (\$96,363) unfavorable to the budgeted loss of (\$503,650). After accounting for all other activity; the November net loss was (\$94,700) vs. the budgeted net loss of (\$16,818) with a monthly EBIDA of -0.6% vs. a budgeted 2.2%.

Gross patient revenue for November was \$21,134,559; (\$172,136) under budget. Inpatient gross revenue was over budget by \$370,451. Inpatient days were over budget by 20 days and inpatient surgeries were over budgeted expectations by 2 cases. Outpatient revenue was over budget by \$265,659. Outpatient visits were over budgeted expectations by 51 visits, and outpatient surgeries were over budgeted expectations by 1 case and special procedures were under budgeted expectations by (20) cases. The Emergency Room gross revenue was under budget by (\$460,217) with ER visits under budgeted expectations by (130). SNF gross charges were under budgeted expectations by (\$348,029) and SNF patient days were under budget by (202) days, the unfavorable variance is due to the current restructuring model which has a cap of 15 patients per day.

Deductions from revenue were favorable to budgeted expectations by \$123,419. Of the variance, (\$190,938) is from the prior period adjustments or IGT payments. Without the IGT variance, the deductions from revenue variance is favorable by \$314,357 which is due to gross revenue being under budgeted expectations.

After accounting for all other operating revenue, the **total operating revenue** was unfavorable to budgeted expectations by (\$50,400).

Operating Expenses of \$4,859,719 were unfavorable to budget by (\$45,963). Salaries and wages and agency fees were over budget by (\$176,057) with the salaries and wages being over budget by (\$113,589) and agency fees over by (\$62,468). The overage in salaries were primarily in nursing costs in the ICU (\$48,161), Med-Surg (\$58,438), Surgery/Recovery (\$21,167), and in Radiology (\$18,133). In November the hospital does the annual skills labs for nursing which adds educational hours. The nursing costs were offset by a positive variance in SNF of \$51,340. The overage in agency fees were primarily in physical and occupational therapy (\$45,046) to support SNF patients and in the ER (\$30,436). The savings in Employee benefits of \$72,975 offsets the salaries, wages, and agency fees for an overall unfavorable variance of (\$103,082) for employee costs. Purchased Services were over budget by (\$44,698) due to an increased cost for Telepharmacy services in Pharmacy (\$12,728) and in Plant

Operations (\$12,091) due to an increase in repairs and maintenance, and in Employee Health Services (\$15,387) due to annual TB tests (this cost is budgeted over 12-months). There was no matching fee in the November.

After accounting for all income and expenses, but not including Restricted Contributions and GO bond activity, the net loss for November is (\$365,104) vs. a budgeted net loss of (\$246,438). The hospital received SVHF donations of \$116,736 for the outpatient diagnostic center and other capital items. The total net loss for November after all activity was (\$94,700) vs. a budgeted net loss of (\$16,818).

EBIDA for the month of November was -0.6% vs. the budgeted 2.2%.

Patient Volumes – November

	ACTUAL	BUDGET	VARIANCE	PRIOR YEAR
Acute Discharges	93	85	8	99
Newborn Discharges	0	0	0	11
Acute Patient Days	315	295	20	321
SNF Patient Days	326	528	-202	468
Home Care Visits	0	709	-709	630
OP Gross Revenue	\$13,530	\$13,725	(\$195)	\$12,952
Surgical Cases	161	158	3	155

Gross Revenue Overall Payer Mix – November

	ACTUAL	BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE
Medicare	47.5%	42.8%	4.7%	41.2%	43.2%	-2.0%
Medicare Mgd						
Care	13.2%	12.7%	0.5%	15.5%	12.7%	2.8%
Medi-Cal	14.9%	17.8%	-2.9%	17.5%	17.8%	-0.3%
Self-Pay	1.4%	1.4%	0.0%	1.3%	1.3%	0.0%
Commercial	19.1%	20.8%	-1.7%	20.5%	20.6%	-0.1%
Workers Comp	1.9%	2.5%	-0.6%	2.0%	2.4%	-0.4%
Capitated	2.0%	2.0%	0.0%	2.0%	2.0%	0.0%
Total	100.0%	100.0%		100.0%	100.0%	

Cash Activity for November:

For the month of November the cash collection goal was \$3,688,151 and the Hospital collected \$3,701,819 or over the goal by \$13,668. The year-to-date cash collection goal was \$19,031,201 and the Hospital has collected \$18,587,309 or under goal by (\$443,892). Days of cash on hand are 9.6 days at November 30, 2018, this calculation includes the cash in the Money Market account. Accounts Receivable increased from October, from 44.0 days to 44.5 days in November. Accounts Payable increased by \$139,682 from October and Accounts Payable days are at 45.3.

ATTACHMENTS:

- -Attachment A is the Payer Mix Analysis which includes the projected collection percentage by payer.
- -Attachment B is the Operating Indicators Report
- -Attachment C is the Balance Sheet
- -Attachment D (two pages) is the Statement of Revenue and Expense. The first page breaks out the hospital operations and page two includes all other activity.
- -Attachment E is the Variance Analysis. The line number tie to the Statement of Revenue and Expense line numbers and explains any significant variances.
- -Attachment F are the graphs for Revenue and Accounts Payable.
- -Attachment G is the Statistical Analysis
- -Attachment H is the Cash Forecast

Sonoma Valley Hospital Payer Mix for the month of November 30, 2018

	November-18				YTD			
Gross Revenue:	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	10,033,077	9,075,421	957,656	10.6%	47,950,320	47,173,649	776,671	1.6%
Medicare Managed Care	2,798,284	2,735,866	62,418	2.3%	17,989,697	13,934,880	4,054,817	29.1%
Medi-Cal	3,145,049	3,829,058	-684,009	-17.9%	20,389,274	19,564,898	824,376	4.2%
Self Pay	295,994	294,185	1,809	0.6%	1,471,212	1,478,546	-7,334	-0.5%
Commercial & Other Government	4,031,828	4,404,946	-373,118	-8.5%	23,914,363	22,612,006	1,302,357	5.8%
Worker's Comp.	397,712	534,116	-136,404	-25.5%	2,377,402	2,653,431	-276,029	-10.4%
Capitated	432,615	433,103	-488	-0.1%	2,337,191	2,204,719	132,472	6.0%
Total	21,134,559	21,306,695	(172,136)		116,429,459	109,622,129	6,807,330	
		-						
Net Revenue:	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	1,447,690	1,216,004	231,686	19.1%	6,782,827	6,697,386	85,441	1.3%
Medicare Managed Care	353,144	351,244	1,900	0.5%	2,436,346	1,872,853	563,493	30.1%
Medi-Cal	440,621	521,315	-80,694	-15.5%	2,961,671	2,591,729	369,942	14.3%
Self Pay	212,826	132,594	80,232	60.5%	759,049	707,676	51,373	7.3%
Commercial & Other Government	1,438,963	1,499,336	-60,373	-4.0%	7,925,908	8,172,965	-247,057	-3.0%
Worker's Comp.	81,809	113,047	-31,238	-27.6%	453,466	635,956	-182,490	-28.7%
Capitated	14,752	14,044	708	5.0%	58,888	69,385	-10,497	-15.1%
Prior Period Adj/IGT	161,617	352,555	-190,938	-54.2%	800,389	1,762,775	-962,386	-54.6%
Total	4,151,422	4,200,139	(48,717)	-1.2%	22,178,544	22,510,725	(332,181)	-1.5%
Percent of Net Revenue:	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	34.8%	29.0%	5.8%	20.0%	30.6%	29.9%	0.6%	2.0%
Medicare Managed Care	8.5%	8.4%	0.1%	1.2%	11.0%	8.3%	2.7%	32.5%
Medi-Cal	14.5%	20.8%	-6.3%	-30.3%	17.0%	19.3%	-2.3%	-11.9%
Self Pay	5.1%	3.2%	1.9%	59.4%	3.4%	3.1%	0.3%	9.7%
Commercial & Other Government	34.7%	35.6%	-0.9%	-2.5%	35.7%	36.3%	-0.6%	-1.7%
Worker's Comp.	2.0%	2.7%	-0.7%	-25.9%	2.0%	2.8%	-0.8%	-28.6%
Capitated	0.4%	0.3%	0.1%	33.3%	0.3%	0.3%	0.0%	0.0%
Total	100.0%	100.0%	0.0%	0.0%	100.0%	100.0%	-0.1%	-0.1%
Projected Collection Percentage:	Actual	Budget	Variance	% Variance	Actual	Budget		% Variance
Medicare	14.4%	13.4%	1.0%	7.5%	14.1%	14.2%	-0.1%	-0.7%
Medicare Managed Care	12.6%	12.8%	-0.2%	-1.6%	13.5%	13.4%	0.1%	0.7%
Medi-Cal	19.1%	22.8%	-3.7%	-16.2%	18.5%	22.3%	-3.8%	-17.0%
Self Pay	71.9%	45.1%	26.8%	59.4%	51.6%	47.9%	3.7%	7.7%
Commercial & Other Government	35.7%	34.0%	1.7%	5.0%	33.1%	36.1%	-3.0%	-8.3%
Worker's Comp.	20.6%	21.2%	-0.6%	-2.8%	19.1%	24.0%	-4.9%	-20.4%
Capitated	3.4%	3.2%	0.2%	6.3%	2.5%	3.1%	-0.6%	-19.4%

SONOMA VALLEY HOSPITAL OPERATING INDICATORS For the Period Ended November 30, 2018

	CUI	RRENT MON	NTH		Y	EAR-TO-DA	ATE	YTD
•	Actual 11/30/18	Budget 11/30/18	Favorable (Unfavorable) <u>Variance</u>	•	Actual 11/30/18	Budget 11/30/18	Favorable (Unfavorable) <u>Variance</u>	Prior Year 11/30/17
				Inpatient Utilization				
				Discharges				
1	79	75	4	Acute	391	389	2	365
2 3	93	10 85	<u>4</u> 8	ICU	50	58	(8)	78
3	93	85	8	Total Discharges	441	447	(6)	443
4	-	-	-	Newborn	46	24	22	46
5	93	85	8	Total Discharges inc. Newborns	487	471	16	489
				Patient Days:				
6	241	224	17	Acute	1,335	1,177	158	1,113
7	74	71	3	ICU	363	413	(50)	413
8	315	295	20	Total Patient Days	1,698	1,590	108	1,526
9	-	_	_	Newborn	102	45	57	78
10	315	295	20	Total Patient Days inc. Newborns	1,800	1,635	165	1,604
11	3.1	3.0	0.1	Average Length of Stay: Acute	3.4	3.0	0.4	3.0
12	5.3	7.1	(1.8)	ICU	7.3	7.1	0.4	5.3
13	3.4	3.5	(0.1)	Avg. Length of Stay	3.9	3.6	0.3	3.4
14	0.0	0.0	-	Newborn ALOS	2.2	1.9	(0.3)	1.7
				Average Daily Census:				
15	8.0	7.5	0.6	Acute	8.7	7.7	1.0	7.3
16	2.5	2.4	0.1	ICU	2.4	2.7	(0.3)	2.7
17	10.5	9.8	0.7	Avg. Daily Census	11.1	10.4	0.7	10.0
18	0.0	0.0	-	Newborn	0.67	0.29	0.4	0.51
				Long Term Care:				
19	326	528	(202)	SNF Patient Days	2,480	2,587	(107)	2,599
20	22	30	(8)	SNF Discharges	126	143	(17)	139
21	10.9	17.6	(6.7)	Average Daily Census	16.2	16.9	(0.7)	17.0
				Other Utilization Statistics				
				Emergency Room Statistics				
22	772	902	(130)	Total ER Visits	4,139	4,530	(391)	4,378
				Outpatient Statistics:				
23	4,519	4,468	51	Total Outpatients Visits	22,339	22,298	41	21,982
24	33	31	2	IP Surgeries	147	131	16	141
25	128	127	1	OP Surgeries	690	683	7	647
26 27	55	75 709	(20) (709)	Special Procedures Home Health Visits	448 2,027	340 3,837	108 (1,810)	329 3,873
28	320	327	(7)	Adjusted Discharges	1,589	1,677	(89)	1,630
29	1,782	2,338	(557)	Adjusted Patient Days (Inc. SNF)	11,729	11,871	(142)	11,553
30	59.4	77.9	(18.6)	Adj. Avg. Daily Census (Inc. SNF)	76.7	77.6	(0.9)	75.5
31 32	1.4465	1.4000	0.047	Case Mix Index -Medicare	1.4518	1.4000 1.4000	0.052	1.5591
34	1.5346	1.4000	0.135	Case Mix Index - All payers	1.4875	1.4000	0.087	1.4878
				Labor Statistics				
33	266	268	2.5	FTE's - Worked	274	271	(2.8)	280
34 35	288 43.33	303 40.28	15.8 (3.05)	FTE's - Paid Average Hourly Rate	303 43.62	307 41.52	3.9 (2.10)	316 42.17
36	27.6	22.2	(5.4)	Manhours / Adj. Pat Day	22.6	22.6	0.0	23.9
37	153.8	158.8	5.0	Manhours / Adj. Discharge	166.5	159.7	(6.8)	169.1
38	22.2%	23.6%	1.4%	Benefits % of Salaries	22.2%	23.2%	1.0%	22.6%
				Non-Labor Statistics				
39	13.0%	12.1%	-0.9%	Supply Expense % Net Revenue	12.9%	11.8%	-1.1%	11.9%
40	1,656	1,660	4	Supply Exp. / Adj. Discharge	1,820	1,629	(191)	1,695
41	15,691	15,759	68	Total Expense / Adj. Discharge	16,641	15,958	(683)	16,687
				Other Indicators				
42	9.6			Days Cash - Operating Funds				
43	44.5	50.0	(5.5)	Days in Net AR	44.0	50.0	(6.0)	45.4
44 45	100% 45.3	55.0	(9.7)	Collections % of Net Revenue Days in Accounts Payable	98% 45.3	55.0	(9.7)	100.6% 45.4
45	45.5	55.0	(9.7)	Days in Accounts Fayaute	45.5	33.0	(7.7)	
46	19.2%	20.8%	-1.5%	% Net revenue to Gross revenue	19.3%	21.2%	-1.9%	^{21.7} %26
47	21.1%			% Net AR to Gross AR	21.1%			22.8%

ATTACHMENT C

Sonoma Valley Health Care District Balance Sheet As of November 30, 2018

		<u>C</u> 1	urrent Month		Prior Month		Prior Year
	Assets						
	Current Assets:						
1	Cash	\$	1,171,537	\$	1,084,636	\$	2,342,550
2	Trustee Funds		2,490,205		2,486,350		2,108,022
3	Net Patient Receivables		7,706,932		8,011,008		8,385,741
4	Allow Uncollect Accts		(1,280,158)		(1,440,864)		(1,272,722)
5	Net A/R		6,426,774		6,570,144		7,113,019
6	Other Accts/Notes Rec		6,501,899		6,697,879		7,161,663
7	3rd Party Receivables, Net		1,800,485		1,310,452		981,487
8	Inventory		841,747		854,994		847,066
9	Prepaid Expenses		775,866		843,358		758,654
10	Total Current Assets	\$	20,008,513	\$	19,847,813	\$	21,312,461
12	Property, Plant & Equip, Net	\$	51,706,430	\$	51,843,894	\$	52,276,451
13	Specific Funds/ Money Market	·	345,128		957,582	•	919,177
14	Other Assets		, -		-		-
15	Total Assets	\$	72,060,071	\$	72,649,289	\$	74,508,089
	Lightlitias & Fund Dalamass						
	Liabilities & Fund Balances Current Liabilities:						
16		φ	2 725 626	φ	2 505 054	Φ	2 204 500
16	Accounts Payable	\$, ,	\$	3,595,954	\$	3,294,590
17	Accrued Compensation		3,826,563		3,705,025		4,373,415
18	Interest Payable		403,059		302,291		423,103
19	Advances From 2nd Postice		1,334,097		1,358,402		1,783,535
20	Advances From 3rd Parties		105,388		105,388		504,690
21	Deferred Tax Revenue		3,997,720		4,568,823		3,971,450
22	Current Maturities-LTD		957,080		1,009,180		1,291,404
23	Line of Credit - Union Bank		6,973,734		6,973,734		6,973,734
24	Other Liabilities	Φ.	1,701,386	Φ.	1,701,386	Φ.	1,501,386
25	Total Current Liabilities	\$	23,034,663	\$	23,320,183	\$	24,117,307
26	Long Term Debt, net current portion	\$	32,948,323	\$	33,157,321	\$	35,160,401
27	Fund Balances:						
28	Unrestricted	\$	10,011,755	\$	10,223,191	\$	11,269,063
29	Restricted		6,065,330		5,948,594		3,961,318
30	Total Fund Balances	\$	16,077,085	\$	16,171,785	\$	15,230,381
31	Total Liabilities & Fund Balances	\$	72,060,071	\$	72,649,289	\$	74,508,089

Sonoma Valley Health Care District Statement of Revenue and Expenses Comparative Results For the Period Ended November 30, 2018

ATTACHMENT D

		Month	n				Year-To- D	Date			YTD
	 This Yea	r	Variar	псе		 This Yea	ar	Varian	ice	-	
	 Actual		\$	%		 Actual	Budget	\$	%		Prior Year
					Volume Information						
1	93	85	8	9%	Acute Discharges	441	447	(6)	-1%		443
2	326	528	(202)	-38%	SNF Days	2,480	2,587	(107)	-4%		2,599
3	-	709	(709)	-100%	Home Care Visits	2,027	3,837	(1,810)	-47%		3,873
4	13,530	13,725	(195)	-1%	Gross O/P Revenue (000's)	\$ 74,855 \$	70,922	3,932	6%	\$	68,879
					Financial Results						
					Gross Patient Revenue						
5	\$ 6,208,651 \$	5,838,200	370,451	6%	Inpatient	\$ 31,531,246 \$	29,132,213	2,399,033	8%	\$	28,554,693
6	7,787,824	7,522,165	265,659	4%	Outpatient	42,894,470	38,817,629	4,076,841	11%		37,908,079
7	5,742,518	6,202,735	(460,217)	-7%	Emergency	31,232,348	31,058,171	174,177	1%		29,628,299
8	1,395,566	1,743,595	(348,029)	-20%	SNF	10,008,948	9,507,963	500,985	5%		9,777,952
9	 -	-	-	#DIV/0!	Home Care	 762,447	1,106,153	(343,706)	-31%		1,404,573
10	\$ 21,134,559 \$	21,306,695	(172,136)	-1%	Total Gross Patient Revenue	\$ 116,429,459 \$	109,622,129	6,807,330	6%	\$	107,273,596
					Deductions from Revenue						
11	\$ (16,945,034) \$	(17,334,381)	389,347	2%	Contractual Discounts	\$ (94,183,659) \$	(88,250,529)	(5,933,130)	-7%	\$	(86,221,034)
12	(175,000)	(100,000)	(75,000)	-75%	Bad Debt	(735,000)	(500,000)	(235,000)	-47%		(653,000)
13	(24,720)	(24,730)	10	0%	Charity Care Provision	(132,645)	(123,650)	(8,995)	-7%		(47,269)
14	 161,617	352,555	(190,938)	-54%	Prior Period Adj/Government Program Revenue	 800,389	1,762,775	(962,386)	*		2,294,443
15	\$ (16,983,137) \$	(17,106,556)	123,419	-1%	Total Deductions from Revenue	\$ (94,250,915) \$	(87,111,404)	(7,139,511)	8%	\$	(84,626,860)
16	\$ 4,151,422 \$	4,200,139	(48,717)	-1%	Net Patient Service Revenue	\$ 22,178,544 \$	22,510,725	(332,181)	-1%	\$	22,646,736
17	\$ 97,789 \$	95,999	1,790	2%	Risk contract revenue	\$ 472,874 \$	569,392	(96,518)	-17%	\$	650,145
18	\$ 4,249,211 \$	4,296,138	(46,927)	-1%	Net Hospital Revenue	\$ 22,651,418 \$	23,080,117	(428,699)	-2%	\$	23,296,881
19	\$ 10,495 \$	13,968	(3,473)	-25%	Other Op Rev & Electronic Health Records	\$ 82,944 \$	69,840	13,104	19%	\$	87,537
20	\$ 4,259,706 \$	4,310,106	(50,400)	-1%	Total Operating Revenue	\$ 22,734,362 \$	23,149,957	(415,595)	-2%	\$	23,384,418
					Operating Expenses						
21	\$ 2,130,606 \$	1,954,549	(176,057)	-9%	Salary and Wages and Agency Fees	\$ 11,538,931 \$	10,988,603	(550,328)	-5%	\$	11,624,205
22	 701,721 \$	774,696	72,975	9%	Employee Benefits	 3,909,815	4,229,134	319,319	8%		4,348,464
23	\$ 2,832,327 \$	2,729,245	(103,082)	-4%	Total People Cost	\$ 15,448,746 \$	15,217,737	(231,009)	-2%	\$	15,972,669
24	\$ 464,003 \$	501,842	37,839	8%	Med and Prof Fees (excld Agency)	\$ 2,412,064 \$	2,516,399	104,335	4%	\$	2,052,849
25	529,285	540,362	11,077	2%	Supplies	2,891,559	2,730,850	(160,709)	-6%		2,763,184
26	412,098	367,400	(44,698)	-12%	Purchased Services	1,922,996	1,850,296	(72,700)	-4%		1,826,092
27	290,768	290,727	(41)	0%	Depreciation	1,460,066	1,437,219	(22,847)	-2%		1,425,559
28	108,747	104,131	(4,616)	-4%	Utilities	550,722	580,855	30,133	5%		573,094
29	35,320	35,320	-	0%	Insurance	176,600	170,927	(5,673)	-3%		159,095
30	50,225	49,494	(731)	-1%	Interest	247,706	248,606	900	0%		233,989
31	136,946	106,832	(30,114)	-28%	Other	543,063	600,895	57,832	10%		599,255
32	 -	88,403	88,403	*	Matching Fees (Government Programs)	 0	442,014	442,014	100%		775,755
33	\$ 4,859,719 \$	4,813,756	(45,963)	-1%	Operating expenses	\$ 25,653,522 \$	25,795,798	142,276	1%	\$	26,381,541
34	\$ (600,013) \$	(503,650)	(96,363)	-19%	Operating Margin	\$ (2,919,160) \$	(2,645,841)	(273,319)	-10%	\$	(2,997,123)

Sonoma Valley Health Care District Statement of Revenue and Expenses Comparative Results For the Period Ended November 30, 2018

ATTACHMENT D

		Month					Year-To- D	ate			YTD
	 This Year		Varian	ce		 This Yea	ır	Varian	ce		
	Actual		\$	%		 Actual	Budget	\$	%	F	Prior Year
35	\$ (28,706) \$	(5,361)	(23,345)	435%	Non Operating Rev and Expense Miscellaneous Revenue/(Expenses)	\$ (96,454) \$	(27,696)	(68,758)	*	\$	19,767
36	2,381	2,672	(291)	-11%	Donations	7,374	13,360	(5,986)	45%		22,321
37	(54,683)	(56,766)	2,083	-4%	Physician Practice Support-Prima	(275,498)	(283,830)	8,332	-3%		(283,830)
38	315,917	316,667	(750)	0%	Parcel Tax Assessment Rev	1,582,585	1,583,335	(750)	0%		1,583,335
39	0	0	-	0%	Extraordinary Items	0	0	-	0%		
40	\$ 234,909 \$	257,212	(22,303)	-9%	Total Non-Operating Rev/Exp	\$ 1,218,007 \$	1,285,169	(67,162)	-5%	\$	1,341,593
41	\$ (365,104) \$	(246,438)	(118,666)	48%	Net Income / (Loss) prior to Restricted Contributions	\$ (1,701,153) \$	(1,360,672)	(340,481)	25%	\$	(1,655,530)
42	\$ 417 \$	20,949	(20,532)	-98%	Capital Campaign Contribution	\$ 30,364 \$	104,745	(74,381)	-71%	\$	69,917
43	\$ 116,319 \$	55,003	61,316	0%	Restricted Foundation Contributions	\$ 1,147,879 \$	275,015	872,864	100%	\$	_
44	\$ (248,368) \$	(170,486)	(77,882)	46%	Net Income / (Loss) w/ Restricted Contributions	\$ (522,910) \$	(980,912)	458,002	-47%	\$	(1,585,613)
45 46	254,436 (100,768)	254,436 (100,768)	- -	0% 0%	GO Bond Tax Assessment Rev GO Bond Interest	1,272,180 (508,848)	1,272,180 (508,848)	- -	0% 0%		1,253,415 (533,370)
47	\$ (94,700) \$	(16,818)	(77,882)	463%	Net Income/(Loss) w GO Bond Activity	\$ 240,422 \$	(217,580)	458,002	-210%	\$	(865,568)
	\$ (24,111) \$ -0.6%	93,783 2.2%			EBIDA - Not including Restricted Contributions	\$ 6,619 \$ 0.0%	325,153 1.4%			\$	4,018 0.0%
	\$ (74,336) \$ -1.7%	44,289 1.0%			EBDA - Not including Restricted Contributions	\$ (241,087) \$ -1.1%	76,547 0.3%				

Sonoma Valley Health Care District Statement of Revenue and Expenses Variance Analysis For the Period Ended October 31, 2018

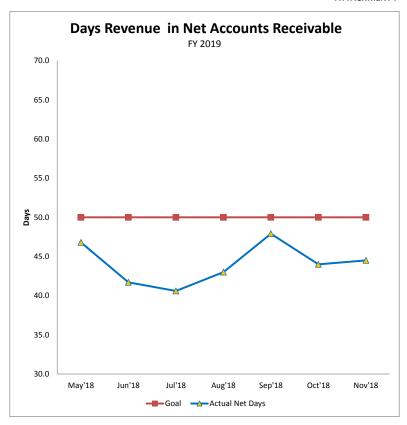
Deductions from Revenue 15.333.330 39.34.7		For the Period Ended October 31, 2018	YTD	MONTH	
Volume Information		Description	Variance	Variance	
Money 1,000 1,00					
More 15.70	1	Acute Discharges	(6)	8	
Proceedings 1,000	2			(202)	
Process Results					
Pacific Service 1,000,000	4	Gross O/P Revenue (000's)	3,932	(195)	
Part		Financial Decute			
1					
Comparison	-		2 200 022	270 454	Leading the control of the control of 205 days and institute was in an 22 or had and an artist at 24
Find professor 14.17					
No. No. Control Co		·			
1					
10 10 10 10 10 10 10 10				(346,029)	Sive patient days are 520 vs. budgeted expected days of 520.
Pediatricus Decidions from Revenue 1,533,150 389,371 389				- (472.425)	
1	10	Total Gross Patient Revenue	6,807,330	(1/2,136)	
1		Deductions from Revenue			
12 12 13 13 15 15 15 15 15 15	11		(5 933 130)	389 347	
1					
10 Por Period Aul/ Government Program Revenue (30,386) (190,388) (200,386) (20					
Total Deductions from Revenue (7,138,511) 122,419 (48,77) R8 contract revenue (95,518) 1,790 (48,77) R8 contract revenue (95,518) 1,790 (48,77) R8 contract revenue (95,518) 1,790 (48,77) (48,7					Accrual of \$62,500 for the prime grant. Partnership 17/18 OIP payment \$40,615, and adjustment to due to CMS for FY 18 cost report of \$58,502.
			, , ,	. , ,	
Risk contract revenue					
Net Hospital Revenue (428,699) (46,927)	16	Net Patient Service Revenue	(332,181)	(48,717)	
Act Hospital Revenue (428,699) (46,927)					
Other Op Rev & Electronic Health Records 13.104 (3.473)	17	Risk contract revenue			
Total Operating Revenue	18	Net Hospital Revenue	(428,699)	(46,927)	
Total Operating Revenue					
Salary and Wages and Agency Fees 155.0328 176.057 Salaries and Wages are over budget by (135.898) and the Agency fees are over budget by (562.468). Total People Cost 319.319 72.975 72.9	20	Total Operating Revenue	(415,595)	(50,400)	
Salary and Wages and Agency Fees 155.0328 176.057 Salaries and Wages are over budget by (135.898) and the Agency fees are over budget by (562.468). Total People Cost 319.319 72.975 72.9					
Employee Benefits 319,319 72,975			(
Total People Cost (231,009) (103,082				,,	Salaries and Wages are over dudget by (113,589) and the Agency fees are over dudget by (562,468).
24 Med and Prof Fees (excld Agency) 104,335 37,839 25 Supplies (160,709) 1,10,77 26 Purchased Services (27,700) (44,698) services and in Employee health services (\$15,387) due to am increase cost in November for the tele-pharmacists, in Plant Operations (\$12,091) due to additional R&M and Professe (excled Agency) 26 Purchased Services (27,700) (44,698) services and in Employee health services (\$15,387) due to employee TB tests (this cost is budgeted over 12-months). 28 Usilities 30,133 (4,616) 1 Insurance (5,673) - 1 Interest 90 (731) 20 Interest 90 (731) 31 Other 57,832 (30,114) 32 Matching Fees (Government Programs) 442,014 88,403 No matching fee in November. 34 Operating Rev and Expense 142,276 (45,633) Insurance 35 Miscellaneous Revenue (68,758) (23,345) 36 Miscellaneous Revenue (68,758) (23,345) 37 Physician Practice Support-Prima 8,332		· ·			
Supplies 11,077					
Purchased Services Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November for the tele-pharmacists, in Plant Operations (\$12,091) due to additional R&M and Purchased Services and in Employee health services (\$15,387) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November for the tele-pharmacists, in Plant Operations (\$12,091) due to additional R&M and Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November for the tele-pharmacists, in Plant Operations (\$12,091) due to additional R&M and Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November for the tele-pharmacists, in Plant Operations (\$12,091) due to additional R&M and Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November for the tele-pharmacists, in Plant Operations (\$12,091) due to additional R&M and Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November 12-months). Purchased Services are over budget in Pharmacy (\$12,728) due to an increase cost in November 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Services (\$15,587) due to employee TB tests (this cost is budgeted over 12-months). Purchased Servi					
Purchased Services (72,700) (44,698) services and in Employee health services (\$15,387) due to employee TB tests (this cost is budgeted over 12-months). Depreciation (22,847) (41) Ulities 30,133 (4,616) Insurance (5,673) - Interest 900 (731) Other 57,832 (30,114) Other 57,832 (30,114) Matching Fees (Government Programs) 442,014 88,403 No matching fee in November. Operating expenses 142,276 (45,963) Operating Rev and Expense (273,319) (96,363) Ono Operating Rev and Expense (58,78) (23,345) Ono operating Rev and Expense (58,78) (23,345) Ono anions (5,96) (23) Foundation donations for various employees continuing education Operating Tax Assessment Rev (750) (750) Other (750)	25	Supplies	(160,709)	11,077	Replaced Continues and Administration Decreases (C12 720) due to a significant PDM and
Depreciation (22,847)	26	Purchased Services	(72 700)	144 6001	
					per vices and in employee meater services (\$13,507) due to employee no tests (tims cost is budgeted over 12-months).
Insurance (5,673) -					
Interest 90 (731)				(4,010)	
Other S7,832 (30,114)				(721)	
32 Matching Fees (Government Programs) 442,014 88,403 No matching fee in November. 33 Operating expenses 142,276 (45,963) 44 Operating Margin (273,319) (96,363) 55 Miscellaneous Revenue (68,758) (23,345) 56 Donations (5,986) (291) Foundation donations for various employees continuing education 37 Physician Practice Support-Prima 8,332 2,083 38 Parcel Tax Assessment Rev (750) (750) 39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)					
Operating expenses				. , ,	No matching fee in November.
Operating Margin (273,319) (96,363)					
Non Operating Rev and Expense Casastan Casas	33	operating expenses	142,270	(43,303)	
Non Operating Rev and Expense Casastan Casas	34	Operating Margin	(273.319)	(96.363)	
35 Miscellaneous Revenue (68,758) (23,345) 36 Donations (5,986) (291) Foundation donations for various employees continuing education 37 Physician Practice Support-Prima 8,332 2,083 38 Parcel Tax Assessment Rev (750) (750) 39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)	-		(,)	(,-30)	
35 Miscellaneous Revenue (68,758) (23,345) 36 Donations (5,986) (291) Foundation donations for various employees continuing education 37 Physician Practice Support-Prima 8,332 2,083 38 Parcel Tax Assessment Rev (750) (750) 39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)		Non Operating Rev and Expense			
36 Donations (5,98) (291) Foundation donations for various employees continuing education 37 Physician Practice Support-Prima 8,332 2,083 38 Parcel Tax Assessment Rev (750) (750) 39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)	35		(68,758)	(23,345)	
37 Physician Practice Support-Prima 8,332 2,083 38 Parcel Tax Assessment Rev (750) (750) 39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)				(291)	Foundation donations for various employees continuing education
38 Parcel Tax Assessment Rev (750) (750) 39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)					
39 Extraordinary Items - - 40 Total Non-Operating Rev/Exp (67,162) (22,303)					
			- 1		
	40	Total Non-Operating Rev/Exp	(67,162)	(22,303)	

1

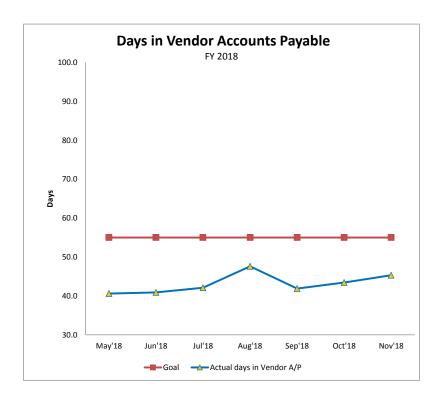
ATTACHMENT E

Sonoma Valley Health Care District Statement of Revenue and Expenses Variance Analysis For the Period Ended October 31, 2018

	YTD	MONTH	
Description	Variance	Variance	
Net Income / (Loss) prior to Restricted Contributions	(340,481)	(118,666)	
		-	
Capital Campaign Contribution	(74,381)	(20,532)	
Restricted Foundation Contributions	872,864	61,316	Foundation donations for the ODC.
Net Income / (Loss) w/ Restricted Contributions	458,002	(77,882)	
GO Bond Tax Assessment Rev	-	-	
GO Bond Interest	-	-	
Net Income/(Loss) w GO Bond Activity	458,002	(77,882)	
	Jet Income / (Loss) prior to Restricted Contributions Lapital Campaign Contribution Lestricted Foundation Contributions Jet Income / (Loss) w/ Restricted Contributions GO Bond Tax Assessment Rev GO Bond Interest	Description Variance Jet Income / (Loss) prior to Restricted Contributions (340,481) Lapital Campaign Contribution (74,381) Jetstricted Foundation Contributions 872,864 Jet Income / (Loss) w/ Restricted Contributions 458,002 Jet On Bond Tax Assessment Rev Jet On Bond Interest Jet On Bond Interest Jet On Bond Interest Jet On Bond Interest	Description Variance Variance let Income / (Loss) prior to Restricted Contributions (340,481) (118,666) Capital Campaign Contribution (74,381) (20,532) (154 Income / (Loss) w/ Restricted Contributions 872,864 61,316 (154 Income / (Loss) w/ Restricted Contributions 458,002 (77,882) GO Bond Tax Assessment Rev



Days in A/R	May'18	Jun'18	Jul'18	Aug'18	Sep'18	Oct'18	Nov'18
Actual days in A/R	46.8	41.7	40.6	43.0	47.9	44.0	44.5
Goal	50.0	50.0	50.0	50.0	50.0	50.0	50.0



Days in A/P	May'18	Jun'18	Jul'18	Aug'18	Sep'18	Oct'18	Nov'18
Actual days in Vendor A/P	40.6	40.9	42.1	47.6	41.9	43.5	45.3
Goal	55.0	55.0	55.0	55.0	55.0	55.0	55.0

Sonoma Valley Hospital Statistical Analysis FY 2019

	ACTUAL	BUDGET		ACTUAL DE LA COLLEGA DE LA COL								0 . 45				
	Nov-18	Nov-18		Oct-18	Sep-18	Aug-18	Jul-18	Jun-18	May-18	Apr-18	Mar-18	Feb-18	Jan-18	Dec-17	Nov-17	Oct-17
Statistics																
Acute																
Acute Patient Days	315	295		394	337	361	291	354	374	341	335	289	394	386	321	315
Acute Discharges (w/o Newborns)	93	85		92	90	85	81	99	108	103	106	82	111	96	99	87
SNF Days	326	528		405	457	628	664	545	423	525	566	494	646	563	468	624
HHA Visits	0	709		0	682	585	760	871	747	755	684	821	801	798	630	871
Emergency Room Visits	772	902		842	814	810	901	856	934	864	871	811	996	919	816	827
Gross Outpatient Revenue (000's)	\$13,530	\$13,725		\$15,824	\$13,946	\$16,762	\$14,801	\$13,677	\$15,188	\$14,170	\$13,064	\$12,519	\$14,741	\$14,051	\$12,952	\$11,864
Equivalent Patient Days	1,782	2,338		2,207	2,175	2,911	2,654	2,343	2,178	2,265	2,272	2,212	2,629	2,471	2,030	2,334
Births	0	0		9	13	14	8	16	9	6	8	11	7	10	11	12
Surgical Cases - Inpatient	33	31		34	31	26	23	28	29	30	34	16	32	24	34	23
Surgical Cases - Outpatient	128	127		141	151	139	127	123	146	114	117	123	109	136	121	97
Total Surgical Cases	161	158		175	182	165	150	151	175	144	151	139	141	160	155	120
Total Special Procedures	55	75		92	99	124	78	97	72	87	75	75	65	59	73	52
Medicare Case Mix Index	1.45	1.40		1.44	1.73	1.33	1.32	1.45	1.46	1.48	1.45	1.34	1.50	1.57	1.55	1.49
Income Statement	_															
Net Revenue (000's)	\$4,249	\$4,296		\$4,282	\$4,548	\$4,924	\$4,557	\$5,265	\$4,817	\$4,389	\$4,218	\$4,590	\$4,909	\$4,466	\$4,474	\$4,543
Operating Expenses (000's)	\$4,860	\$4,814		\$5,321	\$5,045	\$5,314	\$5,114	\$4,968	\$5,134	\$5,053	\$5,179	\$5,270	\$5,357	\$5,122	\$5,332	\$4,872
Net Income (000's)	(\$95)	(\$17)		(\$120)	\$209	\$32	\$214	\$859	\$369	\$221	(\$395)	(\$175)	\$125	(\$226)	(\$380)	\$62
Productivity	4															
	00.505	#2.050		00.444	#2.240	44.024	04.025	02.420	A2 255	02.224	#2.200	## 202	*** ****	A2 052	00.405	# 2 00 7
Total Operating Expense Per Equivalent Patient Day	\$2,727	\$2,059 268		\$2,411 278	\$2,319	\$1,826 278	\$1,927 270	\$2,120 259	\$2,357 279	\$2,231 281	\$2,280 279	\$2,382	\$2,038 276	\$2,073 255	\$2,627	\$2,087 246
Productive FTEs Non-Productive FTE's	266	35		2/8	278 36	31	40	39	279	26	279	274 31	36	52	316 13	58
Total FTEs	288	303		298	314	309	310	298	306	307	302	305	312	307	329	304
FTEs per Adjusted Occupied Bed	4.84	3.89		4.18	4.38	3.29	3.62	3.82	4.35	4.06	4.17	3.87	3.68	3.85	4.86	4.04
Balance Sheet		5.07		0		3.27	3.02	3.02			,	5.07	5.00	5.05		
	1															
Days of Expense In General Operating Cash	9.6			13	13	10	19	11	6	7	7	14	24	18	14	12
Net Days of Revenue in AR	45	50		44	48	43	41	42	47	43	43	47	51	51	48	45

ATTACHMENT G

Sonoma Valley Hospital Cash Forecast FY 2019 ATTACHMENT H

		Actual July	Actual Aug	Actual Sept	Actual Oct	Actual Nov	Forecast Dec	Forecast Jan	Forecast Feb	Forecast Mar	Forecast Apr	Forecast May	Forecast Jun	TOTAL
	Hospital Operating Sources													
1	Patient Payments Collected	4,372,057	4,288,459	3,963,236	4,597,184	4,281,345	4,206,895	3,974,938	3,617,124	4,087,658	3,846,851	4,136,718	3,880,522	49,252,987
	Capitation Revenue	94,582	92,314	96,054	92,135	97,789	95,999	95,999	95,999	95,999	95,999	95,999	95,999	1,144,867
3	Napa State	12,295	4,713	-	24,798	8,185	11,962	11,962	11,962	11,962	11,962	11,962	11,961	133,724
4	Other Operating Revenue	40,299	47,536	18,852	63,629	24,975	13,968	13,968	13,968	13,968	13,968	13,968	13,973	293,072
5	Other Non-Operating Revenue	45,944	12,250	51,133	42,712	14,067	26,673	26,673	26,673	26,673	26,673	26,673	26,673	352,817
6	Unrestricted Contributions	403		415	4,175	2,381	2,672	2,672	2,672	2,672	2,672	2,672	2,672	26,078
7	Line of Credit													-
	Sub-Total Hospital Sources	4,565,580	4,445,271	4,129,690	4,824,633	4,428,742	4,358,169	4,126,212	3,768,398	4,238,932	3,998,125	4,287,992	4,031,800	51,203,545
	Hospital Uses of Cash													
8	Operating Expenses	4,897,828	5,636,984	5,473,847	4,825,598	4,505,452	4,708,310	4,754,651	4,511,804	4,857,866	4,653,772	4,906,406	4,801,692	58,534,210
9	Add Capital Lease Payments	44,847	193,141	46,104	46,021	195,820								525,933
10	Additional Liabilities													-
11	Capital Expenditures	331,168		286,200	408,421	110,420	75,952	75,952	75,952	75,952	75,952	75,952	75,952	1,667,873
	Total Hospital Uses	5,273,843	5,830,125	5,806,151	5,280,040	4,811,692	4,784,262	4,830,603	4,587,756	4,933,818	4,729,724	4,982,358	4,877,644	60,728,016
	Net Hospital Sources/Uses of Cash	(708,263)	(1,384,854)	(1,676,461)	(455,407)	(382,950)	(426,093)	(704,391)	(819,358)	(694,886)	(731,599)	(694,366)	(845,844)	(9,524,471)
	Non-Hospital Sources													
12	Restricted Cash/Money Market	(809,886)	524,043			612,500	(400,000)		550,000	(550,000)				(73,343)
13	Restricted Capital Donations	357,448	8,688	286,283	409,088	116,736	75,952	75,952	75,952	75,952	75,952	75,952	75,952	1,709,907
14	Parcel Tax Revenue	207,015		1,500,000			400,000				1,900,000			4,007,015
15	Payment - South Lot													-
16	Other:													-
17	IGT (Net)									1,400,000				1,400,000
18	IGT - AB915	20,681		384,837		40,615			900,000					1,346,133
19	PRIME	750,000					600,000						375,000	1,725,000
	Sub-Total Non-Hospital Sources	525,258	532,731	2,171,120	409,088	769,851	675,952	75,952	1,525,952	925,952	1,975,952	75,952	450,952	10,114,712
	Non-Hospital Uses of Cash													
20	Matching Fees					300,000			700,000					1,000,000
	Sub-Total Non-Hospital Uses of Cash	-	-	-	-	300,000	-	-	700,000	-	-	-	-	1,000,000
	Net Non-Hospital Sources/Uses of Cash	525,258	532,731	2,171,120	409,088	469,851	675,952	75,952	825,952	925,952	1,975,952	75,952	450,952	9,114,712
	Net Sources/Uses	(183,005)	(852,123)	494,659	(46,319)	86,901	249,859	(628,439)	6,594	231,066	1,244,353	(618,414)	(394,892)	
	Cash and Equivalents at beginning of period	1,671,423	1,488,418	636,295	1,130,954	1,084,636	1,171,537	1,421,396	792,957	799,551	1,030,617	2,274,970	1,656,556	
	Cash and Equivalents at end of period	1,488,418	636,295	1,130,954	1,084,636	1,171,537	1,421,396	792,957	799,551	1,030,617	2,274,970	1,656,556	1,261,664	
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2019 Finance Committee Work Plan

January	February	March	April			
 December Financials Review 2019 Finance Calendar Line of Credit review Review 2nd Quarter FY 2019 capital spending 	 January Financials Review FY 2020 Budget Assumptions Review current year budget and adjustment plan SNF Task Force recommendation 	 February Financials FY 2020 Budget Update Engage Auditor's mid-year review Quality Report 	March Financials FY 2020 Budget Update Review 3rd Quarter FY 2019 capital spending			
May	June	July	August			
 April Financials Review and recommend FY 2020 budget proposal 	 May Financials Review capital spending plan for FY 2020 	 June Financials Review pre audited FY 2019 Financials Review 4th Quarter FY 2019 capital spending 	 July Financials FY 2019 audit update Risk Assessment update 			
September	October	November	December			
 August Financials FY 2019 audit update Review current insurance policies 	 September Financials Review preliminary audit results Review 1st Quarter FY 2020 capital spending Patient Accounting presentation - Cynthia Denton 	• October Financials	November Financials 2020 Finance Committee work plan			