

SVHCD FINANCE COMMITTEE

AGENDA

TUESDAY, JUNE 16, 2020 5:00 p.m. Special Session

TO BE HELD VIA ZOOM VIDEOCONFERENCE

To Participate Via Zoom Videoconferencing, use the link below:

 $\frac{https://zoom.us/j/91344238070?pwd=R0YrTDFGTGY0T09SW}{nFqbTAzaWc5QT09}$

and Enter the Meeting ID: 913 4423 8070 Password: 493329

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1-669-900-9128 or 1-669-219-2599

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Password: 493329

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Healing Here at Home

To: SVH Finance Committee

From: Ken Jensen, CFO, and Sarah Dungan, Controller

Date: June 16, 2020

Subject: Fiscal Year 2021 Budget for July 1, 2020, through June 30, 2021

The budget process for fiscal year 2021 began in early March and what started as a normal budget process quickly changed as the COVID-19 pandemic took over at Sonoma Valley Hospital. In response the hospital cancelled elective surgeries and non-emergent outpatient diagnostic services. The hospital began to slowly resume services in May with all services and procedures available in June. The hospital continues to see below normal volumes for inpatient, outpatient and emergency services and therefore the decision was made to reduce budgeted volumes by twenty-five percent for the months of July and August.

The fiscal-year 2021 Budget includes the following assumptions:

- Volume is based upon a 12-month rolling average and is consistent with current trends from February 2019 through January 2020 with a 25% reduction in volume for the months of July and August in inpatient, outpatient, and emergency services
- Gross revenue includes a 6% price increase with a projected 1.7% increase in net revenue
- Contractual discounts/bad debt are based upon current experiences and adjusted for the price increase
- Government supplemental payments (IGT) are budgeted per current information from the Department of Health Care Services and the Prime Grant ends December 2020 and funding is not budgeted
- Additional CARES Act funding not budgeted
- 2% Salary increase at January 2021
- Market rate adjustment/ Parity Pool \$24,000
- UCSF Management fee of \$300,000

The budgeted operating loss for fiscal year 2021 is (\$5,106,817) compared with the base year budget of (\$2,509,129) with a net income after non-operating revenue and expenses of \$4,487,706 and an EBDA of 3.7% vs. the base year budgeted income of \$6,793,286 and EBDA of 11.6%.

ATTACHMENTS:

- -Attachment A FY 2021 Budget
- -Attachment B FY 2021 Base Budget with adjustments
- -Attachment C FY 2021 Budget adjustments
- -Attachment D FY 2021 Budget Payer Mix
- -Attachment E FY 2021 Budget Cash Forecast

Sonoma Valley Healthcare District Statement of Revenue and Expenses FY 2021 Budget July 1, 2020 through June 30, 2021

Schedule A

	<u>F`</u>	Y 2021 Budget
Volume Information		
Acute Discharges		960
Patient Days		3,588
Emergency Room Visits		11,062
Surgeries - Inpatient		278
Surgeries - Outpatient		1,586
Special Procedures		908
Gross O/P Revenue (000's)	\$	192,558
Financial Results		
Projected Gross Patient Revenue		
Inpatient	\$	75,287,176
Outpatient		113,011,855
Emergency		79,545,660
Total Projected Gross Patient Revenue	\$	267,844,691
Projected Deductions from Revenue		
Contractual Discounts	\$	(220,338,324)
Bad Debt		(2,400,000)
Charity Care Provision		(157,291)
Prior Period Adj/Government Program Revenue		5,940,424
Total Projected Deductions from Revenue	\$	(216,955,191)
Projected Net Patient Service Revenue	\$	50,889,500
Other Op Revenue	\$	972,972
Projected Total Operating Revenue	\$	51,862,472
Projected Operating Expenses		
Salary and Wages and Agency Fees	\$	22,926,002
Employee Benefits		8,230,468
Total People Cost	\$	31,156,470
Med and Prof Fees (excld Agency)	•	5,193,704
Supplies		6,773,520
Purchased Services		4,970,366
Depreciation		3,203,452
Utilities		1,159,691

Sonoma Valley Healthcare District Statement of Revenue and Expenses FY 2021 Budget July 1, 2020 through June 30, 2021

Schedule A

	FY	2021 Budget
Insurance		511,192
Interest		285,847
Other		1,281,904
Matching Fees (Government Programs)		2,433,143
Projected Operating expenses	\$	56,969,289
Projected Operating Margin	\$	(5,106,817)
Projected Non Operating Rev and Expense		
Miscellaneous Revenue/(Expenses)	\$	37,718
Donations		
Physician Practice Support-Prima		
Parcel Tax Assessment Rev		3,800,000
Projected Total Non-Operating Rev/Exp	\$	3,837,718
Net Income / (Loss) prior to Restricted Contributions	\$	(1,269,099)
Capital Campaign Contribution	\$	-
Restricted Foundation Contributions	\$	3,530,100
Net Income / (Loss) w/ Restricted Contributions	\$	2,261,001
GO Bond Tax Assessment Rev		3,309,180
GO Bond Interest		(1,082,475)
Projected Net Income/(Loss) w GO Bond Activity	\$	4,487,706
Projected EBDA - Not including Restricted Contributions	\$	1,934,353 3.7%
FTE	'S	241.3

Sonoma Valley Healthcare District Statement of Revenue and Expenses FY 2021 Baseline Budget with Adjustments

	Ва	seline Budget				DRAFT Budget			Budget
		FY 2021	AD	JUSTMENTS		FY 2021	<u>ADJUSTMENTS</u>		FY 2021
Projected Gross Patient Revenue									
Inpatient	\$	71,799,496		4,895,229	\$	76,694,725	(1,407,549)	\$	75,287,176
Outpatient		109,665,612		8,317,465		117,983,077	(4,971,222)		113,011,855
Emergency		80,404,623		2,598,620		83,003,243	(3,457,583)		79,545,660
Total Projected Gross Patient Revenue	\$	261,869,731		15,811,314	\$	277,681,045	(9,836,354)	\$	267,844,691
Projected Deductions from Revenue									
Contractual Discounts	\$	(215,067,856)		(13,467,102)	\$	(228,534,958)	8,196,634	\$	(220,338,324)
Bad Debt	·	(2,425,000)		25,000	·	(2,400,000)	-	·	(2,400,000)
Charity Care Provision		(157,291)		-		(157,291)	-		(157,291)
Prior Period Adj/Government Program Revenue		8,251,426		(2,311,002)		5,940,424	-		5,940,424
Total Projected Deductions from Revenue	\$	(209,398,721)		(15,753,104)	\$	(225,151,825)	8,196,634	\$	(216,955,191)
Projected Net Patient Service Revenue	\$	52,471,010	\$	58,210	\$	52,529,220	\$ (1,639,720)	\$	50,889,500
Other Op Revenue	\$	872,665		•	\$	953,765	19,207		972,972
Projected Total Operating Revenue	\$	53,343,675	\$	139,310	\$	53,482,985	\$ (1,620,513)	\$	51,862,472
Projected Operating Expenses									
Salary and Wages and Agency Fees	\$	21,783,851		1,179,975	\$	22,963,826	(37,824)	\$	22,926,002
Employee Benefits		8,135,619		249,644		8,385,263	(154,795)		8,230,468
Total People Cost	\$	29,919,470		1,429,619	\$	31,349,089	(192,619)	\$	31,156,470
Med and Prof Fees (excld Agency)	·	5,240,142		(103,438)	·	5,136,704	57,000	·	5,193,704
Supplies		6,780,730		35,244		6,815,974	(42,454)		6,773,520
Purchased Services		4,767,032		127,764		4,894,796	75,570		4,970,366
Depreciation		3,154,867		48,585		3,203,452	-		3,203,452
Utilities		1,129,190		30,501		1,159,691	_		1,159,691
Insurance		470,003		41,189		511,192	_		511,192
Interest		529,432		(243,585)		285,847	_		285,847
Other		1,255,542		26,362		1,281,904	_		1,281,904
Matching Fees (Government Programs)		2,606,396		(173,253)		2,433,143	_		2,433,143
Projected Operating expenses	\$	55,852,804		1,218,988	Ġ	57,071,792	(102,503)	Ċ	56,969,289
Projected Operating expenses	Ţ	33,632,604		1,210,300	,	37,071,732	(102,503)	Ţ	30,303,203
Projected Operating Margin	\$	(2,509,129)	\$	(1,079,678)	\$	(3,588,807)	\$ (1,518,010)	\$	(5,106,817)
Projected Non Operating Rev and Expense									
Miscellaneous Revenue/(Expenses)	\$	1,955,600		(1,917,882)	\$	37,718	-	\$	37,718
Donations				-			-		
Physician Practice Support-Prima		(206,578)		-		(206,578)	206,578		-
Parcel Tax Assessment Rev		3,781,755		18,245		3,800,000	-		3,800,000
Projected Total Non-Operating Rev/Exp	\$	5,530,777		(1,899,637)	\$	3,631,140	206,578	\$	3,837,718
Net Income / (Loss) prior to Restricted Contributions	\$	3,021,648	\$	(2,979,315)	\$	42,333	\$ (1,311,432)	\$	(1,269,099)
Capital Campaign Contribution					¢			ć	
	¢	1 645 525		4 004 575	\$	2 520 400		\$	2 520 400
Restricted Foundation Contributions	\$ \$	1,645,525	ć	1,884,575	\$	3,530,100	\$ (1,311,432)	\$	3,530,100
Net Income / (Loss) w/ Restricted Contributions	<u> </u>	4,667,173	\$	(1,094,740)	>	3,572,433	\$ (1,311,432)	Þ	2,261,001
GO Bond Tax Assessment Rev		3,303,307		5,873		3,309,180	-		3,309,180
GO Bond Interest		(1,177,194)		94,719		(1,082,475)	_		(1,082,475)
		(-,-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		5 .,. 25		(=,===, ., 3)			(=,=,=,=,,.,)
Projected Net Income/(Loss) w GO Bond Activity	\$	6,793,286	\$	(994,148)	\$	5,799,138	\$ (1,311,432)	\$	4,487,706
Decision of EDDA Not including Destricted Countries	<u>^</u>	C 17C F1F			۲	2 245 705		ċ	1 024 252
Projected EBDA - Not including Restricted Contributions	\$	6,176,515			\$	3,245,785		\$	1,934,353
		11.6%				6.1%			3.7%
FTE	E'S	236.90				241.70			241.30

FY 2021 Budget

Separation Sep		Ju	ly 1, 20	20 - June 30, 2021	
65% Price increase with a projected 1.7% increase in Net Revenue Gross Revenue S 15,499,179 1775,504	Cost Additions/Reductions from Base Budget:			·	
Service Serv					
Second S		15 /60 170			
25% Reduction of IP and OP volume in July and August 2020 to reflect lower volumes Gross Revenue \$ (9,836,534) \$ (1,639,720) \$ (1,63				777 504	
Gross Revenue S		(14,091,075)	-	777,504	
Gross Revenue S	· · · · · · · · · · · · · · · · · · ·				
Revenue Deductions					
Other increases to gross revenue (wound care, pharmacy) 342,135 Adjustment to Bad Debt Expense (\$200,00/month) 25,000 Adjustment to Bad Debt Expense (\$200,00/month) 25,000 Adjustment to Bad Debt Expense (\$200,00/month) (2,311,002) (1,581,510) Increase to shared services revenue - Valley of the Moon Post Acute 100,307 2% Salary increase - January 2020 & January 2021 \$ (390,973) 100,307 2% Salary increase - Sanomy 2020 & January 2021 \$ (176,800) (176,800) Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (1124,830) (19,178) Patient Access - 1.0 FTE (49,932) (10,178,800) (10,178,800) Cublity - Tech O. 5 FTE (January 2020 hire) (72,800) (24,900) (20,178,800)	Gross Revenue \$	(9,836,354)			
Adjustment to contractuals to reflect current payer mix and payment percentages Adjustment to gross Intergovernmental Transfer Program (IGT) and Prime Grant Revenue - based on Initials correspondence from DHCs for 19-20 IGTs Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services revenue - Valley of the Mon Post Acute Increase to shared services - Os FTE Increase to shared services - Os FTE Increase to SHITE - Os FTE (Insurary 2020 hire) Increase to SHITE - Os FTE (Insurary 2020 hire) Increase to Clinical Care Transition position end December 31, 2020 Increase to Clinical Care Transition position end December 31, 2020 Increase of Clinical Care Transition position end December 31, 2020 Increase of Clinical Care Transition position end December 31, 2020 Increase of Clinical Care Transition position end December 31, 2020 Increase of Clinical Care Transition position end December 31, 2020 Increase of Clinical Care Transition position end December 31, 2020 Increase of Clinical Care Transition position end December 31, 2020 Increase in Medical Records services (Increase from S48 to 553 Increase in Medical Records Purchased Services (Increase in policy costs) Inc	Revenue Deductions	8,196,634	\$	(1,639,720)	
Adjustment to Bad Debt Expense (\$200,00/month) 25,000 Adjustment to gross intergovermental Transfer Program (GT) and Prime Grant (2,311,002) (1,581,510) Revenue - based on Initial correspondence from DHCS for 19-20 IGT's (300,377) 100,307 2% Salary increase - January 2020 & January 2021 \$ (390,973) 100,307 2% Salary increase - January 2020 & January 2021 (176,800) 1176,800 Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (19,178) 124,830 Environmental Services - 0.5 FTE (49,932) 12,200 CMO increase from 0.4 FTE to 0.5 FTE (30,015) 12,200 CMO increase from 0.4 FTE to 0.5 FTE (33,015) 12,200 Director of Clinical Care Transition position end December 31, 2020 74,468 12,200 Expected employee parity adjustments (24,000) (11,42,151) Other net adjustments to PTO \$ (55,261) Adjustment to FTO \$ (55,261) Adjustment to FTO \$ (39,001) (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 9,775 \$ (39,001) S VFP Clinic Physician RVU increase from S48 to 53 (39,001) (39,001)	Other increases to gross revenue (wound care, pharmacy)		_	342,135	
Adjustment to Bad Debt Expense (\$200,00/month) 25,000 Adjustment to gross intergovermental Transfer Program (GT) and Prime Grant (2,311,002) (1,581,510) Revenue - based on Initial correspondence from DHCS for 19-20 IGT's (300,377) 100,307 2% Salary increase - January 2020 & January 2021 \$ (390,973) 100,307 2% Salary increase - January 2020 & January 2021 (176,800) 1176,800 Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (19,178) 124,830 Environmental Services - 0.5 FTE (49,932) 12,200 CMO increase from 0.4 FTE to 0.5 FTE (30,015) 12,200 CMO increase from 0.4 FTE to 0.5 FTE (33,015) 12,200 Director of Clinical Care Transition position end December 31, 2020 74,468 12,200 Expected employee parity adjustments (24,000) (11,42,151) Other net adjustments to PTO \$ (55,261) Adjustment to FTO \$ (55,261) Adjustment to FTO \$ (39,001) (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 9,775 \$ (39,001) S VFP Clinic Physician RVU increase from S48 to 53 (39,001) (39,001)	Adjustment to contractuals to reflect current payer mix and payment percentages			1,224,573	
Adjustment to gross Intergovernmental Transfer Program (ICT) and Prime Grant Revenue - based on initial correspondence from DHCS for 19-20 ICT's (2,311,002) (1,581,510) (10,003) (1,581,510) (10,003) (1,581,510) (10,003) (1,581,510) (10,003) (1,581,510) (10,003) (1,581,510) (10,003) (1,581,510) (10,003) (1,581,510)					
Revenue - based on initial correspondence from DHCS for 19-20 IGT'S (2,311,002) (1,581,510) Increase to shared services revenue - Valley of the Moon Post Acute 100,307 2% Salary increase - January 2020 & January 2021 (176,800) (
Increase to shared services revenue - Valley of the Moon Post Acute 2% Salary increase - January 2020 & January 2021 Emergency Room Manager - 1.0 FTE (176,800) Mild Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (124,830) Environmental Services - 0.5 FTE (194,832) Environmental Services - 0.5 FTE (194,932) Quality - Tech 0.5 FTE (January 2020 hire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (30,9015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments (24,000) Other net adjustments to salaries & wages & Agency fees - b) (319,091) (1,142,151) Adjustment to PTO (3,52,61) Adjustment to PTO (3,63,901) (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 105 & 1,50,261) Reduction of 0.5 FTE Physician in SVFP Clinic (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic (3,94,000) Other net adjustments to Physician and Professional fees (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes (15,900) Estimated cost of management agreement with UCSF (300,000) Board Election Costs (Purchased Services) (55,000) Estimated cost of management agreement with UCSF (300,000) Decrease in Medical Records Purchased Services (brought coding in house) (86,838) Adjustment to Depreciation (41,193,73) Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy (26,878) Adjustment to Other costs (increase in rents, etc.) (1,917,882) Elimination of Prima/MarinHealth subsidy (26,878) Aljustment to Force Agency (10,100) (10,100				(2 211 002)	/1 E01 E10\
2% Salary increase - January 2020 & January 2021 \$ (390,973) Emergency Room Manager - 1.0 FTE (174,800) Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (122,830) Environmental Services - 0.5 FTE (19,732) Patient Access - 1.0 FTE (39,932) Quality - Tech 0.5 FTE (January 2020 hire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (39,015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments to salaries & wages & Agency fees - b) (319,091) (1,142,151) Adjustment to PTO \$ (55,261) (103,489) (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) 63,901 (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 SVFP Clinic Physician RVU increase from \$48 to \$53 (39,400) Other net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) (30,000) Board Election Costs (Purchased Services) (30,000) Board Election Costs (Purchased Services) (30,000)	Revenue - based on initial correspondence from brics for 15-20 for 5			(2,311,002)	(1,361,310)
2% Salary increase - January 2020 & January 2021 \$ (390,973) Emergency Room Manager - 1.0 FTE (174,800) Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (122,830) Environmental Services - 0.5 FTE (19,732) Patient Access - 1.0 FTE (39,932) Quality - Tech 0.5 FTE (January 2020 hire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (39,015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments to salaries & wages & Agency fees - b) (319,091) (1,142,151) Adjustment to PTO \$ (55,261) (103,489) (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) 63,901 (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 SVFP Clinic Physician RVU increase from \$48 to \$53 (39,400) Other net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) (30,000) Board Election Costs (Purchased Services) (30,000) Board Election Costs (Purchased Services) (30,000)	A COLOR OF THE COL				400.00=
Emergency Room Manager - 1.0 FTE (176,800) Mild Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (19,178) Patient Access - 1.0 FTE (49,392) Quality - Tech D.5 FTE Quanty 2020 hire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (39,015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments (24,000) Other net adjustments to salaries & wages & Agency fees - b) (319,091) Adjustment to FTO \$ (5,5,61) Adjustment to FIC \$ (30,3,89) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (39,400) 10% at January 2021 - c) \$ 97,775 Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 SVFP Clinic Physician RVU increase from \$48 to \$53 (39,400) Other net adjustments to Physician and Professional fees (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes \$ (30,000) Decrease in Medical Records Purchased Services) (30,000)	·				100,307
Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a) (124,830) Environmental Services - 0.5 FTE (49,932) Quality - Tech 0.5 FTE (January 2020 hire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (33,015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments (24,000) Other net adjustments to salaries & wages & Agency fees - b) (319,091) (1,142,151) Adjustment to PTO \$ (55,261) (30,489) (4,600) Adjustment to FICA (30,349) (4,600) (4,600) Reduction of 0.5 FTE Physician in SVFP Clinic \$ (35,901) (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic Physician in SVFP Clinic Physician in SVFP Clinic Physician and Professional fees (30,000) (30,000) Net adjustment to supplies; increase from 5,48 to 553 (39,000) (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) (30,000) (300,000) Board Election Costs (Purchased Services by Cost (19,000) (30,000) (300,000) (300,000)	2% Salary increase - January 2020 & January 2021		Ş	(390,973)	
Environmental Services - 0.5 FTE (19,178) Patient Access - 1.0 FTE (49,932) Quality - Texch 0.5 FTE (January 2020 hire) (72,800) CMO Increase from 0.4 FTE to 0.5 FTE (Sinuary 2020) 74,468 Expected employee parity adjustments (24,000) Other net adjustment to salaries & wages & Agency fees - b) (319,091) Adjustment to FTO \$ (55,261) Adjustment to FICA (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) 63,901 (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 SVFD Clinic (Physician RVU Increase from \$48 to \$53 (39,400) Other net adjustments to Physician and Professional fees (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) (30,000) Board Election Costs (Purchased Services) (30,000) Board Election Costs (Purchased Services) (30,000) Decrease in Medical Records Purchased Services (brought coding in house) 86,638 Other net adjustments to Depreciation (48,585) <td< td=""><td>Emergency Room Manager - 1.0 FTE</td><td></td><td></td><td>(176,800)</td><td></td></td<>	Emergency Room Manager - 1.0 FTE			(176,800)	
Patient Access - 1.0 FTE	Mid Level Practioner - Sonoma Valley Family Practice Clinic 1.0 FTE - a)			(124,830)	
Quality Tech 0.5 FTE (January 2020 brire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (39,015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments (24,000) Other net adjustments to salaries & wages & Agency fees - b) (319,001) (1,142,151) Adjustment to PTO \$ (55,261) (103,489) Adjustment to FICA (103,489) (109,4849) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) 63,901 (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 5VFP Clinic Physician RVU increase from 548 to \$53 (39,400) 46,438 Net adjustments to Physician and Professional fees (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes (30,000) 7,210 Community Perception Survey (Purchased Services) (30,000) (55,000) 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000	Environmental Services - 0.5 FTE			(19,178)	
Quality Tech 0.5 FTE (January 2020 brire) (72,800) CMO increase from 0.4 FTE to 0.5 FTE (39,015) Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments (24,000) Other net adjustments to salaries & wages & Agency fees - b) (319,001) (1,142,151) Adjustment to PTO \$ (55,261) (103,489) Adjustment to FICA (103,489) (109,4849) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) 63,901 (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 5VFP Clinic Physician RVU increase from 548 to \$53 (39,400) 46,438 Net adjustments to Physician and Professional fees (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes (30,000) 7,210 Community Perception Survey (Purchased Services) (30,000) (55,000) 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000 5,5000	Patient Access - 1.0 FTE			(49,932)	
CMO Increase from 0.4 FTE to 0.5 FTE 139.015 74.468 124.000					
Director of Clinical Care Transition position end December 31, 2020 74,468 Expected employee parity adjustments (24,000) Other net adjustments to salaries & wages & Agency fees - b) (319,901) (1,142,151) Adjustment to PTO (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of (103,489) Employee Benefits - Adjustment to Physician in SVFP Clinic (103,489) Reduction of 0.5 FTE Physician in SVFP Clinic (103,489) Reduction of 0.5 FTE Physician in SVFP Clinic (103,489) SyPP Clinic Physician RVU increase from \$48 to \$53 (11,937) (11,93					
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Adjustment to PTO (103,489) Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) Reduction of 0.5 FTE Physician in SVFP Clinic (5,97,775) SVFP Clinic Physician RVU Increase from \$48 to \$53 (39,400) Other net adjustments to Physician and Professional fees (11,937) (46,438) Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes (13,000) Community Perception Survey (Purchased Services) (30,000) Board Election Costs (Purchased Services) (55,000) Estimated cost of management agreement with UCSF (300,000) Decrease in Medical Records Purchased Services (brought coding in house) (86,638) Other net adjustment to Depreciation (48,585) Adjustment to Depreciation (30,501) Adjustment to Depreciation (30,501) Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Other costs (increase in rents, etc.) (26,362) Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy (1,917,882) Elimination of Prima/MarinHealth subsidy (1,917,882) Increase to Foundation Restricted Contributions to reflect CT/ODC project (1,984,575)					
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Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of 10% at January 2021 - c) 63,901 (94,849) Reduction of 0.5 FTE Physician in SVFP Clinic \$ 97,775 SVFP Clinic Physician RVU increase from \$48 to \$53 (39,400) Other net adjustments to Physician and Professional fees (11,937) 46,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes (30,000) Board Election Costs (Purchased Services) (55,000) Estimated cost of management agreement with UCSF (300,000) Board Election Costs (Purchased Services) (55,000) Estimated cost of management agreement with UCSF (300,000) Decrease in Medical Records Purchased Services (brought coding in house) 86,638 Other net adjustments to Depreciation Adjustment to Depreciation Adjustment to Utilities based on current usage (48,585) Adjustment to Utilities based on current usage (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee (1,917,882) Elimination of Prima/MarinHealth subsidy (1,917,882) Elimination of Prima/MarinHealth subsidy (1,917,882) Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575					
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Reduction of 0.5 FTE Physician in SVFP Clinic SyFP Clinic Physician RVU increase from \$48 to \$53 Other net adjustments to Physician and Professional fees Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Decrease in Medical Records Purchased Services (brought coding in house) Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Utilities based on current usage Adjustment to Insurance to reflect expected increase in policy costs Decrease in Interest Expense to reflect experted leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,84,575 Net adjustment - GO Bonds Syptem 100,592 Net adjustment - GO Bonds	Employee Benefits - Adjustment to benefits & Employee Health Insurance increase of				
Reduction of 0.5 FTE Physician in SVFP Clinic SyFP Clinic Physician RVU increase from \$48 to \$53 Other net adjustments to Physician and Professional fees Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Decrease in Medical Records Purchased Services (brought coding in house) Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Utilities based on current usage Adjustment to Insurance to reflect expected increase in policy costs Decrease in Interest Expense to reflect experted leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,84,575 Net adjustment - GO Bonds Syptem 100,592 Net adjustment - GO Bonds	10% at January 2021 - c)			63,901	(94,849)
SVFP Clinic Physician RVU increase from \$48 to \$53 Other net adjustments to Physician and Professional fees (11,937) A6,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Stimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Board Election Costs (Purchased Services) Stimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Board Election Boa	,			<u> </u>	. , ,
SVFP Clinic Physician RVU increase from \$48 to \$53 Other net adjustments to Physician and Professional fees (11,937) A6,438 Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Stimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Board Election Costs (Purchased Services) Stimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Board Election Boa	Reduction of 0.5 ETE Physician in SVEP Clinic		¢	97 775	
Net adjustment to Physician and Professional fees Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes 7,210 Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Other net adjustments to Purchased Services (brought coding in house) Adjustment to Depreciation Adjustment to Depreciation Adjustment to Insurance to reflect expected increase in policy costs Adjustment to Insurance to reflect expected increase in policy costs Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project Net adjustment - GO Bonds	·		Y		
Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF Estimated to Depreciation Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Insurance to reflect expected increase in policy costs Estimated to Depreciation Estimated cost of South Lot Estimated to Depreciation Estimated cost of South Lot Estimated to Depreciation Estimated cost of South Lot Estimated cost of Sou	·				46 420
Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Other net adjustments to Purchased Services Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Unities based on current usage Adjustment to Insurance to reflect expected increase in policy costs Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds	Other net adjustments to Physician and Professional fees			(11,937)	46,438
Community Perception Survey (Purchased Services) Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) Other net adjustments to Purchased Services Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Unities based on current usage Adjustment to Insurance to reflect expected increase in policy costs Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds	Not adjustment to supplies ingress of 20/ for inflation and adjusted based on values				7 210
Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF (300,000) Decrease in Medical Records Purchased Services (brought coding in house) Other net adjustments to Purchased Services (203,334) Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Utilities based on current usage (30,501) Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee (1,917,882) Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue Increase to Foundation Restricted Contributions to reflect CT/ODC project Net adjustment - GO Bonds 100,592	Net adjustment to supplies; increase of 2% for inflation and adjusted based on volumes				7,210
Board Election Costs (Purchased Services) Estimated cost of management agreement with UCSF (300,000) Decrease in Medical Records Purchased Services (brought coding in house) Other net adjustments to Purchased Services (203,334) Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Utilities based on current usage (30,501) Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee (1,917,882) Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue Increase to Foundation Restricted Contributions to reflect CT/ODC project Net adjustment - GO Bonds 100,592	Community Percention Survey (Purchased Services)			(30,000)	
Estimated cost of management agreement with UCSF Decrease in Medical Records Purchased Services (brought coding in house) 86,638 Other net adjustments to Purchased Services Adjustment to Depreciation Adjustment to Utilities based on current usage Adjustment to Utilities based on current usage Adjustment to Insurance to reflect expected increase in policy costs Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue Increase to Foundation Restricted Contributions to reflect CT/ODC project Net adjustment - GO Bonds 100,592					
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Other net adjustments to Purchased Services 95,028 (203,334) Adjustment to Depreciation (48,585) Adjustment to Utilities based on current usage (30,501) Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements (243,585) Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 1,884,575 Net adjustment - GO Bonds 100,592					
Adjustment to Depreciation Adjustment to Utilities based on current usage (30,501) Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds	Decrease in Medical Records Purchased Services (brought coding in house)			86,638	
Adjustment to Utilities based on current usage Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	Other net adjustments to Purchased Services			95,028	(203,334)
Adjustment to Utilities based on current usage Adjustment to Insurance to reflect expected increase in policy costs (41,189) Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) (26,362) Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592					
Adjustment to Insurance to reflect expected increase in policy costs Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds					
Decrease in Interest Expense to reflect expired leases and financing agreements Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 243,585 (26,362) (1,917,882) 173,253 (1,917,882) 100,592	Adjustment to Utilities based on current usage				(30,501)
Adjustment to Other costs (increase in rents, etc.) Adjustment to Intergovernmental Transfer Program (IGT) matching fee Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy Adjustment to Parcel Tax revenue Increase to Foundation Restricted Contributions to reflect CT/ODC project Net adjustment - GO Bonds (26,362) (1,917,882) (1	Adjustment to Insurance to reflect expected increase in policy costs				(41,189)
Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	Decrease in Interest Expense to reflect expired leases and financing agreements				243,585
Adjustment to Intergovernmental Transfer Program (IGT) matching fee 173,253 Remove gain on sale of South Lot (1,917,882) Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	Adjustment to Other costs (increase in rents, etc.)				(26,362)
Remove gain on sale of South Lot Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592					
Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	,				
Elimination of Prima/MarinHealth subsidy 206,578 Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	Remove gain on sale of South Lot				(1 917 882)
Adjustment to Parcel Tax revenue 18,245 Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	_				
Increase to Foundation Restricted Contributions to reflect CT/ODC project 1,884,575 Net adjustment - GO Bonds 100,592	·				
Net adjustment - GO Bonds 100,592	Aujustinent to Parcer rax revenue				18,245
Net adjustment - GO Bonds 100,592	Increase to Equipolation Postricted Contributions to reflect CT/ODC project				1 00/ 575
	nicrease to Foundation Restricted Contributions to reflect CI/ODC project				1,884,575
	Net adjustment - GO Bonds				100,592
Additions & Reductions from Base Budget - FY 2021 Budget \$ (2,305,580)	,			_	
	Additions & Reductions from Base Budget - FY 2021 Budget			\$	(2,305,580)

a) - Off set by reduction of 0.5 FTE Physician in SVFP Clinic

b) other adjustments include market rate adjustments made in January 2020 and not included in base budget, market rate adjustments budgeted at July 1, 2020 and other immaterial adjustments

c) - Reduction to base year budget to reflect SNF employees no longer covered and an increase of 10% at January 1, 2021 to reflect increase of employee health insurance

Sonoma Valley Health Care District Schedule of Payer Mix FY 2021 Budget July 1, 2020 through June 30, 2021

Schedule D

FY 2021 Budget

	ri zozi buuget
	July 1, 2020 - June 30, 2021
Medicare	42.2%
Medicare Managed Care	13.3%
Medi-Cal	17.8%
Self Pay	1.9%
Commercial	21.3%
Worker's Comp.	2.6%
Capitated	0.9%
	100.0%

Sonoma Valley Health Care District Cash Forecast - FY 2021 Budget

FY 2021 Budget July 1, 2020 - June 30, 2021

		dary 1, 2020 Carle 00, 2021
1 2 3 4 5	Hospital Operating Sources Patient Payments Collected Other Operating Revenue Other Non-Operating Revenue Unrestricted Contributions Line of Credit Sub-Total Hospital Sources	44,949,076 972,972 207,013 - - - 46,129,061
6 7 8 9 10	Hospital Uses of Cash Operating Expenses Add Capital Lease Payments Additional Liabilities Capital Expenditures Line of Credit Total Hospital Uses	51,501,989 313,800 3,530,100 55,345,889
	Net Hospital Sources/Uses of Cash	(9,216,828)
11 12 13 14 15	Non-Hospital Sources Restricted Cash/Capital Donations Parcel Tax Revenue Other: IGT IGT - AB915 (Net) Sub-Total Non-Hospital Sources Non-Hospital Uses of Cash Matching Fees Sub-Total Non-Hospital Uses of Cash	3,530,100 3,800,000 5,690,424 250,000 13,270,524 2,433,143 2,433,143
	Net Non-Hospital Sources/Uses of Cash	10,837,381
	·	
	Net Sources/Uses	1,620,553
	Cash and Equivalents at beginning of period (Includes MM)	10,979,115
	Cash and Equivalents at end of period	12,599,668
	Budgeted Days of Cash on Hand at end of period	89.30

^{*} Cash Projection based on FY 2021 budget and does not include capital spending other than the ODC funded by the Foundation.