



SVHCD FINANCE COMMITTEE

AGENDA

TUESDAY, April 25, 2023

Closed Session 6:00 p.m.

Regular Session 7:00 p.m.

**To Be Held in Person at
Sonoma Valley Hospital Basement Conference Room
645 Andrieux Street, Sonoma, CA 95476
and Via Zoom Videoconference**

To Participate via Zoom Videoconferencing,
use the link below:

[https://sonomavalleyhospital-
org.zoom.us/j/98432022495?pwd=KzByYjZJQnFHZWdBOUV
JYUZENTRQZz09](https://sonomavalleyhospital-org.zoom.us/j/98432022495?pwd=KzByYjZJQnFHZWdBOUVJYUZENTRQZz09)

Meeting ID: **984 3202 2495**, Passcode: **712258**

Dial by your location:

1 669 219 2599 or 1 669 900 9128

<p>In compliance with the Americans Disabilities Act, if you require special accommodations to participate in a District meeting, please contact District Clerk Monique Crayton at mcrayton@sonomavalleyhospital.org or (415) 867.2884 at least 48 hours prior to the meeting.</p>		
<p>AGENDA ITEM</p>	<p>RECOMMENDATION</p>	
<p>MISSION STATEMENT <i>The mission of the SVHCD is to maintain, improve, and restore the health of everyone in our community.</i></p>		
<p>1. CALL TO ORDER/ANNOUNCEMENTS</p>	<p><i>Boerum</i></p>	
<p>2. PUBLIC COMMENT SECTION <i>At this time, members of the public may comment on any item not appearing on the agenda. It is recommended that you keep your comments to three minutes or less. Under State Law, matters presented under this item cannot be discussed or acted upon by the Board at this time. For items appearing on the agenda, the public will be invited to make comments at the time the item comes up for Board consideration.</i></p>		
<p>3. PUBLIC COMMENT ON CLOSED SESSION</p>		
<p>4. CLOSED SESSION <u>Government Code Sect. 37606 & Health and Safety Code Sect. 32106</u>: Report Involving Trade Secret – Discussion will concern proposed services</p>	<p><i>Boerum</i></p>	
<p>5. REPORT ON CLOSED SESSION</p>	<p><i>Boerum</i></p>	
<p>6. CONSENT CALENDAR a. Finance Committee Minutes 03.28.23</p>	<p><i>Boerum</i></p>	<p>Action</p>

7. ALLSCRIPTS/PARAGON EXTENSION	<i>Armfield</i>	Action
8. ODC UPDATE	<i>Hennelly</i>	Inform
9. EPIC UPDATE	<i>Hennelly</i>	Inform
10. UCSF AFFILIATION UPDATE	<i>Hennelly</i>	Inform
11. REVIEW FINANCIAL STATEMENT FORMAT- REVISE FOR FY 2024	<i>Armfield</i>	Inform
12. FINANCIAL REPORT FOR MONTH END MARCH 2023	<i>Armfield</i>	Inform
13. REVIEW 3RD QUARTER FY 2023 CAPITAL SPENDING	<i>Armfield</i>	Inform
14. ADJOURN	<i>Boerum</i>	



**SVHCD
FINANCE COMMITTEE MEETING
MINUTES
TUESDAY, MARCH 28, 2023
In Person at 630 Second Street West and
Via Zoom Teleconference**

Present	Not Present/Excused	Staff	Public	
Bill Boerum in person Wendy Lee Myatt in person Peter Hohorst in person Ed Case via Zoom Bob Crane in person Graham Smith in person Carl Gerlach via Zoom Subhash Mishra, MD, via Zoom	Catherine Donahue	John Hennelly, CEO, in person Ben Armfield, CFO, in person Sujatha Sankaran, MD, CMO, via Zoom Jessica Winkler, DNP, RN, NEA-BC, CCRN-K, CNO, via Zoom	Judith Bjorndal, MD via Zoom Dennis Bloch via Zoom Lois Fruzynski via Zoom	
AGENDA ITEM	DISCUSSION		ACTIONS	FOLLOW-UP
MISSION & VISION STATEMENT <i>The mission of SVHCD is to maintain, improve and restore the health of everyone in our community.</i>				
1. CALL TO ORDER/ANNOUNCEMENTS	<i>Boerum</i>			
	Called to order at 6:00 pm			
2. CLOSED SESSION <u>Government Code Sect. 37606 & Health and Safety Code Sect. 32106: Report Involving Trade Secret – Discussion will concern proposed services</u>				
3. PUBLIC COMMENT SECTION				
	None			
4. REPORT ON CLOSED SESSION				
			MOTION: by Lee Myatt to make a recommendation on a service contract to the Board in closed session, 2 nd by Case. All in favor (8-0).	

5. CONSENT CALENDAR	<i>Boerum</i>	Action	
a. Finance Committee Minutes 02.28.23	Change adjourn time to 6:15 pm.	MOTION: by Lee Myatt to approve with change, 2 nd by Hohorst. (Gerlach and Smith, Crane, Case abstained.) All in favor.	
6. INTRODUCTION OF NEW COMMITTEE MEMBERS	<i>Boerum</i>	Inform	
	Mr. Boerum introduced new Committee members Bob Crane, Graham Smith, and Ed Case who were approved by the Board earlier this month. Mr. Grandy resigned as of March 27, 2023, after serving four years.		
7. REVIEW OF BANKING AND INVESTMENT RELATIONSHIPS	<i>Armfield</i>	Inform	
	Mr. Armfield reported briefly on the Hospital's accounts and line of credit with Union Bank.		
8. STRATEGIC PLAN REVIEW	<i>Boerum</i>	Inform/Action	
	Several Committee members felt that without numbers there was no way to provide any beneficial opinion on the strategies and outcomes. Mr. Hennelly indicated that specific financial details of initiatives would only be provided in closed session. Ms. Lee Myatt felt there should be a sound business plan for each of the initiatives in the strategic plan. Mr. Hennelly said that any projects with major outlay of capital would be brought to the Board. Also, his signature authority is capped at \$100,000 without Board approval.		Mr. Case requested a meeting with the CEO/CFO to understand the background behind the initiatives.
9. FY24 BUDGET UPDATE	<i>Armfield</i>	Inform	
	Mr. Armfield shared the budget assumptions for FY 2024 which were discussed last month. Mr. Boerum briefly discussed the annual budget process for the new members.		
10. CONSIDERATION OF SEPARATE FINANCE COMMITTEE BUDGET MEETING	<i>Boerum</i>	Action	
	The Committee was satisfied with the scheduled April 25 th meeting to review the budget prepared by management.		

11. ODC UPDATE	<i>Hennelly</i>	Inform	
	Mr. Hennelly said the CT has been installed and detail work is being finished up. The temporary MRI site work is in progress and the RFP is pending.		
12. EPIC UPDATE	<i>Hennelly</i>	Inform	
	Mr. Hennelly said the project is four months live. The connection between SVH and UCSF is still to be created.		
13. UCSF AFFILIATION UPDATE	<i>Hennelly</i>	Inform	
	Mr. Hennelly indicated SVH has a new colorectal surgeon who will be doing GI cases. Dr. Kidd will be returning to Sonoma and joining Dr. Alexandridis.		
14. FINANCIAL REPORT FOR MONTH END FEBRUARY 2023	<i>Armfield</i>	Inform	
	Mr. Armfield reported that February was a very positive month. The Hospital is still working through Epic corrections and adjustments. Cash collections were \$4.2 million. Days' cash were 14.3 but included IGT matching fees paid out in February.		
15. ADJOURN	<i>Boerum</i>		
	Meeting adjourned at 8:10 p.m.		



To: Sonoma Valley Health Care District Finance Committee
From: Ben Armfield, Chief Financial Officer
Date: April 25, 2023
Subject: Paragon Enterprise Resource Planning (ERP) Extension

RECOMMENDATION

Recommend to the SVHCD Finance Committee that they recommend to the SVHCD Board of Directors that they approve a 3-year contract extension of our existing Enterprise Resource Planning (ERP) solution, Paragon, through Altera Digital Health.

BACKGROUND

Our ERP system, Paragon, is provided by Altera Digital Health (formally Allscripts). This system houses all of the financial applications we regularly utilize such as our general ledger, payroll, fixed assets and materials management platforms. Paragon was also our core clinical solution as well, utilizing their Electronic Health Record (EHR) prior to the conversion to Epic this past December.

Paragon Electronic Health Record (Prior to Epic Go-Live)

Prior to the Epic go-live, our annual Paragon fees fell into 3 buckets – the Electronic Health Record (EHR), our Enterprise Resource Planning Platforms (ERP), and the fees related to host these services remotely. These services were bundled together for an annual cost of \$980,000. In addition to the core system, there were other critical third-party applications that were needed in order to integrate into the system. Accounting for those costs, the all-in annual operating budget for our EHR, including the ERP, was \$1,508,000.

Epic Electronic Health Record (Post Epic Go-Live)

The operating costs for the new Epic EHR are \$720,000 annually with an additional \$288,000 in third-party applications. This does not include the costs to support an ERP, as the Epic suite does not provide any of those applications. This was known and discussed during the EHR vendor selection process and our recommendation at the time was to maintain the Paragon ERP solution through the Epic install and plan for a subsequent ERP implementation over the next couple of years.

Table 1 | EHR Comparison – Paragon vs Epic

EHR Cost Comparison - Paragon v Epic	Paragon EHR (Pre-Epic) * Epic EHR **	
Annual EHR Cost	\$ 980,000	\$ 720,000
Annual ERP Cost - Core System	incl. above	NOT incl.
Annual ERP Cost - Remote Hosting	incl. above	NOT incl.
3rd Party Applications	\$ 528,000	\$ 288,000
Operating Costs - Annual Total	\$ 1,508,000	\$ 1,008,000

* Includes ERP Solution

** Does Not Include ERP Solution

CURRENT STATE

Our current Paragon contract is now up for renewal. Since our EHR is now provided through Epic, the go-forward agreement with Paragon would just contain the ERP core system solution ('financials' – GL, payroll, fixed assets, MM) and the cost related to remote hosting of the Paragon system and other critical applications.

Our version of Paragon also requires an upgrade as we are currently running on an older version that is now no longer supported. This means that if we were to run into any issues - either in the financial ERP suite or with the EHR clinical data in Paragon, we would not be able to procure any support from Altera to fix. The cost to upgrade our version of Paragon is \$182,390.

Management has performed due diligence on alternative vendors and the solutions they provide. The implementation period for installing a new ERP system is anywhere from 9-12 months, depending on vendor and type of solution. The estimated cost of implementing a new ERP product is approximately \$500,000.

The Paragon Upgrade and Why It Matters

If the decision was made to implement a new ERP, we would still need to have Paragon operational for roughly 12-14 months once work started on the new install, as we would need to cover the period of time the new ERP was being built and also account for some overlap to assure a smooth transition and cutover. That leaves two potential options for the Paragon upgrade, if we were to select a new vendor for our ERP solution:

- 1) Move forward with the Paragon upgrade of \$182,390 only to move to a different platform roughly one year later, or
- 2) Elect not to upgrade and save the \$182K but run the risk of being out of support during the entire period prior to the new ERP becoming operational.

The risk exposure we would take on by not upgrading Paragon makes #2 a non-starter. Alternatively, spending nearly \$200,000 on an upgrade to only cover a 12-14 month period is not a prudent financial investment, especially when other options are available in the near-term.

The Other Option: Paragon Renewal Proposal

The proposal from Altera to renew our Paragon contract is below. It includes the \$182.390 one-time upgrade plus the ongoing operational costs to support the ERP Core Financial System (general ledger, fixed assets, materials management, payroll) & remote hosting services. The remote hosting services comprise the majority of the ongoing operating costs. These are variable in the sense that we will get charged for the services we need hosted remotely. If we can find alternative methods, i.e. host on-site, these costs could be further reduced. For now, the table below reflects the ceiling in terms of what we need them to host, but there is potential for these costs to get reduced in the years ahead.

Table 2 | Paragon ERP Renewal Cost Summary

Contract Year	Year 1	Year 2	Year 3		
Time Period in Contract	Apr23-Mar24	Apr24-Mar25	Apr25-Mar26	3-Yr Total	Comments
Paragon Upgrade - Capital	\$ 182,390	\$ -	\$ -	\$ 182,390	One-Time Capital Expense
ERP Operating Costs	\$ 448,840	\$ 413,363	\$ 396,432	\$ 1,258,635	ERP Core Systems + ERP Remote Hosting
ERP - Core Systems	\$ 58,420	\$ 58,420	\$ 58,420	\$ 175,260	Paragon Financials (GL, FA, Materials, Payroll)
ERP - Remote Hosting	\$ 390,420	\$ 354,943	\$ 338,012	\$ 1,083,375	Remote Hosting Services (Paragon, HIM)
GRAND TOTAL	\$ 631,230	\$ 413,363	\$ 396,432	\$ 1,441,025	

Why Extending Paragon ERP Makes Sense

Bandwidth - First and foremost, we are still getting acclimated with our new electronic health record. Moving forward with a brand new ERP implementation right on the heels of the Epic install would put further pressure on key internal stakeholders, and would risk jeopardizing not only the ERP implementation but further optimization efforts with our new Electronic Health Record.

Familiarity – We have used Paragon for quite some time and there is a comfort level with the product. While other ERP solutions could offer a more robust solution, key stakeholders at the hospital know the system and are comfortable using it. Obviously familiarity is not a justification for keeping Paragon long term, but given all of the other movement in this space over the past year, in the short-term (1-3 years) familiarity does have value. Moving forward with Paragon in the immediate will provide more time for stakeholders to assess our environment with the new EHR and will also put us in a better position to fully understand our ERP needs long term so we can select the best partner.

Cost Effective Solution – Moving forward with the Paragon renewal is also the most cost effective solution in the near term and also provides the most value. The annual ERP operating costs Altera quoted us was cheaper than any other competing bid we have received to-date. The table below compares the estimated costs between Paragon and an actual bid we received from a competitor.

- The annual ERP fees for the core financial system in Paragon (\$58,420) are significantly less than what was quoted from the competing bid (\$150,000).
- Over the 3-year contract term, we estimate that staying with Paragon would save us close to \$275,000 in operating costs.
- We would also save (or at a minimum, be able to defer, depending on long-term strategy) the \$500,000 in fees related to a new implementation.
- Staying with Paragon would also allow us to get the value out of the necessary upgrade, as we feel strongly the upgrade needs to take place whether we renew with Paragon or choose a new vendor.

Table 3 | Cost Comparison – Paragon ERP vs Competing ERP Bid

ERP Operating Costs (Core System, Remote Hosting)	Paragon ERP*		Competing Bid		Paragon vs. Competitor	
Annual ERP Cost - Core System	\$	58,420	\$	150,000	\$	(91,580)
Annual ERP Cost - Remote Hosting	\$	361,445	\$	361,445	\$	-
Operating Costs - Annual Total	\$	419,865	\$	511,445	\$	(91,580)
Operating Costs - 3-Year Total	\$	1,259,595	\$	1,534,335	\$	(274,740)
Capital Costs (Paragon Upgrade, ERP Implementation)						
Paragon Upgrade	\$	182,390	\$	182,390	\$	-
ERP Implementation Cost	\$	-	\$	500,000	\$	(500,000)
Capital Costs - 3-Year Total	\$	182,390	\$	682,390	\$	(500,000)
PROJECTED COSTS - 3-Year Total	\$	1,441,985	\$	2,216,725	\$	(774,740)

*Average annual costs over the 3-year contractual period




RECOMMENDATION

During the Epic EHR presentation to the Board, management's recommendation on the ERP was to look for another solution and plan for a subsequent implementation. Our position has not changed from that recommendation as we still believe there is another solution that would better fit the needs of the hospital long-term. But in the short-term, especially given the Epic transition, we feel it makes the most sense to go forward with the 3-year Paragon renewal. This would allow us the needed time to make sure we are not only making the right choice, but making the right choice at the right time.

Attachments:

- SVHCD-Altera Paragon System Upgrade Statement of Work
- SVHCD-Altera Paragon Extension Amendment



		Client Order# 463902 - 4		Address: 2429 Military Rd Ste 300 Niagara Falls NY 14304		Opportunity ID: 0065G00000pcD4b Sales Executive: Casteel, James C (Jim) Email: jim.casteel@alterahealth.com Phone#: +1-720-259-0877 Fax:	
				Currency Code: USD		Valid Until: 30-JUN-2023 Proposal Date: 07-APR-2023	
Client Name: Sonoma Valley Hospital Client No: 10129072 Client Contact: Terry McKinney Client Email: tmckinney@sonomavalleyhospital.org	Client Address: 347 ANDRIEUX ST Sonoma, CA 95476 US Client Phone#: +17079355000	Delivery Address: Sonoma Valley Hospital 347 ANDRIEUX ST Sonoma, CA 95476 United States Telephone: +17079355010 Facsimile: +17079380166 Email: jhennelly@sonomavalleyhospital.org					

Solution Investment Summary:

Investment Total. Below is a summary of your investment in the items covered by this Client Order. Investment totals cover the initial Term only; recurring fees are payable annually (unless otherwise stated in this Client Order); and to the extent applicable the stated amounts do not include the Inflation or annual adjustments.

Category	Investment Total
Solutions	\$0.00
Professional Services (Initial Term)	\$182,390.00
Managed Services (Initial Term)	\$0.00
Hosting Services (Initial Term)	\$0.00
Solutions Total	\$182,390.00
Annualized Subscription Fees	\$1,250.00
Recurring Total	\$1,250.00
Estimated Taxes	\$0.00

Client agrees to pay for all applicable taxes with respect to this Order, excluding those based on Our net income. If Client claims exemption from any sales, use, or other jurisdictional taxes, Client must provide to Us proper evidence of exemption status at the time of Order. In the event the Client does not provide sufficient evidence of the exemption status prior to invoice generation, Client invoices will include all applicable taxes and Client shall be responsible for the taxes or any associated penalties.

Invoicing: Client acknowledges and agrees that Altera has engaged Allscripts Healthcare, LLC ("Allscripts") to provide invoicing and processing services with respect to the invoices and fees contemplated herein, and to collect such fees on Altera's behalf. In connection with these services, Client may receive invoices directly from Allscripts and such invoices may appear on Allscripts letterhead. Client agrees to pay all such fees to Allscripts in accordance with these invoices until such time that Client begins receiving invoices for the fees contemplated herein directly from Altera. At such time, Client shall pay fees directly to Altera in accordance with the terms of the related invoice.

Summary Payment Schedule: Non-recurring fees (i.e., those not payable Yearly or on a Monthly or other time basis) are payable per the following table:

Event	Fees
Payable Upon Order Date.	\$91,195.00
Payable Upon The Earlier Of Go-Live Or 12 Months After The Order Date.	\$91,195.00

Preferred client discount: The stated fees reflects a \$15,860.00 discount off of Our current standard prices.

Facilities. The Facilities for which the ordered Solutions are licensed are as follows or as listed in the List of Facilities attached hereto and incorporated for reference. Certain Solutions may be licensed for use only for a sub-set of the Facilities if "All" is not specified in the "Facility" column(s) of the Purchase Table(s) below; in such case(s), such column will specify the in-scope Facilities for each corresponding item per the numbering below.

Facility #	Facility Name	Address	Account #	Email	Telephone
1	Sonoma Valley Hospital	347 Andrieux St Sonoma CA US 92594	10129072	ap@sonomavalleyhospital.org	707-9355010

Purchase Tables: The tables below lists your ordered Solutions and Services (with purchased quantities), the associated fees (for initial term only), the fee payment schedule, and the associated license/service duration. Recurring fees are stated as annual fees during the corresponding Term, unless otherwise provided. Unless otherwise stated, if any "Support/Subscription" column for any ordered item states "Support declined" or the like or does not have a specified fee (zero is not a specified fee), then We will not be obligated to deliver support services for that item as it is being declined by the Client or is unavailable.

Solutions	Facility	Qty	License				Support/Subscription			
			List Fees	Client Discounted Fees	Payment Schedule*	Term In Months (unless renewed)	Annualized Recurring List Fees	Annualized Recurring Client Fees	Payment Schedule*	Term In Months # (unless renewed)
Solutions										
Paragon eLearning Subscription for Upgrades (SUB01941)	All	10	\$0.00	\$0.00	NA	NA	\$1,250.00	\$1,250.00	\$1,250.00 / Yearly (Commencing on 100P Commencing Order Date)	12
TOTAL			\$0.00	\$0.00			\$1,250.00	\$1,250.00		

Other Items	Facility	Qty	List Fees	Client Discounted Fees	Payment Schedule*	Term In Months# (unless otherwise stated; unless renewed)
Fixed Fee Professional Services: Our standard implementation per attached Scope.						
Paragon Upgrade Services Per Release (PSEISFF02890)		1	\$136,750.00	\$125,810.00	Fixed fees payable upon 50P Go Live	12
Paragon Technical Services (PSEISFF02650)		1	\$61,500.00	\$56,580.00	Fixed fees payable upon 50P Go Live	12
TOTAL			\$198,250.00	\$182,390.00		

Estimated Taxes Detail:

Item	License/Fees Selling Price	License/Fees Tax	Recurring Fees (Total Contract Value)	Recurring Fees Tax	Term in Months
Paragon Upgrade Services Per Release (PSEISFF02890)	\$125,810.00	\$0.00			12
Paragon Technical Services (PSEISFF02650)	\$56,580.00	\$0.00			12
Paragon eLearning Subscription for Upgrades (SUB01941)			\$1,250.00	\$0.00	12
TOTAL		\$0.00		\$0.00	

As used in the Payment Schedule column(s) of the above tables, "Yearly", "Quarterly", "Half-Yearly", or "Monthly" means the corresponding fees are payable on a contract, not calendar, basis.

"Service Completion" means the date on which We have completed its portion of the corresponding in-scope work effort (as Client permitted)

"100P Commencing Order Date" means 100% of recurring fees commencing upon the Order Date

"50P Go Live" means 50% upon the Order Date and 50% upon the earlier of Go-Live or 12 months after the Order Date

Payment Table. For those items with a designated Installment payment schedule, the corresponding fees are payable per the following table:

Product	Payment Category	Payment Description	Amount
Paragon eLearning Subscription for Upgrades (SUB01941)	100P Commencing Order Date	100% Commencing Upon The Order Date.	\$1,250.00
		Subtotal	\$1,250.00
Paragon Technical Services (PSEISFF02650)	50P Go Live	50% Payable Upon Order Date.	\$28,290.00
		50% Payable Upon The Earlier Of Go-Live Or 12 Months After The Order Date.	\$28,290.00
		Subtotal	\$56,580.00
Paragon Upgrade Services Per Release (PSEISFF02890)	50P Go Live	50% Payable Upon Order Date.	\$62,905.00
		50% Payable Upon The Earlier Of Go-Live Or 12 Months After The Order Date.	\$62,905.00
		Subtotal	\$125,810.00

Delivery. Ordered items will be shipped to the following contact:

Name: John Hennelly
Address: 347 ANDRIEUX ST Sonoma, CA 95476 United States
Telephone: +17079355010
Facsimile: +17079380166
Email: jhennelly@sonomavalleyhospital.org

Paragon Software Specific Terms: The Paragon Software licensed under this Client Order is subject to the additional terms set forth under the "Altera Software Terms and Conditions" Section located at <https://www.alterahealth.com/legal/>.

Communication. Client acknowledges and expressly consents to Our use of an automatic telephone dialing system ("ATDS") to initiate calls, faxes or text messages to Client for any business purpose,

including without limitation, confirming or updating information in this application, collections of accounts receivable, marketing of Our products and services, confirming information related to patient care, status of product delivery and delivery address confirmation. Customer's agreement to this communication provision is not a condition of purchasing any of Our goods or services.

Shipping Preference.

- Overnight AM
- Second Day
- Standard Ground (estimated 7 to 10 days)

ORDER PROVISIONS

This Client Order ("Order") between Altera Digital Health inc., as successor in interest to Allscripts Healthcare, LLC ("Altera", "Us", "We, or "Our") and the above-referenced client ("Client"), as of its effective date ("Order Date"), is hereby made a part of and amends the agreement and if applicable Product Schedule 1, entered into between Altera and Client ("Agreement"). Capitalized terms used and not otherwise defined herein shall have the meanings set forth in the Agreement. For purposes of this Order, "Order" has the same meaning as "Order Form" or "Contract Supplement" under the Agreement, and "Client" has the same meaning as "Customer" under the Agreement.

The general terms and conditions set forth in the Agreement will apply to this Order, except where expressly identified herein and in addition to any specific terms and conditions set forth in any Attachment(s) to this Order. In the event of a conflict between the terms and conditions of this Order and any Attachment (s) hereto, the terms and conditions of such Attachment(s) shall control. In the event of any conflict between the terms and conditions of this Order and the Agreement, the terms and conditions of this Order shall control.

Term: If the total dollar value of this Order, including any estimated T&M Services, is greater than \$100,000, this Order is effective upon signature by both parties. If the total dollar value of this Order, including any estimated T&M Services, is less than \$100,000, this Order is effective upon signature by the Client and submission of this Order to Our Commercial Operations prior to the Expiration Date. "Expiration Date" is 30 days from the Valid Until Date stated on this Order. We may, in its discretion, reject this Order if the last date of signature is after the Expiration Date and the Order shall be deemed null and void even if mutually signed. Any unauthorized modifications and/or handwritten revisions are null and void unless initiated by Our Commercial Operations. Each ordered Service or license begins on the Client Order specified "**Start Date**" (or Order Date if none stated) and lasts for the specified duration ("**Term**" as defined in Order above). Unless otherwise stated, for each ordered subscription, or support for a perpetual license the Term will automatically renew for additional 1 year periods, unless either party provides the other a written notice of non-renewal at least one (1) year prior to the expiration of the then-current term. All terms (including professional services which do not renew) will automatically come to an end if the Order is duly terminated.

Fees and Expenses. If professional services are a part of this Order, and unless otherwise agreed to in the Agreement, and if applicable, out-of-pocket expenses actually incurred by or on behalf of Us in performing ordered services are payable by Client hereunder in accordance with the T&E Policy (i.e. meals, lodging, airfare as outlined and located at <https://www.alterahealth.com/legal/>). The Professional Services are based on a fixed scope. For services performed outside the fixed scope of this Order, a separate statement will be required and mutually agreed to by the parties. Changes in tasks, deliverables, resource requirements and/or assumptions could result in project delays, additional fees or require additional services to be performed under a separate statement.

General Terms: Client will comply with the Anti-Kickback statute (42 C.F.R. 1001.952(h)), including accurately reporting any discounted or no-cost items to the Federal government. The Agreement (as amended) comprises the full understanding of the parties related to its subject matter. Client acknowledges that it has not relied on the availability of any future version of any ordered item or any other future product or service in executing this Order. If any Professional Services were performed under this Order, We will, from time to time, conduct client phone or email surveys for the purpose of accessing client satisfaction associated with work effort by services resources performed (delivered) under this Order. This Order may be executed in counterparts and electronically scanned or facsimile signatures shall be deemed originals. Any supplemental or modified provisions contained in any Client (or third party) proposed purchase order(s) are not included in this Order and shall not be binding on the parties. The "Notes" section of this Order is for informational purposes only and does not contain any provisions that are binding on either party. For clarification, the materials and information disclosed by Us hereunder are Our confidential information and this Order is confidential information of both parties, all pursuant to the confidentiality provisions set forth elsewhere in the Agreement. All sales are final, non-cancellable and non-refundable.

Payment: Except as otherwise stated, T&M Services fees will be billed periodically and in arrears and Client shall pay such invoiced amounts due under this Order within the applicable time period specified in the Agreement, as amended by this Order, or within 30 days of invoice date if no such period is specified. Fees for other ordered items are due and payable upon the occurrence of the event(s) set forth in the corresponding Payment Schedule column(s) of this Order.

ADDITIONAL TERMS AND CONDITIONS

Definitions: For purposes of this Order, the following terms, as such terms are used herein or in the Agreement shall have the following meanings:

- a. **Clinical Content.** "Clinical Content" means medical, clinical, or billing and coding information such as terminology, vocabularies, decision support rules, alters, drug interaction knowledge, care pathway knowledge, standard ranges of normal or expected result values, and any other clinical content or rules provided to Customer under a Supplemental Sales Type, together with any related Documentation and Upgrades. Depending on the intended usage, Clinical Content may be provided in either paper or electronic formats. Examples of Clinical Content include Clinical Evidence Summaries, MIC – ED FC, MIC – ED PC, and Medical Necessity Content. Clinical Content may be either (a) owned by Us or (b) Third Party Clinical Content.
- b. **Enhancements.** "Enhancements" means enhancements or new releases of the Software, Documentation, Clinical Content, or Services providing new or different functionality that are separately priced and marketed by Us.
- c. **Equipment Maintenance Services.** "Equipment Maintenance Services" means repair or replacement of any defective Equipment. We will provide Equipment Maintenance Services itself or through its agents or Third Party Vendors (e.g. Hewlett Packard). Equipment Maintenance Services do not include updates or upgrades to any firmware.
- d. **Fixed Fee.** "Fixed Fee" means any predetermined Prevailing Rate(s) charged by Us for the provision of services set forth herein.
- e. **Generally Available.** "Generally Available" means available as a non-development product, licensed by Us in the general commercial marketplace.
- f. **Maintenance Services.** "Maintenance Services" means Software Maintenance Services and Equipment Maintenance Services. Maintenance Services do not include services required as a result of (a) improper use, abuse, accident or neglect, including Customer's failure to maintain appropriate environmental conditions for the Products or (b) modifications or additions to the Products.
- g. **Medical Necessity Content.** "Medical Necessity Content" means rules, including diagnosis and procedure code pairs developed by the Centers for Medicare and Medicaid Services and Medicare Administrative Contractors, related to Medicare payment eligibility for medical services, treatment procedures, and medical technologies, including medical necessity determination.

- h. Prevailing Rate. "Prevailing Rate" means Our standard fee(s) in effect for the applicable Service on the date that the Service is to be provided.
- i. Products. "Products" means Software, Equipment, Clinical Content, and any other products that We provide to Customer pursuant to this Contract Supplement.
- j. Services. "Services" means Implementation Services, Maintenance Services, Professional Services, Subscription Services, Technology Services, Remote Hosting Services, and any other services that We provide to Customer under this Contract Supplement.
- k. Software. "Software" means and shall include software in object code form only (and related Documentation) identified in a Contract Supplement or otherwise provided by Us to Customer, including any upgrades that We provide to Customer.
- l. Subscription Services. "Subscription Services" means the internet-based or subscription-based Services provided to Customer by Us that are identified in this Contract Supplement.
- m. Technology Services. "Technology Services" means the Infrastructure Management Services, the CareBridge™ Services, Project Management & Engineering Services and any other services provided by Our Technology Services Group.
- n. Upgrades. "Upgrades" means corrections, modifications, improvements, updates, or releases of the Software, Documentation, Clinical Content, or Services designated by Us as "**Upgrades**," which are Generally Available and generally provided to Customers as part of Software Maintenance Services. Upgrades do not include Enhancements.

Disclaimers:

a. Professional Responsibility and Clinical Content. CUSTOMER ACKNOWLEDGES AND AGREES THAT ANY CLINICAL CONTENT FURNISHED BY US HEREUNDER (WHETHER SEPARATELY OR INCLUDED WITHIN A PRODUCT) IS AN INFORMATION MANAGEMENT AND DIAGNOSTIC TOOL ONLY AND THAT ITS USE CONTEMPLATES AND REQUIRES THE INVOLVEMENT OF TRAINED INDIVIDUALS. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT WE HAVE NOT REPRESENTED ITS PRODUCTS AS HAVING THE ABILITY TO DIAGNOSE DISEASE, PRESCRIBE TREATMENT, OR PERFORM ANY OTHER TASKS THAT CONSTITUTE THE PRACTICE OF MEDICINE. THE PARTIES AGREE THAT, AS BETWEEN CUSTOMER AND US, CUSTOMER IS RESPONSIBLE FOR THE ACCURACY AND QUALITY OF CUSTOMER DATA AS INPUT INTO THE PRODUCTS. CUSTOMER ACKNOWLEDGES THAT WE HAVE: (A) HAS NO CONTROL OF OR RESPONSIBILITY FOR CUSTOMER'S USE OF THE CLINICAL CONTENT, AND (B) HAVE NO KNOWLEDGE OF THE SPECIFIC OR UNIQUE CIRCUMSTANCES UNDER WHICH THE CLINICAL CONTENT PROVIDED MAY BE USED BY CUSTOMER. THE PARTIES AGREE THAT WE DO NOT PROVIDE MEDICAL SERVICES TO PATIENTS AND IS NOT ENGAGED IN THE PRACTICE OF MEDICINE, AND THAT CUSTOMER'S USE OF THE PRODUCTS DOES NOT ABSOLVE CUSTOMER OF ITS OBLIGATION TO EXERCISE INDEPENDENT MEDICAL JUDGMENT IN RENDERING HEALTHCARE SERVICES TO PATIENTS. CUSTOMER ACKNOWLEDGES THAT THE PROFESSIONAL DUTY TO THE PATIENT IN PROVIDING HEALTHCARE SERVICES LIES SOLELY WITH THE HEALTHCARE PROFESSIONAL PROVIDING THE SERVICES. WE MAKE NO WARRANTY AS TO THE NATURE OR QUALITY OF THE CONTENT OF RESULTS, MESSAGES OR INFORMATION SENT BY CUSTOMER, OR ANY THIRD PARTY USERS OF THE SUBSCRIPTION SERVICES.

b. Internet. CERTAIN PRODUCTS AND SERVICES PROVIDED BY US UTILIZE THE INTERNET. WE DO NOT WARRANT THAT SUCH SERVICES WILL BE UNINTERRUPTED, ERROR-FREE, OR COMPLETELY SECURE. WE DO NOT AND CANNOT CONTROL THE FLOW OF DATA TO OR FROM OUR OR CUSTOMER'S NETWORK AND OTHER PORTIONS OF THE INTERNET. SUCH FLOW DEPENDS IN LARGE PART ON THE INTERNET SERVICES PROVIDED OR CONTROLLED BY THIRD PARTIES. ACTIONS OR INACTIONS OF SUCH THIRD PARTIES CAN IMPAIR OR DISRUPT CUSTOMER'S CONNECTIONS TO THE INTERNET (OR PORTIONS THEREOF). ACCORDINGLY, WE DISCLAIM ANY AND ALL LIABILITY RESULTING FROM OR RELATED TO THE ABOVE EVENTS.

[Signature Page to Follow]

Altera Digital Health, Inc. ("Altera", "Us", "We", "Our")

SONOMA VALLEY HOSPITAL

By: _____
Authorized Signature

By: _____
Authorized Signature

Name Printed, Title

Name Printed, Title

Date

Date



Paragon Financial Only Upgrade Implementation

Statement of Work

for

Sonoma Valley Hospital

April 4, 2023

Client#: 10129072

Quote#: 463902

Altera Digital Health Inc.
2429 Military Road, Ste 300
Niagara Falls, NY 14304

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I Overview

The purpose of this Implementation Scope Document (“**Document**”) is to establish the assumptions upon which Altera solutions shall be implemented.

This Document defines the parties’ respective obligations, assumptions, and boundaries for this implementation. As such, it is the professional responsibility of all parties to thoroughly understand this Document, and to meet the commitments outlined herein.

This Document should be reviewed periodically by project team members and be used to orient new participants. Client and Altera shall collaborate, agree to, and finalize, in writing, one or more project plans which reflect the scope, prior to the kickoff of the project.

II Solutions Included in This Upgrade

Paragon Acute Care 15.0.x to 22.2 Financials Only Upgrade
 Paragon Application and SQL Server Hardware Migration

III Client Information

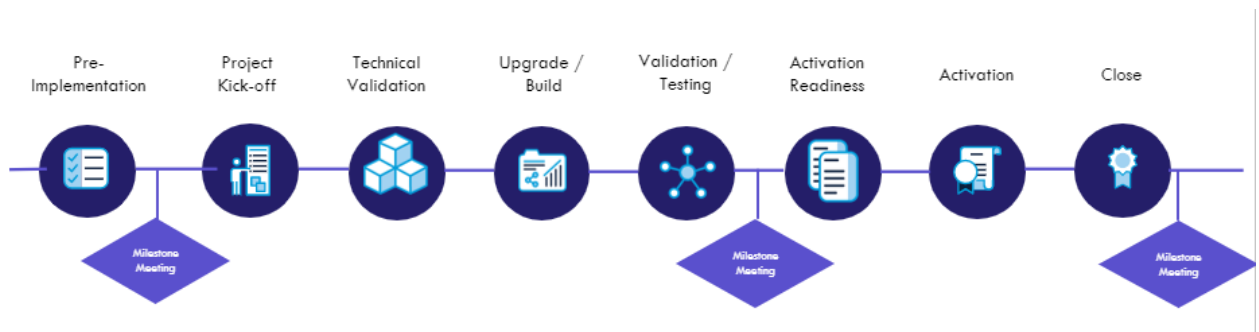
The scope of Services that are deliverable under this agreement is based on the following information provided by the Client.

Pre-Implemented Period for Technical Readiness	4-6 Weeks
Estimated Project Duration From 15.0.x to 22.2	11 weeks
Altera Hosted Client?	Yes

IV Altera Methodology and Approach

This approach is based on Altera’s pre-configured data and content, prescriptive workflows, and best practices. The Altera Upgrade Event-Based methodology is depicted below. The set of events that apply to a given product may vary.

Altera Upgrade Event-Based Methodology



Deliverables

Deliverables for this fixed-fee/fixed-scope Statement of Work shall be defined by the project scope set forth herein. “Fixed fee” means that the implementation services will be delivered by Altera at a set price determined by Altera for the defined project scope and includes the time and resources necessary to complete the defined project scope. The detailed tasks needed to accomplish each deliverable are outlined in the project plan(s), including the delineation of work effort between Altera and Client, including whether resources are remote or onsite. “Remote” delivery means project time is spent working on Client activities while not on-site and “Onsite” delivery means project time is spent working on Client activities at the specified Client location.

Altera reserves the right, in its discretion, to perform any services within the scope remotely (including Client meetings) or to modify existing service processes to mitigate COVID risks to personnel performing the services.

Events and Milestone Signoffs

Each scoped event in the project plan has defined prerequisites to be completed before the next event commences. A milestone meeting can be conducted after each event which requires Altera and Client sign-off. The milestone sign-off meeting ensures that all required work has been completed before the next event begins.

V Governance and Project Staffing

Client shall provide a governance structure at the commencement of the project which supports the following requirements:

- Committees for making clinical, financial, and operational decisions based on project timelines
- A committee for processing all change requests including but not limited to scope, budget, and configuration
- A committee for advising project on operational and organizational changes required by the project, including but not limited to workflows and policies and procedures
- A committee for addressing and managing escalated issues and risks

The Client has staffed the Project Team with a sufficient number of properly skilled resources to carry out the effort defined in the project plan(s). All Client resources defined in the project plan(s) shall be available for the allotted amount of time from the onset of the project through completion. The Client resources shall complete all Client tasks outlined in the project plan(s). Altera reserves the right to halt implementation activities if Client resources become insufficient or not available.

Client and Altera shall collaborate, agree to, and finalize, in writing, one or more project plans which reflect the quoted scope here within, prior to the kickoff of the project and only after resources assignments are made. Altera shall use commercially reasonable efforts to assign technically proficient staff within sixty (60) days of the date Client executes this contract suitable to perform the Professional Services. A detailed implementation work plan shall be mutually developed by the Parties, with Altera drafting such work plan, forty-five (45) days after the resources are assigned based on the preliminary scope of services specified here within (the “**Project Plan**”). The development of the Project Plan is included in the Fees and service hours thereunder. The parties shall diligently perform their obligations in the mutual agreed Project

Scope and project will be considered complete once Altera has completed its portion of the corresponding in-scope work effort (as Client permitted). Client is responsible for any travel related expenses needed if any related to these services here within, as defined in Clients Agreement.

The effort associated with implementing these services will vary by the individual features and such Features for the product release are outlined on the Client Central portal found at the following link <https://central.allscripts.com>, are hereby incorporated and becomes a part of this Document. No other features will be provided as part of the service that are not listed on the Client Central portal for the corresponding solution or not outlined within this Description of Services.

VI Assumptions

The Altera specific assumptions to the services contracted for are available under the Altera Service Assumptions section at <https://www.alterahealth.com/legal/>. Any custom assumptions needed will be detailed and mutually agreed upon in each project plan:

- General Assumptions – required conditions for implementation,
- Altera Assumptions – clarifications to the scope of work that Altera shall perform.

VII Solution-Specific Assumptions

Professional services included in this Document are based on including all new features within the upgrade unless called out separately plus information contained in the Client Information section.

Documentation for product features, functionality and content that is within this Document can be found in the Paragon Release Notes, application-specific User Guides, Upgrade Guide, Hardware Standards and Server Administrator's Guide. These documents may be found on Client Central portal found at the following link <https://central.Allscripts.com>. In addition, Implementation Consultants will share additional configuration and build materials as part of super user and IT education at the start of the upgrade.

The upgrade assumes the Client is following Altera's prescriptive workflows. Any custom configuration or workflows may result in an extension of project timeline and budget on a separate contract.

This Document includes upgrades to the environments as listed in the Appendix under Environments Supported by Altera.

The Client shall configure and support any Paragon Processor PCs located at the Client site.

The Client shall ensure a Test Control PC is available prior to the start of the upgrade.

The Solutions included in this Upgrade are:

Paragon Acute Care 15.0.x to 22.2 Financials Only Upgrade

1. The pre-implementation period for technical readiness is four (4) to six (6) weeks for a triple release upgrade from 15.0.x to 22.2.

2. Clients will be provided by the Project Manager a Prerequisite Checklist and Validation document to complete.
3. Clients should also review the Paragon 22.2 Hardware Standards and Paragon Server Administrator's Guide found on Client Central portal found at the following link <https://central.Allscripts.com>.
4. The project duration is estimated to be eleven (11) weeks for a triple release upgrade from 15.0.x to 22.2.
5. These Services are intended to be remote efforts only.
6. The Client shall maintain the same SQL release levels on all databases and servers throughout the entire upgrade project. If the Client contracts Altera to perform a SQL 2019 uplift / upgrade, the Client and Altera will mutually agree to complete as part of the 22.2 upgrade.
7. Activation support shall be defined as part of the mutually agreed upon Project Plan and shall be remote unless additional onsite services are purchased. Services shall aid only on the day of go live, transitioning the Client to Altera Support on the same day.
8. Paragon 22.2 only supports SQL Server 2019. Therefore, any Client on SQL Server 2012 or 2014 will require an uplift in versions. If the service for this uplift is not included in this Document, Client will need to contract separately for these services

Paragon Application and SQL Server Hardware Migration to 2019

1. Migration shall include services for Live and Test for DB servers, NTIER, Web, Connect, Rules Engine, Truven, Paragon Services Bus Server.
2. Altera shall support the Client in configuring the Paragon applications and required 3rd party software components on newly staged servers.
3. Altera shall create shares (vardata, ParagonSecure) and migrate content to the new server.
4. Clients are responsible for configuring their own security access to the shares.
5. The Client shall import all standard Rules Engine rules and recreate any custom-created rules.
6. The Client and Altera shall implement and activate the migration in parallel with the Paragon Upgrade.
7. All services are expected to be performed remotely.

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Appendix A

Environments Supported by Altera

Product	Altera Supports these Environments	
	TEST	PROD
Paragon Acute Care Financials	✓	✓

Client Resources

Estimated Client Resources for Paragon Acute Care Financials Only Upgrade	Total Hours
Project Manager	160
Financial Analyst	128
Training Coordinator/ Trainers	60
Interface Analyst	20
Reports Analyst	20
System Security (Set-Up / Change Control)	40
System Administrator/ DBA / Tech Analyst	100
Super Users	
Financial	120

Education Included

Classes for Paragon Acute Care Financials and Clinicals Upgrade	Modality Location	Days	Purchased Seats
Paragon eLearning Subscription for Upgrades	eLearning	NA	Subscription

Activation Support

Estimated Activation Support for Paragon Financials Only Upgrade	Total Hours	Total Days
Project Manager	30	2
Implementation Consultant	24	1
Technical Analyst	29	1
Interface Analyst	5	1

ALTERA DIGITAL HEALTH INC., successor in interest to Allscripts Healthcare, LLC ("**Altera**"), with offices located at 2429 Military Road, Ste 300, Niagara Falls, NY 14304, provides licenses and related services for certain software applications to Sonoma Valley Hospital ("**Client**"), with offices located at 347 Andrieux Street, Sonoma, CA 95476 under License Agreement No. C0407496 dated June 30, 2003 (the "**Master Agreement**"), as amended from time to time by certain agreements thereto, including Amendment no. 425383 dated October 11, 2021 which extended the duration of certain term licenses and services through March 26, 2023 (collectively, the "**Agreement**"). For the purposes of this Amendment, "Client" has the same meaning as "Customer" under the Agreement. Except as otherwise defined herein, capitalized terms shall have the meanings assigned thereto in the Agreement.

For valuable and adequate consideration, Altera and Client (each a "**Party**" and collectively the "**Parties**") intend to amend the Agreement, effective _____, 2022 or if this date is left blank, then the last date signed by Altera or Client below (the "**Amendment Date**") for Altera to further extend the duration of certain term licenses and services, as follows (collectively, the "**Amendment**").

1. Remaining Agreement provisions. Except as modified herein, all provisions of the Agreement remain in full force and effect. This Amendment shall govern any conflict with the Agreement.

2. Term. The term for this Amendment shall begin on March 27, 2023, and continue through to the respective term end dates set forth on Exhibit 1, attached hereto and incorporated herewith (each an "**Extended Term**"). Except as specifically set forth in the Agreement, no Extended Term may be terminated early by either Party and are not subject to automatic renewal. Client must provide Altera with written notice, no later than ninety (90) days prior to the expiration of the applicable Extended Term, of Client's desire to renew or extend. Such renewal or extension will be subject to a separate written agreement between the Parties. Notwithstanding the rightful expiration or termination of certain services provided under the Agreement, the Parties agree that the terms and conditions of the Agreement, as such terms relate to the obligations of the Parties for the Altera deliverables provided under this Amendment as specified herein, shall remain in effect for the Altera deliverables until all Extended Terms have been rightfully expired or terminated.

3. Extended term licenses and services. Subject to Client's payment of the related fees set forth on Exhibit 1, which will be invoiced to Client as set forth on Exhibit 1 and payable in accordance with the terms of the respective contracts and Agreement (subject to Annual Adjustment), Altera shall continue to provide the term licenses and services described on Exhibit 1 (collectively, the "**Extended Term Licenses and Services**") through the respective Extended Term end dates specified on Exhibit 1, in accordance with the current terms and conditions of the respective contracts and the Agreement, through each applicable Extended Term.

4. Fees and payment terms.

4.1. Fees and specific payment terms. Client's fees and specific payment terms for the deliverables described in Section 3 are specified therein.

4.2. General payment terms. Client agrees to pay Altera all fees related to this Amendment in accordance with the Agreement.

4.3. Annual adjustment. Each year on the anniversary of the Amendment Effective Date, Altera may increase all recurring fees under this Amendment by an amount in accordance with the respective

contracts under the terms specified therein (the “Annual Adjustment”)

4.4. Invoicing. Client acknowledges and agrees that Altera has engaged Allscripts Healthcare, LLC (“Allscripts”) to provide invoicing and processing services with respect to the invoices and fees contemplated herein, and to collect such fees on Altera’s behalf. In connection with these services, Client may receive invoices directly from Allscripts and such invoices may appear on Allscripts letterhead. Client agrees to pay all such fees to Allscripts in accordance with these invoices until such time that Client begins receiving invoices for the fees contemplated herein directly from Altera. At such time, Client shall pay fees directly to Altera in accordance with the terms of the related invoice.

5. Suspension of Services. Altera reserves the right to suspend provision of the Extended Services (a) fourteen (14) days after notice to Client of nonpayment of undisputed sums owed to Altera that are ninety (90) days or more past due, where such breach remains uncured, or (b) if such suspension is necessary to comply with any applicable law or order of any governmental authority.

6. Entire Agreement. This Amendment contains the entire understanding of the Parties hereto with respect to the transactions and matters contemplated herein and supersedes all Client purchase orders and previous communications (written and oral), and understandings and course of dealing between the Parties concerning the subject matter hereof. Client acknowledges that it has not relied on the availability of any future version of any Software or any other future product or service in executing this Amendment.

7. Discounts. The Parties intend to have any discounts provided in this Amendment meet the requirements of 42 C.F.R. 1001.952(h), the Discount Safe Harbor of the Anti-Kickback statute. Client may have an obligation to report this discount in accordance with the Discount Safe Harbor and shall accurately reflect the discount on any claims submitted. This document constitutes a statement for accounting/reporting purposes.

8. Severability and Modification. If any provision is held invalid, then such provision will be modified to best preserve the Parties’ intent. This Amendment may be modified only in writing and when signed by both Parties.

9. Counterparts and Signatures. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same Amendment, and any such counterpart containing a facsimile signature shall be deemed an original. Subject to applicable law, if any provision of this Amendment is held to be unenforceable, such provision will be limited or eliminated to the minimum extent necessary so that this Amendment will otherwise remain in full force and effect. This Amendment may be modified only in writing and when signed by both Parties. Notwithstanding anything else, no additional or different terms in or attached to any Client purchase order shall modify the terms of this Amendment

Signatures to follow on page 3

AMENDMENT TO EXTEND SERVICES

Client: **Sonoma Valley Hospital**

Account Number: 10129072

Quote Number: 465627

Agreed and accepted by:

ALTERA DIGITAL HEALTH INC.

SONOMA VALLEY HOSPITAL

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

PRINTED NAME, TITLE

PRINTED NAME, TITLE

DATE

DATE

AMENDMENT TO EXTEND SERVICES

Client: **Sonoma Valley Hospital**

Account Number: 10129072

Quote Number: 465627

Attachment 1 – Extended Term Licenses and Services

Contract number	Description	Rev type	Item code	Bill freq	Extended Term end date	Annual 2023 fees*	Annual 2024 fees*	Annual 2025 fees*	Annual 2026 fees*	Totals
1-RW6L5	Extranet VPN - Customer Gateway	Altera SW Subscr	74036556	Mthly	26-Mar-2026	\$1,560.00**	\$1,872.00	\$1,872.00	\$312.00	\$5,616.00
1-RW6L5	Session Access Manager over	Altera SW Subscr	74036627	Mthly	26-Mar-2026	\$1,820.00**	\$2,184.00	\$2,184.00	\$364.00	\$6,552.00
EIS-233278	CareBridge Remote Access Services	Altera SW Subscr	74004910	Mthly	26-Mar-2026	\$24,412.23* *	\$29,294.68	\$29,294.68	\$4,882.45	\$87,884.04
EIS-230250	ChartFX for .NET Maintenance	3rd Party SW Maint	73015035	Mthly	26-Mar-2026	\$322.40**	\$386.88	\$386.88	\$64.48	\$1,160.64
EIS-230250	ChartFX Test Server Maintenance	3rd Party SW Maint	73020800	Mthly	26-Mar-2026	\$125.00**	\$150.00	\$150.00	\$25.00	\$450.00
EIS-230250	Paragon Automated Daily System Close Maintenance	Altera SW Maint	73011622	Mthly	26-Mar-2026	\$2,610.40**	\$3,132.48	\$3,132.48	\$522.08	\$9,397.44
EIS-230250	Paragon Core System Maintenance	Altera SW Maint	73004960	Mthly	26-Mar-2026	\$41,173.60* *	\$49,408.32	\$49,408.32	\$8,234.72	\$148,224.96
EIS-230250	Paragon Fixed Assets Maintenance	Altera SW Maint	73002979	Mthly	26-Mar-2026	\$1,716.00**	\$2,059.20	\$2,059.20	\$343.20	\$6,177.60
EIS-230250	Paragon Materials Management Maintenance	Altera SW Maint	73002988	Mthly	26-Mar-2026	\$5,792.80**	\$6,951.36	\$6,951.36	\$1,158.56	\$20,854.08
EIS-230250	Paragon Payroll Maintenance	Altera SW Maint	73013767	Mthly	26-Mar-2026	Included under Paragon Core System Maint	Included under Paragon Core System Maint	Included under Paragon Core System Maint	Included under Paragon Core System Maint	Included under Paragon Core System Maint
EIS-230250	Paragon WebStation for Executives Maintenance	Altera SW Maint	73011120	Mthly	26-Mar-2026	\$2,277.60**	\$2,733.12	\$2,733.12	\$455.52	\$8,199.36
EIS-230250	Remote Hosting Services	Hosting Services	74033915	Mthly	26-Mar-2026	\$ 240,774.03 **	\$313,006.24	\$313,006.24	\$72,232.21	\$939,018.72
1-RW6L5	Health Language Content	3rd Party SW Lic	72022761	Yrly	26-Mar-2024	\$7,534.59**	N/A	N/A	N/A	\$7,534.59

AMENDMENT TO EXTEND SERVICES

Client: **Sonoma Valley Hospital**

Account Number: 10129072

Quote Number: 465627

Contract number	Description	Rev type	Item code	Bill freq	Extended Term end date	Annual 2023 fees*	Annual 2024 fees*	Annual 2025 fees*	Annual 2026 fees*	Totals
1-1KIIUF	Paragon OptumInsight ICD10 Codes & Titles – Production File	3rd Party SW Lic	72028200	Yrly	26-Mar-2024	\$4,647.63**	N/A	N/A	N/A	\$4,647.63
EIS-230250	Paragon Medical Records Maintenance	Altera SW Maint	73010290	Mthly	26-Mar-2024	Included under Paragon Core System Maint	Included under Paragon Core System Maint	N/A	N/A	Included under Paragon Core System Maint
EIS-230250	Paragon Registration Maintenance	Altera SW Maint	73013763	Mthly	26-Mar-2024	Included under Paragon Core System Maint	Included under Paragon Core System Maint	N/A	N/A	Included under Paragon Core System Maint
EIS-230250	Paragon Release of Information Maintenance	Altera SW Maint	73013771	Mthly	26-Mar-2024	\$936.00**	\$190.54	N/A	N/A	\$1,126.54
EIS-230250	Paragon Resource Scheduling Maintenance	Altera SW Maint	73002916	Mthly	26-Mar-2024	\$9,796.80**	\$1,994.35	N/A	N/A	\$11,791.15
						\$345,499.08	\$413,363.17	\$411,178.28	\$88,594.22	\$1,258,634.74

*the annual fees listed above do not reflect Annual Adjustment, and as a result may increase the amounts that are reflected above.
Where required, the listed extension rate may be prorated to the respective Extended Term end date.

**Client will continue to pay the current annual fees under Amendment no. 425383 through the Term (as defined under Amendment no. 425383). Upon expiration of the Term and through each Extended Term, Client will pay the fees set forth above, subject to Annual Adjustment.

Tactic Completed	Tactics under way now	Tactics to begin in the next 12 months	Tactics in conceptual form
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UCSF/SVH Joint Operating Dashboard

Strategic Objective	Initiative	Description/Tactic	Benefits/Impact	Start Date	Target Completion Date	Update	Updated	
1 Increase Access to San Francisco based UCSF Care - ability for Sonomans to access care at UCSF in the city has been difficult. This objective seeks to improve pathways to access care.	1.1	Expansion of Telemedicine Services with UCSF Affiliate Network	Neurology coverage for stroke and inpatient care	24/7 availability of neuro consult for stroke cases in ED	2019	2019	complete	7/19
			Infectious Disease coverage for hospital	Specialty coverage for ED and inpatient units			complete	7/19
	1.2	Beta Site for Capacity Management (transfer) Center	Intensivist Coverage of ICU	Expanded medical team would increase the types of cases that could be treated at SVH.	2022	2023	Engaging UCSF and third party vendors on contracting. Dr Sankaran has lead. Conversations progressing. Ongoing.	3/23
			Integration of SVH into the UCSF capacity management system	The integration will improve both site's ability to place patients in the right setting for their needs. Impact to SVH increased	Summer 2023	2023-2024	System live. UCSF working on process. SVH participation pending.	1/23
2 Increase Access to Locally Provided Specialists/Primary Care - establishment of care sites in Sonoma will aid in access to UCSF care.	2.1	Physician Employment	Joint recruitment of GI specialists based in Sonoma	Provision of service currently unavailable in Sonoma and highly in demand.	2021	in process	Welcoming a general surgeon who will do GI. Still seeking a GI.	3/23
			Joint recruitment of orthopedic surgeon based in Sonoma	Orthopedics is in strong demand in Sonoma. Planning to insure availability over coming years.		2023-25	This is in concept stage at this point. Discussions will occur between existing partners to develop a plan.	8/22
	2.2	Expansion of Clinically Integrated Network	Engagement of UCSF faculty in growth or under represented service lines	Engagement can increase the types of care available in Sonoma and increase connectivity with programs at UCSF.	2022	2023	Issuance of RFP to faculty to identify programs which could be cited in Sonoma. Proposals must address market need. RFP to be issued Q1 2023	12/22
			Opportunity to contractually link Sonoma providers to UCSF network improving network access, quality oversight, and financial stability for practices	Helps insure stability of practices in Sonoma and improved access to broader network.		2023	UCSF revising program	12/22
3 Increase Facility Utilization - objective is to use available space and resources at SVH to alleviate capacity issues at UCSF where needs align. The result will be more availability of services in Sonoma.	3.1	Grow UCSF surgical presence in Sonoma	Objective is to engage UCSF surgeons to practice in Sonoma and at SVH.			EPIC installation has removed key barrier. Improvement to interfaces underway. Dr Sankaran in talks with Dr Carrol (urologist) about beginning to provide services in Sonoma in 2023	12/22	
	3.2	Explore collaborative opportunities in orthopedics	Details listed in section 2. Listed here to note it serves this objective.					
	3.3	Increase utilization of ODC by UCSF	Online scheduling	UCSF is moving to self scheduling which enables the patient to select the best location for their service based upon availability or location. This could optimize utilization of SVH assets.	2022	2023	On going conversations with UCSF Affiliates team on build requirements. Work on going.	12/22
	3.4	Development of Post Acute program	Objective is to insure adequate postacute care is available in Sonoma	Meeting market demand and insuring Sonoma has the right setting for care. Activation of dormant space at SVH.		2024	This is in concept stage at this point.	8/22
	3.5	Develop relationship with VA for the provision of care to veterans at SVH		Improve access for veterans and increase utilization of SVH services	2023	2024	Connecting with VA leadership through UCSF contacts	2/22
4 Enhance IT Integration - maximize connectivity between two organizations to improve integration of data available to community and patients	4.1	Maximize data availability between sites	EPIC implementation	Installation of EPIC will improve connectivity between UCSF and SVH.	January 2022	12/3/2022	Complete	12/22
			Optimize EPIC data transfer between instances	Maximizing data integration between SVH Epic and UCSF Epic will optimize utilization by clinicians and patients	Summer 2023	2025	Interface builds still underway	3/23
	4.2	Integration of IT management	Contract executed between UCSF and SVH for the provision of management services to SVH		2022	2022	Complete	1/22
5 Share Resources/Reduce Costs - by collaborating, can the two organizations save money?	6 Share Resources/Reduce Costs - by collaborating, can the two organizations save money?	Integration of coordination of care w UCSF and/or Marin Health						
		Leadership Development	Sound leadership yields high performing organization	Investment in leadership is paramount in a high performing organization. Impact is more innovation (growth), better staff and patient satisfaction, increased market competitiveness, higher employee retention.	2022	ongoing	Deescalation training of management completed in January.	1/23
		Explore JV opportunities around ODC	Develop a business case for a joint venture between SVH and UCSF around the ODC and surgical services	A joint venture would provide both capital and focus from UCSF on Sonoma.	CY2023	2024	Investment models under review. On going.	12/22
Parking Lot		Exploration of ways to integrate purchase of goods and services		Cooperating with UCSF on purchasing could yield significant savings			Management continually on the look out for such opportunities. Supplies were reviewed in 2022 - no opportunity. Reimbursement rates - not allowed unless UCSF has a controlling interest.	9/22



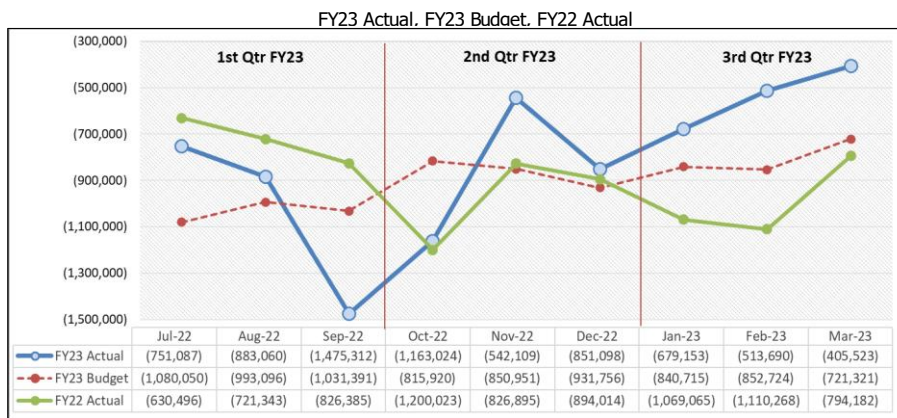
To: Sonoma Valley Health Care District Finance Committee
From: Ben Armfield, Chief Financial Officer
Date: April 25, 2023
Subject: Financial Report for March 2023

1. OVERALL PERFORMANCE:

We had another strong financial month in March. Our operating margin, operating EBDA, and net income all exceeded budget by a significant amount and surpassed February as the best financial month the hospital has posted this fiscal year when looking at operating margin.

March's net patient revenue was a fiscal year best, driven by higher acuity, a positive reversal in payor mix, and specific volume increases in outpatient surgery as well as outpatient visits. We continue to be diligent in cost management efforts post-Epic and for the third month in a row, our operating expenses ran under budgeted levels while our operating revenues also outpaced their budgeted targets. This resulted in a very strong 3rd quarter from operations (January-March) as our financial performance has seen significant improvement, especially when compared to our 1st quarter performance. Year-to-date our operating margins remain strong, continuing to outpace both budget and prior year.

SVH Trended Operating Margin (excl IGT funding)



We took another important step forward in cash collections this past month, collecting more cash each week than our historical levels pre-Epic. \$4.6M in cash was collected in March, which fell just short of our fiscal year high in August. This obviously has had a significant impact on our days cash on hand and with these increased cash collections coming through, we are now on a trajectory to end the fiscal year right at our days cash on hand target of 50.0.

Table 1a | Overall Performance - March 2023 (Including IGT)

	Current Year - Month		Variance		Current Year - YTD		Variance		Prior YTD		Variance	
	Actual	Budget	\$	%	Actual	Budget	\$	%	Actual	\$	%	
Operating Margin	\$ (405,523)	\$ (721,321)	\$ 315,798	44%	\$ (5,361,473)	\$ (4,528,723)	\$ (832,750)	-18%	\$ (5,023,306)	\$ (338,167)	-7%	
Operating EBDA	\$ (164,158)	\$ (492,234)	\$ 328,076	67%	\$ (3,110,694)	\$ (2,466,940)	\$ (643,754)	-26%	\$ (2,917,500)	\$ (193,194)	-7%	
Net Income (Loss)	\$ 409,958	\$ 239,851	\$ 170,107	71%	\$ 1,320,650	\$ 4,149,914	\$ (2,829,264)	-68%	\$ (491,419)	\$ 1,812,069	369%	

* Operating Margin less Depreciation

Table 1b | Overall Performance - March 2023 (Excluding IGT)

	Current Year - Month		Variance		Current Year - YTD		Variance		Prior YTD		Variance	
	Actual	Budget	\$	%	Actual	Budget	\$	%	Actual	\$	%	
Operating Margin	\$ (405,523)	\$ (721,321)	\$ 315,798	44%	\$ (7,264,055)	\$ (8,117,924)	\$ 853,869	11%	\$ (8,072,671)	\$ 808,616	10%	
Operating EBDA	\$ (164,158)	\$ (492,234)	\$ 328,076	67%	\$ (5,013,276)	\$ (6,056,141)	\$ 1,042,865	17%	\$ (5,966,865)	\$ 953,589	16%	
Net Income (Loss)	\$ 409,958	\$ 239,851	\$ 170,107	71%	\$ (581,932)	\$ 560,713	\$ (1,142,645)	-204%	\$ (3,540,784)	\$ 2,958,852	84%	

* Operating Margin less Depreciation

2. NET REVENUE SUMMARY:

Table 2 | Net Patient Revenue – Actual vs. Budget - March 2023 (Excluding IGT)

	Month of March 2023				Year To Date March 2023						
	Current Year - Month		Variance		Current Year - YTD		Variance		Prior YTD		Variance
	Actual	Budget	Var	%	Actual	Budget	\$	%	Actual	\$	%
Gross Revenue	\$ 28,467,112	\$ 27,965,756	\$501,356	2%	\$ 240,864,067	\$ 229,678,270	\$11,185,797	5%	\$ 215,991,945	\$24,872,122	12%
Net Patient Revenue	\$ 4,535,235	\$ 4,237,155	\$298,080	7%	\$ 36,344,493	\$ 34,819,144	\$ 1,525,349	4%	\$ 33,264,464	\$ 3,080,029	9%
NPR as a % of Gross	15.9%	15.2%	5%		15.1%	15.2%	0%		15.4%	-2%	
Tot Operating Revenue	\$ 4,630,375	\$ 4,341,878	\$288,497	7%	\$ 37,178,992	\$ 35,761,651	\$ 1,417,341	4%	\$ 34,103,326	\$ 3,075,666	9%

March delivered yet another month of robust patient revenues, both in total and volume-adjusted. We posted \$4.5M in net patient revenue in March, which was a new fiscal year high. Volume-adjusted revenue was a plus as well, rebounding in March to 15.9%. That is a significant jump from the 14.5% that we ran in February and also marks a high for this fiscal year as well.

Higher acuity, payor mix, and select volume increases were all factors in the positive outcome for March. Our case-mix, particularly with Medicare patients, increased by over 10% compared to our last 4 months and was 7% over budget. We also saw a positive reversal in our payor mix. While slightly under budget in March, our commercial payor mix increased by over 15%, signaling that the dip in February was hopefully a one-time event. We will continue to stay close and track this closely in the months ahead.

3. OPERATING EXPENSE SUMMARY:

Table 4 | Operating Expenses – Actual vs. Budget – March 2023 (Excluding IGT)

	Month of March 2023				Year To Date March 2023						
	Current Year - Month		Variance		Current Year - YTD		Variance		Prior YTD		Variance
	Actual	Budget	Var	%	Actual	Budget	\$	%	Actual	\$	%
Operating Expenses	\$ 5,035,898	\$ 5,063,199	\$ 27,301	1%	\$ 44,443,048	\$ 43,879,575	\$ (563,473)	-1%	\$ 42,175,997	\$(2,267,051)	-5%
Worked FTEs	209.0	224.6	15.6	7%	211.8	218.5	6.7	3%	204.9	(6.9)	-3%

Despite coming up from February, operating expenses still came in under budget for the month. Staffing remains a priority, both in trying to recruit and retain hard to fill positions, but also working on reducing our reliance on travelers. Our traveler spend of \$177K in March was nearly 20% lower than our fiscal year average and marks a 30% reduction from when we went live with Epic in December.

4. VOLUME SUMMARY:

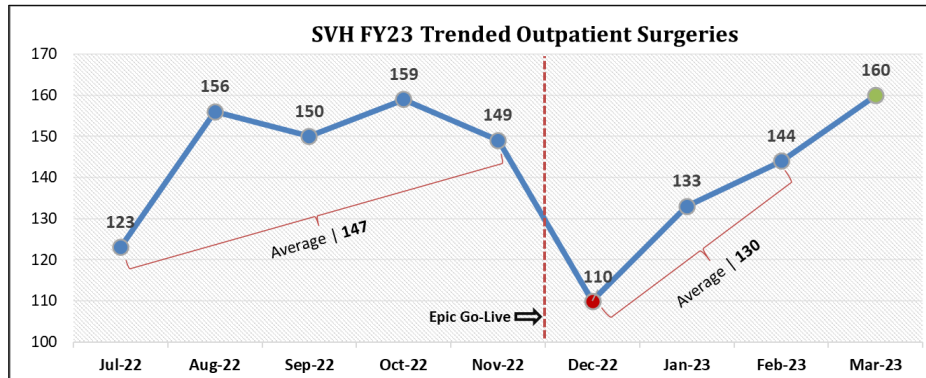
Table 5 | Patient Volumes – March 2023

	Month of March 2023				Year To Date March 2023						
	Current Year		Variance		Current Year		Variance		Prior Year		Variance
	Actual	Budget	Var	%	Actual	Budget	Var	%	Actual	Var	%
Acute Patient Days	274	274	-	0%	2,478	2,355	123	5%	2,363	115	5%
Average Daily Census	8.8	8.8	-	0%	9.0	8.6	0.4	5%	8.6	0.4	5%
Acute Discharges	69	66	3	5%	612	566	46	8%	552	60	11%
IP Surgeries	12	13	(1)	-8%	141	116	25	22%	103	38	37%
OP Surgeries/Spec Proc	160	183	(23)	-13%	1,284	1,466	(182)	-12%	1,403	(119)	-8%
Total Surgeries / Procedures	172	196	(24)	-12%	1,425	1,582	(157)	-10%	1,506	(81)	-5%
Total Outpatient Visits	4,738	4,979	(241)	-5%	41,232	40,852	380	1%	41,833	(601)	-1%
Total ER Visits	743	923	(180)	-20%	7,184	7,437	(253)	-3%	6,750	434	6%

Volumes remain healthy. We did see a bit of a shift in March, as it was the first time this fiscal year our inpatient surgeries were under budget. At this point it is nothing more than a one-month dip.

Mitigating this drop was a corresponding increase on the outpatient side. We performed 160 outpatient surgeries in March, which despite being off budget by over 10% (the driver in this variance is due to the additional cases

that we had budgeted in GI starting in February), marked a fiscal year high. It was also a significant jump compared to our recent trend. March’s OP surgery volumes were nearly 25% higher than what we have averaged since the Epic-go live in December (130, Dec22-Feb23).



While total surgeries are down year-to-date compared to budget and prior year, it is important to note much of that gap can be contributed to the months directly following the launch of Epic.

In addition to outpatient surgeries, we also saw an increase in our outpatient visits. We had over 140 MRI visits in March, which was a fiscal year high and represents a 20% increase over our current fiscal year average of 120. Laboratory visits, ECHOs, and Mammography procedures all saw their volumes increase by over 10% when compared to that same time period as well.

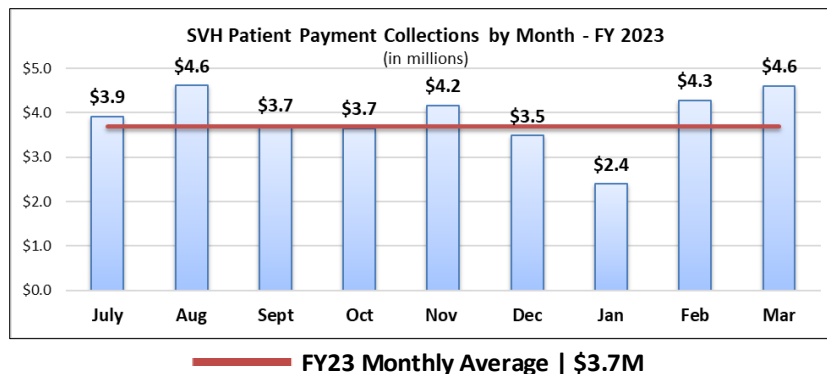
5. CASH ACTIVITY SUMMARY:

Table 6 | Cash / Revenue Cycle Indicators - March 2023

	Mar-23	Feb-23	Var	%
Days Cash on Hand	16.9	14.3	2.6	18%
A/R Days	59.8	55.9	3.9	7%
A/P Days	56.6	56.3	0.3	1%

It was another great month in cash collections. We collected \$4.6M in March, nearly \$1M more than what had been initially projected on the cash forecast. We continue to see good progress here and are starting to consistently hit and exceed our historical baseline cash collection levels we established in Paragon.

Our days cash on hand ended at 16.9 days, up from 14.3 in February. It is important to callout that this includes the \$2.4M in IGT matching fees that were paid out in February. It does not include the cash proceeds, which we will be receiving this month. In fact, between now and the end of the year we anticipate receiving an additional \$7M+ in cash between our IGT proceeds and remaining parcel tax revenues. Assuming this trajectory holds, we are now projecting to end this fiscal year with more cash on hand than the prior year, which would put our days cash at year-end right at our target of 50.0.



ATTACHMENTS:

- Attachment A is the Payer Mix Analysis
- Attachment B is the Operating Indicators Report
- Attachment C is the Balance Sheet
- Attachment D (two pages) is the Statement of Revenue and Expense. The first page breaks out the hospital operations and page two includes all other activity.
- Attachment E is the Variance Analysis
- Attachment F is the Cash Projection



Sonoma Valley Hospital
Payer Mix for the month of March 31, 2023

ATTACHMENT A

Gross Revenue	Month				Year-to-Date			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	11,339,247	10,380,195	959,052	9.2%	87,679,221	85,379,818	2,299,403	2.7%
Medicare Managed Care	4,647,081	4,674,190	-27,109	-0.6%	41,188,455	38,353,690	2,834,765	7.4%
Medi-Cal	5,227,569	4,680,723	546,846	11.7%	45,670,882	38,271,424	7,399,458	19.3%
Self Pay	200,116	496,223	-296,107	-59.7%	3,129,235	4,047,628	-918,393	-22.7%
Commercial & Other Gov't	6,663,457	6,894,850	-231,393	-3.4%	54,211,026	56,656,729	-2,445,703	-4.3%
Worker's Comp.	375,942	821,038	-445,096	-54.2%	8,774,483	6,802,148	1,972,335	29.0%
Total	28,453,413	27,947,219	506,194	1.8%	240,653,301	229,511,437	11,141,864	4.9%

Net Revenue	Month				Year-to-Date			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	1,240,108	1,208,552	31,556	2.6%	10,765,992	9,927,216	838,776	8.4%
Medicare Managed Care	627,149	535,342	91,807	17.1%	5,444,587	4,397,371	1,047,216	23.8%
Medi-Cal	494,426	484,711	9,715	2.0%	4,292,357	3,981,481	310,876	7.8%
Self Pay	46,580	145,208	-98,628	-67.9%	933,828	1,192,763	-258,935	-21.7%
Commercial & Other Gov't	2,019,371	1,689,122	330,249	19.6%	17,531,162	13,874,681	3,656,481	26.4%
Worker's Comp.	89,444	155,683	-66,238	-42.5%	1,589,960	1,278,799	311,161	24.3%
Total	4,517,079	4,218,618	298,461	7.1%	40,557,886	34,652,311	5,905,575	17.0%

Payor Mix	Month			Year-to-Date		
	Actual	Budget	% Variance	Actual	Budget	% Variance
Medicare	39.9%	37.1%	7.3%	32.7%	37.2%	-12.1%
Medicare Managed Care	16.3%	16.7%	-2.3%	18.7%	16.7%	12.2%
Medi-Cal	18.4%	16.7%	9.7%	19.3%	16.6%	16.7%
Self Pay	0.7%	1.8%	-60.4%	1.4%	1.7%	-20.4%
Commercial & Other Gov't	23.4%	24.7%	-5.1%	23.7%	24.8%	-4.3%
Worker's Comp.	1.3%	2.9%	-55.0%	4.1%	3.0%	36.7%
Total	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

Percent of Net Revenue	Month				Year-to-Date			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	27.5%	28.6%	-1.2%	-4.2%	26.5%	28.6%	-2.2%	-7.7%
Medicare Managed Care	13.9%	12.7%	1.2%	9.4%	13.4%	12.7%	0.7%	5.8%
Medi-Cal	10.9%	11.5%	-0.5%	-4.7%	10.6%	11.5%	-0.9%	-7.9%
Self Pay	1.0%	3.4%	-2.4%	-70.0%	2.3%	3.4%	-1.1%	-33.1%
Commercial & Other Gov't	44.7%	40.0%	4.7%	11.7%	43.2%	40.0%	3.2%	8.0%
Worker's Comp.	2.0%	3.7%	-1.7%	-46.3%	3.9%	3.7%	0.2%	6.2%
Total	100.0%	100.0%	0.0%	0.0%	100.0%	100.0%	-0.1%	-0.1%

Net Revenue as a % of Gross	Month				Year-to-Date			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
Medicare	10.9%	11.6%	-0.7%	-6.1%	12.3%	11.6%	0.7%	5.6%
Medicare Managed Care	13.5%	11.5%	2.0%	17.8%	13.2%	11.5%	1.8%	15.3%
Medi-Cal	9.5%	10.4%	-0.9%	-8.7%	9.4%	10.4%	-1.0%	-9.7%
Self Pay	23.3%	29.3%	-6.0%	-20.5%	29.8%	29.5%	0.4%	1.3%
Commercial & Other Gov't	30.3%	24.5%	5.8%	23.7%	32.3%	24.5%	7.8%	32.1%
Worker's Comp.	23.8%	19.0%	4.8%	25.5%	18.1%	18.8%	-0.7%	-3.6%
TOTAL	15.9%	15.1%			16.9%	15.1%		

**SONOMA VALLEY HOSPITAL
OPERATING INDICATORS
For the Period Ended March 31, 2023**

ATTACHMENT B

	<u>CURRENT MONTH</u>				<u>YEAR-TO-DATE</u>			<u>YTD</u>
	<u>Actual 03/31/23</u>	<u>Budget 03/31/23</u>	<u>Favorable (Unfavorable) Variance</u>		<u>Actual 03/31/23</u>	<u>Budget 03/31/23</u>	<u>Favorable (Unfavorable) Variance</u>	<u>Prior Year 03/31/22</u>
Inpatient Utilization								
Discharges								
1	48	51	(3)	Med/Surg	438	439	(1)	416
2	21	15	6	ICU	174	127	47	136
3	69	66	3	Total Discharges	612	566	46	552
Patient Days:								
4	189	182	7	Med/Surg	1,568	1,567	1	1,542
5	85	92	(7)	ICU	910	788	122	821
6	274	274	-	Total Patient Days	2,478	2,355	123	2,363
7	17	-	17	Observation days	140	-	140	180
Average Length of Stay:								
8	3.9	3.6	0.4	Med/Surg	3.58	3.57	0.01	3.7
9	4.0	6.2	(2.2)	ICU	5.23	6.20	(0.97)	6.0
10	4.0	4.2	(0.2)	Avg. Length of Stay	4.05	4.16	(0.11)	4.3
Average Daily Census:								
11	6.1	5.9	0.2	Med/Surg	5.7	5.7	0.0	5.6
12	2.7	3.0	(0.2)	ICU	3.3	2.9	0.4	3.0
13	8.8	8.8	-	Avg. Daily Census	9.0	8.6	0.4	8.6
Other Utilization Statistics								
Emergency Room Statistics								
14	743	923	(180)	Total ER Visits	7,184	7,437	(253)	6,750
Outpatient Statistics:								
15	4,738	4,979	(241)	Total Outpatients Visits	41,232	40,852	380	41,833
16	12	13	(1)	IP Surgeries	141	116	25	103
17	160	183	(23)	OP Surgeries / Special Procedures	1,284	1,466	(182)	1,403
18	297	292	5	Adjusted Discharges	2,585	2,395	190	2,469
19	1,181	1,212	(32)	Adjusted Patient Days	11,668	9,966	1,702	10,538
20	38.1	39.1	(1.0)	Adj. Avg. Daily Census	42.6	36.4	6.2	38.5
21	1.4981	1.4000	0.098	Case Mix Index - Medicare	1.4703	1.4000	0.070	1.4444
22	1.4374	1.4000	0.037	Case Mix Index - All payers	1.4514	1.4000	0.051	1.4179
Labor Statistics								
23	209	225	16	FTE's - Worked	212	218	6.7	205
24	229	247	18	FTE's - Paid	234	241	6.1	227
25	50.75	47.69	(3.06)	Average Hourly Rate	49.77	46.95	(2.82)	46.39
26	6.01	6.32	0.31	FTE / Adj. Pat Day	5.51	6.61	1.11	5.90
27	34.3	36.0	1.8	Manhours / Adj. Pat Day	31.4	37.7	6.3	33.6
28	136.1	149.6	13.5	Manhours / Adj. Discharge	141.6	156.8	15.2	143.6
29	23.6%	24.3%	0.7%	Benefits % of Salaries	23.8%	25.1%	1.3%	24.6%
Non-Labor Statistics								
30	13.9%	15.2%	1.3%	Supply Expense % Net Revenue	14.3%	16.1%	1.8%	14.8%
31	2,120	2,207	87	Supply Exp. / Adj. Discharge	2,253	2,342	88	2,278
32	16,939	17,500	561	Total Expense / Adj. Discharge	18,319	19,544	1,226	18,010
Other Indicators								
33	16.9			Days Cash - Operating Funds				
34	59.8	50.0	9.8	Days in Net AR	44.8	50.0	(5.2)	41.7
35	105%			Collections % of Cash Goal	95%			98.8%
36	56.6	55.0	1.6	Days in Accounts Payable	56.6	55.0	1.6	46.4
37	15.9%	15.2%	0.8%	% Net revenue to Gross revenue	16.9%	15.2%	1.8%	17.6%
38	31.8%			% Net AR to Gross AR	31.8%			14.4%

Sonoma Valley Health Care District
Balance Sheet
As of March 31, 2023
UNAUDITED

ATTACHMENT C

	<u>Current Month</u>	<u>Prior Month</u>	<u>Prior Year</u>
Assets			
Current Assets:			
1	\$ 1,405,145	\$ 995,100	\$ 2,856,174
2	Cash - Money Market	1,349,026	5,844,476
3	Net Patient Receivables	9,047,841	7,072,017
4	Allow Uncollect Accts	(1,490,531)	(2,283,478)
5	Net A/R	8,107,964	4,788,539
6	Other Accts/Notes Rec	1,699,562	1,831,571
7	Parcel Tax Receivable	1,741,233	1,665,888
8	GO Bond Tax Receivable	906,105	1,225,217
9	3rd Party Receivables, Net	4,548,290	495,689
10	Inventory	1,081,370	1,033,302
11	Prepaid Expenses	836,394	906,701
12	Total Current Assets	\$ 20,714,389	\$ 20,647,557
13	Property, Plant & Equip, Net	\$ 54,310,332	\$ 51,363,470
14	Trustee Funds - GO Bonds	4,632,885	4,785,876
15	Designated Funds - Board Approved	-	1,000,000
16	Total Assets	\$ 79,657,606	\$ 77,796,903
Liabilities & Fund Balances			
Current Liabilities:			
17	\$ 8,153,183	\$ 5,886,391	\$ 3,900,288
18	Accounts Payable	3,738,230	3,850,924
19	Accrued Compensation	4,055	61,714
20	Interest Payable - GO Bonds	1,076,736	2,010,048
21	Accrued Expenses	-	-
22	Advances From 3rd Parties	1,266,664	950,001
23	Deferred Parcel Tax Revenue	828,364	695,437
24	Deferred GO Bond Tax Revenue	217,475	348,292
25	Current Maturities-LTD	5,473,734	5,473,734
26	Line of Credit - Union Bank	57,511	1,569,456
27	Other Liabilities	\$ 18,549,160	\$ 18,859,894
28	Total Current Liabilities	\$ 25,224,218	\$ 25,033,848
29	Long Term Debt, net current portion		
30	Fund Balances:		
31	Unrestricted	\$ 17,832,414	\$ 18,247,781
32	Restricted	18,051,814	15,655,380
33	Total Fund Balances	\$ 35,884,228	\$ 33,903,161
	Total Liabilities & Fund Balances	\$ 79,657,606	\$ 77,796,903

**Sonoma Valley Health Care District
Statement of Revenue and Expenses
For the Period Ended March 31, 2023**

ATTACHMENT D

	Month					Year-To-Date					YTD
	This Year		Variance			This Year		Variance			Prior Year
	Actual	Budget	\$	%	Actual	Budget	\$	%			
1	69	66	3	5%							
2	274	274	-	0%							
3	17	-	17	0%							
4	\$ 21,864	\$ 21,650	\$ 215	1%							
					Volume Information						
					Acute Discharges	599	566	33	6%		552
					Patient Days	2,540	2,355	185	8%		2,363
					Observation Days	140	-	140	*		180
					Gross O/P Revenue (000's)	\$ 183,826	\$ 175,442	\$ 8,384	5%	\$	167,322
					Financial Results						
					Gross Patient Revenue						
5	\$ 6,602,872	\$ 6,315,788	\$ 287,084	5%	Inpatient	\$ 57,038,123	\$ 54,236,724	2,801,399	5%	\$	48,494,748
6	14,328,660	13,321,962	1,006,698	8%	Outpatient	109,697,544	108,748,067	949,477	1%		101,950,566
7	7,535,580	8,328,006	(792,426)	-10%	Emergency	74,128,400	66,693,479	7,434,921	11%		65,546,631
8	\$ 28,467,112	\$ 27,965,756	501,356	2%	Total Gross Patient Revenue	\$ 240,864,067	\$ 229,678,270	11,185,797	5%	\$	215,991,945
					Deductions from Revenue						
9	(24,053,976)	(23,505,599)	(548,377)	-2%	Contractual Discounts	\$ (203,151,219)	\$ (192,862,529)	(10,288,690)	-5%	\$	(181,051,756)
10	124,755	(200,000)	324,755	162%	Bad Debt	(1,031,892)	(1,800,000)	768,108	43%		(1,600,000)
11	(2,656)	(23,002)	20,346	88%	Charity Care Provision	(336,463)	(196,597)	(139,866)	-71%		(75,725)
12	-	-	-	*	Prior Period Adj/Government Program Revenue	4,428,449	6,088,278	(1,659,829)	-27%		4,650,889
13	\$ (23,931,877)	\$ (23,728,601)	(203,276)	1%	Total Deductions from Revenue	\$ (200,091,125)	\$ (188,770,848)	(11,320,277)	6%	\$	(178,076,592)
14	\$ 4,535,235	\$ 4,237,155	298,080	7%	Net Patient Service Revenue	\$ 40,772,942	\$ 40,907,422	(134,480)	0%	\$	37,915,353
15	\$ 95,140	\$ 104,723	(9,583)	-9%	Other Op Rev & Electronic Health Records	\$ 834,499	\$ 942,507	(108,008)	-11%	\$	838,862
16	\$ 4,630,375	\$ 4,341,878	288,497	7%	Total Operating Revenue	\$ 41,607,441	\$ 41,849,929	\$ (242,488)	-1%	\$	38,754,215
					Operating Expenses						
17	\$ 2,053,121	\$ 2,083,783	30,662	1%	Salary and Wages and Agency Fees	\$ 18,220,392	\$ 17,637,291	(583,101)	-3%	\$	16,446,859
18	768,415	724,872	(43,543)	-6%	Employee Benefits	6,383,680	6,250,852	(132,828)	-2%		6,229,653
19	\$ 2,821,536	\$ 2,808,655	(12,881)	0%	Total People Cost	\$ 24,604,072	\$ 23,888,143	(715,929)	-3%	\$	22,676,512
20	\$ 552,920	\$ 599,270	46,350	8%	Med and Prof Fees (excl'd Agency)	\$ 5,090,658	\$ 5,375,272	284,614	5%	\$	5,156,690
21	630,163	644,536	14,373	2%	Supplies	5,825,294	5,609,260	(216,034)	-4%		5,624,364
22	414,014	470,698	56,684	12%	Purchased Services	3,829,070	4,024,987	195,917	5%		3,799,365
23	241,365	229,087	(12,278)	-5%	Depreciation	2,250,779	2,061,783	(188,996)	-9%		2,105,806
24	170,949	110,547	(60,402)	-55%	Utilities	1,517,631	1,151,702	(365,929)	-32%		1,121,702
25	53,384	52,833	(551)	-1%	Insurance	498,339	475,497	(22,842)	-5%		465,826
26	87,833	18,703	(69,130)	-370%	Interest	380,011	164,135	(215,876)	*		146,966
27	63,734	128,870	65,136	51%	Other	447,192	1,128,796	681,604	60%		1,078,766
28	-	-	-	*	Matching Fees (Government Programs)	2,525,867	2,499,077	(26,790)	1%		1,601,524
29	\$ 5,035,898	\$ 5,063,199	27,301	1%	Operating expenses	\$ 46,968,915	\$ 46,378,652	(590,263)	-1.3%	\$	43,777,521
30	\$ (405,523)	\$ (721,321)	\$ 315,798	44%	Operating Margin	\$ (5,361,473)	\$ (4,528,723)	(832,750)	-18%	\$	(5,023,306)

**Sonoma Valley Health Care District
Statement of Revenue and Expenses
For the Period Ended March 31, 2023**

ATTACHMENT D

	Month					Year-To-Date				YTD	
	This Year		Variance			This Year		Variance			Prior Year
	Actual	Budget	\$	%		Actual	Budget	\$	%		
31	\$ 6,563	\$ (13,385)	19,948	*	Miscellaneous Revenue/(Expenses)	\$ 67,072	\$ (118,394)	185,466	*	\$ (89,038)	
32	-	-	-	0%	Donations	-	-	-	0%	26,864	
33	-	-	-	*	Physician Practice Support-Prima	-	-	-	*	0	
34	316,667	316,667	-	0%	Parcel Tax Assessment Rev	2,850,003	2,850,003	-	0%	2,850,003	
35	-	-	-	0%	Extraordinary Items	-	-	-	0%	(97,933)	
36	<u>\$ 323,230</u>	<u>\$ 303,282</u>	<u>19,948</u>	<u>7%</u>	Total Non-Operating Rev/Exp	<u>\$ 2,917,075</u>	<u>\$ 2,731,609</u>	<u>185,466</u>	<u>7%</u>	<u>\$ 2,689,896</u>	
37	<u>\$ (82,293)</u>	<u>\$ (418,039)</u>	<u>335,746</u>	<u>80%</u>	Net Income / (Loss) prior to Restricted Contributions	<u>\$ (2,444,398)</u>	<u>\$ (1,797,114)</u>	<u>(647,284)</u>	<u>-36%</u>	<u>\$ (2,333,410)</u>	
38	\$ -	\$ -	-	0%	Capital Campaign Contribution	\$ -	\$ -	-	0%	\$ -	
39	\$ 285,160	\$ 493,593	(208,433)	0%	Restricted Foundation Contributions	\$ 2,286,795	\$ 4,472,547	(2,185,752)	100%	\$ 437,824	
40	<u>\$ 202,867</u>	<u>\$ 75,554</u>	<u>127,313</u>	<u>169%</u>	Net Income / (Loss) w/ Restricted Contributions	<u>\$ (157,603)</u>	<u>\$ 2,675,433</u>	<u>(2,833,036)</u>	<u>*</u>	<u>\$ (1,895,586)</u>	
41	207,091	164,297	42,794	26%	GO Bond Activity, Net	1,478,253	1,474,481	3,772	0%	1,404,167	
42	<u>\$ 409,958</u>	<u>\$ 239,851</u>	<u>170,107</u>	<u>-71%</u>	Net Income/(Loss) w GO Bond Activity	<u>\$ 1,320,650</u>	<u>\$ 4,149,914</u>	<u>(2,829,264)</u>	<u>-68%</u>	<u>\$ (491,419)</u>	
	\$ 159,072	\$ (188,952)	348,024		EBDA - Not including Restricted Contributions	\$ (193,619)	\$ 264,669	(458,288)		\$ (227,604)	
	<u>\$ (164,158)</u>	<u>\$ (492,234)</u>	<u>328,076</u>	<u>67%</u>	Operating EBDA - Not including Restricted Contributions	<u>\$ (3,110,694)</u>	<u>\$ (2,466,940)</u>	<u>(643,754)</u>	<u>-26%</u>	<u>\$ (2,917,500)</u>	

Sonoma Valley Health Care District
Variance Analysis
For the Period Ended March 31, 2023

ATTACHMENT E

Operating Expenses	YTD		MONTH		Variance %
	Variance	Variance %	Variance	Variance %	
Salary and Wages and Agency Fees	(583,101)	-3%	30,662	1%	Actual worked FTEs in March were 209 vs. budget of 225. Flexing to volumes, reduction in agency fees biggest drivers in S&W coming in under budget.
Depreciation	(188,996)	-9%	(12,278)	-5%	GASB 87 - New accounting standard caused a reclassification in how we account for our operating leases, reclassifying parts of the lease from other operating expenses into amortization expense & interest expense.
Utilities	(365,929)	-32%	(60,402)	-55%	Increase in utility costs specific to PG&E as both usage and rates have increased from the prior year.
Interest	(215,876)	*	(69,130)	-369.6%	1) Interest Rate Fluctuation - current line of credit interest rate vs. PY, and 2) GASB 87 - New accounting standard caused a reclassification in how we account for our operating leases.
Other	681,604	60.4%	65,136	50.5%	GASB 87 - New accounting standard caused a reclassification in how we account for our operating leases, reclassifying parts of the lease from other operating expenses into amortization expense & interest expense. Both year-to-date and monthly variances are driven by this reclass.
Operating expenses	(590,263)	-1%	27,301	1%	

Sonoma Valley Hospital
Cash Forecast
FY 2023

ATTACHMENT F

	Actual July	Actual Aug	Actual Sept	Actual Oct	Actual Nov	Actual Dec	Actual Jan	Actual Feb	Actual Mar	Forecast Apr	Forecast May	Forecast Jun	TOTAL
Hospital Operating Sources													
Patient Payments Collected	3,924,051	4,613,392	3,735,746	3,656,614	4,177,640	3,497,534	2,406,320	4,286,383	4,595,033	4,000,000	4,500,000	4,900,000	48,292,712
Other Operating Revenue	19,072	182,649	33,561	250,527	23,522	40,390	43,299	222,918	65,455	104,723	104,723	104,732	1,195,572
Other Non-Operating Revenue	10,204	12,925	10,096	11,916	10,007	11,764	10,501	17,591	7,906	10,801	10,801	10,806	135,319
Unrestricted Contributions				3,200	2,051	202	5,829	285	1,920				13,486
Line of Credit													-
Sub-Total Hospital Sources	3,953,328	4,808,966	3,779,404	3,922,256	4,213,220	3,549,890	2,465,949	4,527,177	4,670,313	4,115,524	4,615,524	5,015,538	49,637,089
Hospital Uses of Cash													
Operating Expenses	4,913,977	4,894,375	5,088,864	4,586,736	4,470,658	5,948,370	4,634,254	4,503,661	4,193,763	5,276,109	5,274,708	5,469,240	59,254,714
Add Capital Lease Payments	13,501	13,354	13,280	13,354	45,386	55,162	45,517	33,948	58,750				292,252
Additional Liabilities/LOC													-
Capital Expenditures	774,009	749,295	117,435	170,157	216,084	418,400	269,571	50,333	277,411	1,404,000	750,000	500,000	5,696,696
Total Hospital Uses	5,701,487	5,657,024	5,219,578	4,770,247	4,732,128	6,421,932	4,949,342	4,587,942	4,529,924	6,680,109	6,024,708	5,969,240	65,243,662
Net Hospital Sources/Uses of Cash	(1,748,159)	(848,058)	(1,440,175)	(847,991)	(518,907)	(2,872,042)	(2,483,394)	(60,765)	140,390	(2,564,585)	(1,409,184)	(953,702)	(15,606,572)
Non-Hospital Sources													
Restricted Cash/Money Market	750,000	750,000	1,000,000	500,000	750,000		1,250,000	1,500,000	-	(4,000,000)	(3,000,000)		(500,000)
Restricted Capital Donations	210	696,111	1,483	259,524	125,306	377,052	530,877	29,019	269,654				2,289,237
Parcel Tax Revenue	192,601					2,058,767		-			1,502,000		3,753,368
Other Payments - Ins. Claims/HHS/Grants/Loans											1,500,000		1,500,000
Other:													-
IGT - RATE RANGE (CY 2021)										4,519,302			4,519,302
IGT - AB915 (FY 21/22)												150,000	150,000
IGT - QIP (PY 4/CY21)					17,290					1,393,721			1,411,011
IGT - AB 113												100,000	100,000
HELP II LOAN										2,000,000			2,000,000
BRIDGE LOAN YR 2								750,660					750,660
Sub-Total Non-Hospital Sources	942,811	1,446,111	1,001,483	759,524	892,596	2,435,819	1,780,877	2,279,679	269,654	3,913,023	2,000	250,000	15,973,576
Non-Hospital Uses of Cash													
Matching Fees					-	3,642	-	2,214,224	-	50,000	20,784		2,288,650
Sub-Total Non-Hospital Uses of Cash	-	-	-	-	-	3,642	-	2,214,224	-	50,000	20,784	-	2,288,650
Net Non-Hospital Sources/Uses of Cash	942,811	1,446,111	1,001,483	759,524	892,596	2,432,177	1,780,877	65,455	269,654	3,863,023	(18,784)	250,000	13,684,927
Net Sources/Uses	(805,349)	598,053	(438,691)	(88,467)	373,689	(439,865)	(702,516)	4,690	410,044	1,298,437	(1,427,968)	(703,702)	
Operating Cash at beginning of period	2,493,558	1,688,209	2,286,262	1,847,571	1,759,104	2,132,793	1,692,928	990,411	995,101	1,405,145	2,703,582	1,275,614	
Operating Cash at End of Period	1,688,209	2,286,262	1,847,571	1,759,104	2,132,793	1,692,928	990,411	995,101	1,405,145	2,703,582	1,275,614	571,912	
Money Market Account Balance - Undesignated	5,095,597	4,345,597	3,346,052	2,846,649	2,096,825	2,097,663	1,848,555	1,349,026	1,349,370	5,349,370	8,349,370	8,349,370	
Total Cash at End of Period	6,783,806	6,631,859	5,193,623	4,605,753	4,229,618	3,790,590	2,838,967	2,344,128	2,754,515	8,052,953	9,624,985	8,921,283	
Average Days of Cash on Hand													
Average Days of Cash on Hand	54.2	45.1	35.2	30.2	28.8	24.6	19.0	15.1	17.7				
Days of Cash on Hand at End of Month													
Days of Cash on Hand at End of Month	53.8	42.0	34.1	31.1	27.9	24.5	18.5	14.3	16.9	47.3	56.6	50.6	

Sonoma Valley Hospital

Capital Spending and Planned, CIP, and Capital Leases

Historical Capital Spend For Fiscal Years Ending June 30, 2019, 2020, 2021, 2022 & YTD FY 2023

Foundation Support:				Historical Capital Spend				Current
Dept #	Department	DESCRIPTION	FY 2019	FY 2020	FY 2021	FYTD 2022	FYTD 2023	
1	8340	Dietary	Walk in Freezer	8,498				
2	7500	Laboratory	ABL Flex Plus Analyzer	16,049				
3	8450	Engineering/Plant Ops	Infrared Thermal Imager		10,336			
4	6010	ICU	Patient Lift for ICU		8,605			
5	8450	Engineering/Plant Ops	A Women's Place - Building Improvements (Closed CIP in FY 2020)	22,601				
6	8450	Engineering/Plant Ops	A Women's Place - Equipment and Furniture (Closed CIP in FY 2020)	33,280				
7	6170	Med-Surg	MDM Patient Journey System		71,155			
8	8440	Environmental Services	Xenex - Lightstrike Germ Zapping Robot			87,960		
9	7420	Surgery	Olympus America - Refurbished Bronchoscope			13,088		
10	6010/61	ICU/Med-Surg	Third floor move (Closed CIP in FY 2021)	233,942				
11	6010/61	ICU/Med-Surg	Gentherm Medical - Hypothermia unit blanketrol				7,652	
12	7771	OP Physical Therapy	Rehab V2 Max Reformer Bundle				5,320	
13	7630	Medical Imaging	Bone Densitometer				87,166	
14	7775	Occ Health	Audiometer & Sound Room				12,916	
15	7420	Surgery	Xprezzon Monitor Anesthesia				38,726	
16	7010	Emergency Room	Fujifilm Sonosite Ultrasound System					74,240
17	7420	Surgery	Life Saving Equipment- various					417,982
Foundation Support Sub-total				\$ 314,371	\$ 90,096	\$ 101,048	\$ 151,780	\$ 492,222

Equipment:				Historical Capital Spend				Current
Dept #	Department	DESCRIPTION	FY 2019	FY 2020	FY 2021	FYTD 2022	FYTD 2023	
17	8340	Dietary	Mobile shelving - Uline	6,909				
18	8480	Information Systems	GHA Technologies UCSF Telemedicine Cart	8,265				
19	7420	Surgery	Stryker Medical - Refurbished PI drive/attachments	15,415				
20	7420	Surgery	Olympus - EVIS EXERA III	29,716				
21	8450	Engineering/Plant Ops	UCSF signage - multiple sites	8,182				
22	7420	Surgery	Stryker Medical - System 8 Drill/saws	107,487				
23	Various		Celtic Lease payoff - various equipment		421,904			
24	7420	Surgery	Zimmer Biomet Intellicart System w/Evac Station		22,034			
25	7420	Surgery	Alcon Centurian Phaco Machine		65,250			
26	7420	Surgery	Olympus America - Urology equipment		62,118			
27	8340	Dietary	Commercial Blenders - 2		4,838			
28	6010	ICU	Smart IV Pumps - 27		56,994			
29	8450	Engineering/Plant Ops	Security Camera system - South Lot			11,660		

Sonoma Valley Hospital

Capital Spending and Planned, CIP, and Capital Leases

Historical Capital Spend For Fiscal Years Ending June 30, 2019, 2020, 2021, 2022 & YTD FY 2023

30	7500	Laboratory	Bactec FX40 Blood Culture Unit			36,759							
31	8610	Administration	History Wall Panels - Hallway			18,819							
32	6010	ICU	Series 980S Ventilator			36,921							
33	6010	ICU	CAPR Hood Ventilator (PPE)			14,777							
34	7420	Surgery	Stryker Medical - Eye Surgery Stretcher			13,140							
35	8340	Dietary	Alladin Temp Rite - Activator/base/dome/heating unit			5,475							
36	7630	Medical Imaging	Stryker Medical - Transport Gurney			4,569							
37	7630	Medical Imaging	Stryker Medical - OB Gyn Stretcher			7,250							
38	7500	Laboratory	Fisher Healthcare - Logic Purifier Bio-safety cab			11,397							
39	7420	Surgery	Steris Corp - Surgical table				42,724						
40	7420	Surgery	Depuy - Monobloc flexible reamers				14,997						
41	7630	Medical Imaging	Barco Niodsply 21.3 monitor				8,713						
42	7740	Wound Care	Carts/exam table Wound Care (Closed CIP in FY 2021)				6,824						
43	7740	Wound Care	IPADS/IS Costs for Wound Care (Closed CIP in FY 2021)				35,555						
44	8390	Pharmacy	Compounding aseptic isolater system (used)				5,000						
45	7680	Central Service/Durable med eq.	Somotom Xray Tube Replacement				172,651						
46	7420	Surgery	Mizuho OSI Surgical Table				105,151						
47	7420	Surgery	Endoscopy Cabinet/Scopes					13,090					
Equipment Sub-total				\$	175,974	\$	633,138	\$	160,767	\$	391,615	\$	13,090

Information Systems/Electronic Health Records:				Historical Capital Spend				Current					
Dept #	Department	DESCRIPTION	FY 2019	FY 2020	FY 2021	FYTD 2022	FYTD 2023						
48	8480	Information Systems	Dell Computers - 20		17,252								
49	8480	Information Systems	Dragon One Speech Recognition - Physician dictation		11,300								
50	8480	Information Systems	Lenovo Thinkpads - Laptops			8,760							
51	8480	Information Systems	Dell computers with monitors			25,311							
52	8480	Information Systems	Vx Rail Server Upgrades			24,981							
53	8480	Information Systems	Dell computers with monitors			21,450							
54	8480	Information Systems	Vx Rail Server Upgrades			10,376							
55	8480	Information Systems	Dell computers (Optiplex 7080)			37,261							
56	8480	Information Systems	Cisco catalyst network switch upgrade				40,820						
57	8480	Information Systems	TrueNAS Network Storage Server				32,474						
58	8480	Information Systems	E.H.R. Close CIP in FY 2021				44,955						
Information Systems Sub-total				\$	-	\$	28,552	\$	128,139	\$	118,249	\$	-

Sonoma Valley Hospital

Capital Spending and Planned, CIP, and Capital Leases

Historical Capital Spend For Fiscal Years Ending June 30, 2019, 2020, 2021, 2022 & YTD FY 2023

Building/Leasehold Improvements				Historical Capital Spend				Current
Dept #	Department	DESCRIPTION	FY 2019	FY 2020	FY 2021	FYTD 2022	FYTD 2023	
59	7073	SFP Clinic - Perkins	Conklin Bros Flooring	16,859				
60	8450	Engineering/Plant Ops	Conversion of Rooms - 215-217 - Closed CIP	87,317				
61	8450	Engineering/Plant Ops	SNF Courtyard walkway (1/2)		5,240			
62	8610	Administration	Garden Murals			9,336		
63	8450	Engineering/Plant Ops	Energy mgt system BAS upgrade			30,214		
64	7740	Wound Care	Painting & wiring for Wound care (Closed CIP in FY 2021)				2,940	
65	8450	Engineering/Plant Ops	Roof Restoration - Advanced Foam Roofing				134,956	
66	8450	Engineering/Plant Ops	Automatic Transfer Switch Replacement (Closed CIP)				55,159	
67	8450	Engineering/Plant Ops	Roof Restoration - Advanced Foam Roofing addtl invoice GMH					42,083
Building/Leasehold Improvements Sub-total				\$ 104,176	\$ 5,240	\$ 39,550	\$ 193,055	\$ 42,083

Total Capital Assets	\$ 594,521	\$ 757,026	\$ 429,504	\$ 854,699	\$ 547,394
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Recap:

Capital Spend - Hospital	280,150	666,930	328,456	702,919	55,173
Capital Spend - Foundation	314,371	90,096	101,048	151,780	492,222
Total Capital Assets	\$ 594,521	\$ 757,026	\$ 429,504	\$ 854,699	\$ 547,394