



**SONOMA VALLEY HEALTH CARE DISTRICT
FINANCE COMMITTEE
REGULAR MEETING AGENDA
Tuesday, October 23, 2012
5:30 p.m.**

**Location: Schantz Conference Room
Sonoma Valley Hospital – 347 Andrieux Street, Sonoma CA 95476**

AGENDA ITEM	RECOMMENDATION	
MISSION STATEMENT <i>The mission of the SVHCD is to maintain, improve, and restore the health of everyone in our community.</i>		
1. CALL TO ORDER/ANNOUNCEMENTS	Fogg	Inform/Action
2. PUBLIC COMMENT SECTION <i>At this time, members of the public may comment on any item not appearing on the agenda. It is recommended that you keep your comments to three minutes or less. Under State Law, matters presented under this item cannot be discussed or acted upon by the Committee at this time. For items appearing on the agenda, the public will be invited to make comments at the time the item comes up for Committee consideration. At all times please use the microphone.</i>		
3. CONSENT CALENDAR: A. Prior Meeting Minutes – September 25, 2012	Fogg	Action
4. UPDATES	Reid	Inform
5. SEPTEMBER 2012 FINANCIALS	Reid	Inform
6. PROJECTED CASH FLOWS	Reid	Inform
7. 1ST QUARTER CAPITAL SPENDING REPORT	Reid	Inform
8. 1ST QUARTER VOLUMES REPORT	Reid	Inform
9. DECEMBER 2012 FINANCE COMMITTEE MEETING	Reid	Inform/Action
10. ADJOURN TO NOVEMBER 27, 2012	Fogg	

3.A.

MINUTES

9.25.12



**SONOMA VALLEY HEALTH CARE DISTRICT
FINANCE COMMITTEE
REGULAR MEETING MINUTES
Tuesday, September 25, 2012
Schantz Conference Room**

Committee Members Present	Committee Members Absent	Administrative Staff Present
Richard Fogg, Chair Bill Boerum Mary Smith Dr. Subhash Mishra	Shari Glago Sharon Nevins Steve Barclay	Rick Reid, CFO Kelly Mather, CEO Peter Hohorst, Board Chair Jeannette Tarver, Director of Finance Michelle Donaldson, Assistant Administrator & Director of Surgery

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ ACTION	FOLLOW-UP/ RESPONSIBLE PARTY
MISSION AND VISION STATEMENTS	<p><i>The mission of the SVHCD is to maintain, improve, and restore the health of everyone in our community.</i></p> <p><i>The vision of the SVHCD is that: SVH will be a nationally recognized, compassionate place of healing and known for excellence in clinical quality. We serve as the guide and indispensable link for our community's health care journey.</i></p>		
1. CALL TO ORDER	5:03 p.m.		
2. PUBLIC COMMENT <i>At this time, members of the public may comment on any item not appearing on the agenda. It is recommended that you keep your comments to three minutes or less. Under State Law, matters presented under this item cannot be discussed or acted upon by the Committee at this time. For items appearing on the agenda, the public will be invited to make comments at the time the item comes up for Committee consideration. At all times please use the microphone.</i>	There was no public comment.		
3. CONSENT CALENDAR: A. Prior Meeting Minutes 8.28.12		MOTION: by Mishra; second by Hohorst to approve	

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ ACTION	FOLLOW-UP/ RESPONSIBLE PARTY
		Item A on the Consent Calendar and carried. All in favor; none opposed.	
4. RESOLUTION NO. 313 GO BOND TAX RATE	<i>Rick Reid</i>	MOTION: by Boerum; second by Smith to approve Resolution No. 313 with an amendment and carried. All in favor; none opposed.	
	<p>Mr. Reid explained the Resolution would be sent to the County for implementing the GO Bond tax that SVH had done in the past.</p> <p>He recommended the Committee to approve and be brought to the Board for their approval.</p> <p>Mr. Hohorst also recommended adding a paragraph stating the date when SVH sold the remaining \$23,000 in bonds in the Resolution.</p>		
5. RESOLUTION CORPORATE CREDIT CARD	<i>Rick Reid</i>	MOTION: by Boerum; second by Hohorst to approve the Resolution Corporate Credit Card and carried. All in favor; none opposed.	
	<p>Mr. Reid explained that this Resolution would cancel the existing corporate credit card with a replacement.</p> <p>He recommended the Committee to approve and be brought to the Board for their approval.</p>		
6. UPDATES	<i>Rick Reid</i>		
	Mr. Reid reported the IT consolidation process with Palm Drive Hospital (PDH) was complete. The integration testing at PDH had begun to implement Paragon. On the billing side, the integration of staff was complete and the billing system would be combined on November 5. The Finance department was partially integrated. Accounts Payable was consolidated. Payroll would be consolidated in January 2013. Therefore, accounting would be consolidated once everyone is in		

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ ACTION	FOLLOW-UP/ RESPONSIBLE PARTY
	<p>the system either in November or December 2012. The clinical areas are forming relationship with their counterparts on how to share staff and lower staffing requirements. SVH would be the reference lab for PDH. Accounting, Billing, Materials Management, and Admitting would be completely implemented for the components of meaningful use by January 14, 2013. Consolidated the reimbursement function with MGH. The current Accounting Director at PDH would take over the reimbursement and cost accounting for SVH.</p> <p>He continued to report that the McKesson system was \$400,000 and met with McKesson and discussed converting the capital purchase to an operating format taking the cost and expanding it over a five-year period as an operating expense between \$30,000 - \$40,000 a year for both hospitals, therefore, significantly inexpensive and would give SVH not only a cost accounting system, but a very robust reporting system where data could be implemented quickly. The audit to Moss Adams had been completed with no audit adjustments. Over-accrued on workers' compensation and under-accrued on supply costs.</p> <p>Mr. Reid mentioned implementing the monthly operating review meetings with the Directors of each department at the Hospital to review of what their budget variances are and how to get back on budget. For pay period ending September 15, 2012 SVH had a total productive budget for FTEs of \$272,000, based on actual volume in the Hospital and was under budget of \$265,000 in salaries for the first pay period of September. SVH was close to completing the 90-day attestation period with Electronic Health Record (EHR) and would qualify for the federal reimbursement. SVH would receive approximately \$1.3 million from Federal and \$300,000 from the State. Would also apply for Medi-Cal in order to receive \$200,000.</p> <p>Lastly, Western Health Advantage received approval from the Department of Managed Health Care and had begun marketing to the employer groups effective January 1, 2013.</p>		
7. AUGUST 2012 FINANCIALS	<i>Rick Reid</i>		
	<p>Mr. Reid reported very strong volumes for the entire month of August. Acute discharges were 3 over budget 2 over last year. Acute patient days and SNF days were above budget. Outpatient revenue was above budget by \$524,000 and surgical cases were above budget. The surgical supply costs were below budget. Total operating revenue was \$200,000 better than budget. Expenses were \$23,000 over budget. Net operating margin was \$178,000 better than budget. Net income prior to capital campaign contributions was \$124,000. Net income with capital campaign contributions was \$127,366 on a budget of \$3,046 or \$124,000 better</p>		

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ ACTION	FOLLOW-UP/ RESPONSIBLE PARTY
	<p>than budget. EBIDA before the capital campaign was 9% on a budget of 6%. On a year-to-date basis, net revenue was over budget by \$228,000 with 3%. Expenses were under budget by \$74,000. Net operating margin was better than budget \$303,000. Net income prior to the capital campaign was \$153,000 for the first 2 months of \$236,000 better than budget. The acute inpatient revenue was \$94,000 better than budget. Medicare discharges were over budget and rates were better than budget. Medi-Cal business was over budget for a net impact of \$96,000. Commercial days were under budget with a net impact of \$149,000. SNF days were over budget by 52 and acuity was down. Outpatient reimbursement was over budget by \$339,000. Other income was over budget by \$49,000 due to a refund from SVH's insurance carrier. Expenses were over budget by \$23,000 related to volumes. Productive FTES salaries were 284 on a budget of 278; therefore, salaries were over budget by \$28,000 related to volume. Employee benefits were over budget by \$71,000. \$50,000 was due to timing issues on PTO. Purchase services were over budget by \$66,000, due to payment of EHR. Other expenses were under budget by \$36,000 due to reduced spending in Administration. The non-operating items for EHR were \$146,000.</p>		
<p>8. PROJECTED CASH FLOWS</p>	<p><i>Rick Reid</i></p>		
	<p>Mr. Reid explained the projected cash flow. There was a decrease in Accounts Payable of \$700,000.</p>		
<p>9. ADJOURN</p>	<p>6:02 p.m.</p>		

Richard Fogg, Chairman

5.

SEPTEMBER 2012
FINANCIALS

**Sonoma Valley Hospital
Sonoma Valley Health Care District
September 30, 2012 Financial Report**

Finance Committee

October 23, 2012

September's Patient Volumes

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Prior Year</u>
Acute Discharges	109	131	-22	136
Acute Patient Days	347	466	-119	552
SNF Patient Days	617	664	-47	567
Outpatient Gross Revenue (in thousands)	\$8,151	\$8,607	-\$456	\$7,667
Surgical Cases	134	129	5	126

Summary Statement of Revenues and Expenses Month of September 30, 2012

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Percentage</u>	<u>Prior Year</u>
1 Total Operating Revenue	\$ 3,718,358	\$ 4,002,814	\$ (284,456)	-7%	\$ 4,014,683
2 Total Operating Expenses	\$ 4,221,152	\$ 4,389,289	\$ 168,137	4%	\$ 4,312,197
3 Operating Margin	\$ (502,794)	\$ (386,475)	\$ (116,319)	-30%	\$ (297,514)
4 NonOperating Rev/Exp	\$ 453,748	\$ 459,942	\$ (6,194)	-1%	\$ 350,521
5 Net Income before Restricted Contributions	\$ (49,046)	\$ 73,467	\$ (122,513)	-167%	\$ 53,007
6 Restricted Contribution	\$ 114,334	\$ 47,500	\$ 66,834	141%	\$ -
7 Net Income with Restricted Contributions	\$ 65,288	\$ 120,967	\$ (55,679)	-46%	\$ 53,007
8 EBIDA before Restricted Contributions	\$ 184,361	\$ 328,831	\$ (144,470)		\$ 276,123
9 EBIDA before Restricted Contributions %	5%	8%	-3%		7%
10 EBIDA after Restricted Contributions	\$ 298,695	\$ 376,331	\$ (77,636)		\$ 276,123
11 EBIDA Percentage after Restricted Contributions %	8%	9%	-1%		7%
12 Net Income without GO Bond Activity	\$ (58,268)	\$ (7,355)	\$ (50,913)		\$ (70,451)

Summary Statement of Revenues and Expenses Year to Date September 30, 2012

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Percentage</u>	<u>Prior Year</u>
1 Total Operating Revenue	\$ 11,541,254	\$ 11,596,999	\$ (55,745)	0%	\$ 11,737,519
2 Total Operating Expenses	\$ 12,790,218	\$ 13,033,216	\$ 242,998	2%	\$ 12,432,419
3 Operating Margin	\$ (1,248,964)	\$ (1,436,217)	\$ 187,253	13%	\$ (694,900)
4 NonOperating Rev/Exp	\$ 1,353,735	\$ 1,379,826	\$ (26,091)	-2%	\$ 963,579
5 Net Income before Restricted Contributions	\$ 104,771	\$ (56,391)	\$ 161,162	286%	\$ 268,679
6 Restricted Contribution	\$ 118,767	\$ 142,500	\$ (23,733)	-17%	\$ -
7 Net Income with Restricted Contributions	\$ 223,538	\$ 86,109	\$ 137,429	160%	\$ 268,679
8 EBIDA before Restricted Contributions	\$ 811,220	\$ 709,701	\$ 101,519		\$ 912,093
9 EBIDA before Restricted Contributions %	7%	6%	1%		8%
10 EBIDA after Restricted Contributions	\$ 929,987	\$ 852,201	\$ 77,786		\$ 912,093
EBIDA Percentage after Restricted					
11 Contributions %	8%	7%	1%		8%
12 Net Income without GO Bond Activity	\$ (265,897)	\$ (441,357)	\$ 175,460		\$ (101,988)

September's Operating Revenues

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Percentage</u>	<u>Prior Year</u>	
REVENUE						
NET PATIENT REVENUE						
1	Acute Inpatient	\$ 1,332,683	\$ 1,619,802	\$ (287,119)	-18%	\$ 1,762,553
2	Skilled Nursing Facility	\$ 361,457	\$ 391,751	\$ (30,294)	-8%	\$ 338,096
3	Outpatient and Emergency	\$ 1,890,317	\$ 1,851,754	\$ 38,563	2%	\$ 1,693,970
4	HomeCare	\$ 176,538	\$ 211,561	\$ (35,023)	-17%	\$ 194,283
5	Community Benefit (Charity)	\$ (21,800)	\$ (39,378)	\$ 17,578	45%	\$ (2,000)
6	Bad Debt Expense	\$ (340,000)	\$ (341,372)	\$ 1,372	0%	\$ (250,000)
7	TOTAL NET PATIENT REVENUE	\$ 3,399,195	\$ 3,694,118	\$ (294,923)	-8%	\$ 3,736,902
RISK CONTRACTS						
8	Capitation Revenue	\$ 177,901	\$ 183,325	\$ (5,424)	-3%	\$ 186,280
9	Napa State Hospital Revenue	\$ 129,660	\$ 113,333	\$ 16,327	14%	\$ 77,200
10	TOTAL RISK CONTRACTS	\$ 307,561	\$ 296,658	\$ 10,903	4%	\$ 263,480
11	OTHER OPER REVENUE	\$ 11,602	\$ 12,038	\$ (436)	-4%	\$ 14,301
12	TOTAL HOSPITAL NET REVENUE	\$ 3,718,358	\$ 4,002,814	\$ (284,456)	-7%	\$ 4,014,683

Revenue Variances

- Total Operating Revenue under budget by (\$284,456).
- Revenue is under budget by 7%
 - Medicare discharges were under budget by 10 with over budget rates for a net impact of (\$62,325)
 - Medi-Cal days were under budget by 43 with under budget rates for a net impact of (\$93,327)
 - Commercial days were under budget by 32 with under budget rates for a net impact of (\$105,425)
 - Other patient days were under budget by 2 with under budget rates for a net impact of (\$26,042)
 - SNF days under budget by 42 with acuity under budget for a net impact of (\$30,294)
 - Outpatient reimbursements over budget by \$38,563
 - Home Care is under budget by (\$35,023)

September's Operating Expense

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Percentage</u>	<u>Prior Year</u>
OPERATING EXPENSES					
1 Salary and Wages and Agency	\$ 1,897,760	\$ 1,968,355	\$ 70,595	4%	\$ 1,855,382
2 Employee Benefits	\$ 724,857	\$ 701,673	\$ (23,184)	-3%	\$ 666,143
3 Total People Cost	<u>\$ 2,622,617</u>	<u>\$ 2,670,028</u>	<u>\$ 47,411</u>	<u>2%</u>	<u>\$ 2,521,525</u>
4 Medical and Prof Fees (excl'd Agency)	\$ 402,111	\$ 395,004	\$ (7,107)	-2%	\$ 504,522
5 Supplies	\$ 432,637	\$ 496,647	\$ 64,010	13%	\$ 511,989
6 Purchased Services	\$ 360,595	\$ 383,929	\$ 23,334	6%	\$ 324,066
7 Depreciation	\$ 171,432	\$ 199,672	\$ 28,240	14%	\$ 165,401
8 Utilities	\$ 89,582	\$ 82,610	\$ (6,972)	-8%	\$ 86,067
9 Insurance	\$ 19,375	\$ 20,374	\$ 999	5%	\$ 20,127
10 Interest	\$ 31,964	\$ 25,681	\$ (6,283)	-24%	\$ 27,704
11 Other	<u>\$ 90,839</u>	<u>\$ 115,344</u>	<u>\$ 24,505</u>	<u>21%</u>	<u>\$ 150,796</u>
12 TOTAL OPERATING EXPENSE	<u>\$ 4,221,152</u>	<u>\$ 4,389,289</u>	<u>\$ 168,137</u>	<u>4%</u>	<u>\$ 4,312,197</u>

Expense Variances

- Total operating expenses were under budget by \$168,137.
- Total productivity FTE's were under budget at 291. Total salaries and Agency under budget by \$70,595.
- Employee benefits were over budget by (\$23,184). Paid time off is over budget by (\$8,903), health benefits is over budget by (\$6,792), and Employer pension match is over budget by (\$7,028).
- Supplies were under budget by \$64,010, due to Surgery's case mix and lower lab supplies.
- Purchase services were under budget by \$23,334, due to lower volumes.
- Other expenses were under budget by \$24,505, due to reduced spending in Administration.

September's Non-Operating Items

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Percentage</u>	<u>Prior Year</u>
NON OPERATING					
1 Electronic Health Record & Misc. Rev.	\$ 150,804	\$ 147,250	\$ 3,554	2%	\$ 5,708
2 Donations	\$ -	\$ -	\$ -	0%	\$ 1,100
3 Professional Center / Phys Recruitment	\$ -	\$ -	\$ -	0%	\$ (248)
4 Physician Practice Support - Prima	\$ (65,630)	\$ (65,630)	\$ -	0%	\$ (39,550)
5 Tax Assessment Revenue - Parcel Tax	\$ 245,018	\$ 250,000	\$ (4,982)	-2%	\$ 260,053
6 Tax Assessment Revenue - GO Bond	\$ 153,567	\$ 158,333	\$ (4,766)	-3%	\$ 153,469
7 GO Bond Interest	\$ (30,011)	\$ (30,011)	\$ -	0%	\$ 30,011)
8 NON-OPERATING REV/EXP	\$ 453,748	\$ 459,942	\$ (6,194)	-1%	\$ 350,521
9 Capital Campaign Contribution	\$ -	\$ 47,500	\$ (47,500)	-100%	\$ -
10 Restricted Foundation Contribution	\$ 114,334	\$ -	\$ 114,334	100%	\$ -
11 TOTAL NON-OPERATINGREV/EXP	\$ 568,082	\$ 507,442	\$ 60,640	12%	\$ 350,521



To: SVH Finance Committee
From: Rick Reid, CFO
Date: October 23, 2012
Subject: Financial Report for the Month Ending September 30, 2012

Presented below are the results and analysis for the month ending September 30, 2012.

Overall Results for July 2012

Overall for September, SVH has net income of \$65,288 on budgeted income of \$120,967, for an unfavorable difference of (\$55,679). Total net revenue was under budget by (\$294,923). This brought the total operating revenue to \$3,718,358 or (\$284,456) under budget. Expenses were \$4,221,152 on a budget of \$4,389,289 or \$168,137 under budget. The EBIDA prior to the restricted donations for the month was \$184,361 or 5.0%.

Patient Volumes

	ACTUAL	BUDGET	VARIANCE	PRIOR YEAR
Acute Discharges	109	131	-22	136
Acute Patient Days	347	466	-119	552
SNF Patient Days	617	664	-47	567
OP Gross Revenue	\$8,151	\$8,607	-\$456	\$7,667
Surgical Cases	134	129	5	126

Net Operating Revenues

Net operating revenues for August were \$3.7 million on a budget of \$4.0 million or (\$284,456) under budget.

Inpatient Net Revenue:

- Medicare discharges under budget by 10, the impact was (\$92,418), offset by favorable rates of \$30,093
- Medi-Cal patient days under budget by 43, and an unfavorable rate variance for a total impact of (\$93,327)
- Other patient days under budget by 2, and an unfavorable rate variance for a total impact of (\$26,042)
- Commercial patient days under budget by 32, and an unfavorable rate for a total impact of (\$105,425)

Skilled Nursing Home:

- Volume was under budget by 42 days and patient acuity was under budget, net impact (\$30,294)

Outpatient:

- Reimbursement was over budget by \$38,563 due to the Emergency Department's payer mix

Home Care:

- Volume was under budget by 94 visits or (\$35,023) under budget

Expenses

September's expenses were \$4.2 million on a budget of \$4.4 million or under budget by \$168,137.

The following is a summary of the operating expense variances for the month of September:

- Total productivity FTE's were under budget at 291, on a budget of 292. Total salaries and Agency Fees under budget by a total of \$70,595 due to volume.
- Employee benefits were over budget by (\$23,184) due to health benefits being over budget by (\$6,792), Employer pension match over by (\$7,028) and paid time off over by (\$8,903) all due to the spread of the budget.
- Supplies were under budget by \$64,010, Lab expenses were under budget by \$25,403 due to volume and Surgery expenses were under budget by \$15,700 due to surgery case mix. Due to a lower volume month, spending was down in most departments.
- Purchased services were under budget by \$23,334 due to a lower volume month, spending was down in most departments.
- Other expenses were under budget by \$24,505, due to reduced spending in Administration.

Capital Campaign Summary:

For the month of September the Hospital received no capital campaign donations. The total amount received from the Capital Campaign to date is \$2,049,788. The funds are included on line 16, Specific Funds on the Balance Sheet. Included on line 16 is also \$21,743 for miscellaneous restricted funds and \$114,334 received from the Foundation for the X-ray machine.

	Receipts	Spending	Balance
Emergency Dept.	\$1,001,000	\$0	\$1,001,000
Operating Room	\$0	\$0	\$0
General	\$1,048,788	\$0	\$1,048,788
Total Capital Campaign	\$2,049,788	\$0	\$2,049,788
X-Ray Machine	\$114,334	\$0	\$114,334
Misc. Restricted Funds	\$21,743	\$0	\$21,743
Total Specific Funds	\$2,185,865	\$0	\$2,185,865

Other Outpatient Volume Comparison

These comparisons are for actual FY 2013 compared to actual FY 2012. These are not budget comparisons.

Outpatient & ER Visits

	OP Visits				ER – Inpatient				ER - Outpatient			
	2013	2012	Change	%	2013	2012	Change	%	2013	2012	Change	%
July	4,091	4,304	-213	-5.0%	109	114	-5	-4.4%	729	772	-43	-5.6%
Aug	4,392	4,692	-300	-6.4%	106	105	1	.9%	778	718	60	8.4%
Sept	3,888	4,757	-869	-18.3%	111	107	4	3.1%	677	693	-16	2.3%
YTD	12,371	13,753	-1382	-2.6%	326	326	0	0%	2,184	2,183	1	0%

Outpatient Procedures

	Sept 2012	Sept 2011	Change	FY 2013	FY 2012	Change
Labor & Delivery	2	0	2	3	0	3
ACU	3	0	3	5	5	0
Clinical Lab	1,223	1,751	-528	3,917	4,725	-808
ECHO	59	65	-6	162	183	-21
EKG	149	166	-17	420	454	-34
Medical Imaging	500	652	-152	1,576	1,923	-347
Mammography	231	247	-16	676	755	-79
Nuclear Medicine	27	32	-5	75	74	1
MRI	68	86	-18	213	249	-36
Ultrasound	206	234	-28	720	749	-29
CT Scanner	170	168	2	514	531	-17
Wound Care	85	77	8	240	285	-45
Offsite PT	748	810	-62	2,473	2,408	65
Occ. Health	284	366	-82	943	1,094	-151
Speech Therapy	15	19	-4	41	66	-25
Offsite Occ. Therapy	118	84	34	393	252	141
Total	3,888	4,757	-869	12,371	13,753	-1382

Sonoma Valley Health Care District
Statement of Revenue and Expenses
Comparative Results
Current Month September 2012

		This Year		Variance		Last Year
		Actual	Budget	\$	%	Actual
Volume Information						
1	Acute Discharges	109	131	(22)	-17%	136
2	SNF Days	617	664	(47)	-7%	567
3	Home Care Visits	802	896	(94)	-10%	881
4	Gross O/P Revenue (000's)	8,151	8,607	(456)	-5%	7,667
Financial Results						
Net Fee For Service Revenue						
5	Acute Inpatient	\$ 1,332,683	\$ 1,619,802	(287,119)	-18%	\$ 1,762,553
6	SNF	361,457	391,751	(30,294)	-8%	338,096
7	Outpatient and Emergency	1,890,317	1,851,754	38,563	2%	1,693,970
8	Home Care	176,538	211,561	(35,023)	-17%	194,283
9	Charity Care Provision	(21,800)	(39,378)	17,578	45%	(2,000)
10	Bad Debt	(340,000)	(341,372)	1,372	0%	(250,000)
11	Prior Period Adjustments	-	-	-	0%	-
12	Total Net Revenue	\$ 3,399,195	\$ 3,694,118	(294,923)	-8%	\$ 3,736,902
13	Risk contract revenue	\$ 307,561	\$ 296,658	10,903	4%	\$ 263,480
14	Net Hospital Revenue	\$ 3,706,756	\$ 3,990,776	(284,020)	-7%	\$ 4,000,382
15	Other Operating Revenue	\$ 11,602	\$ 12,038	(436)	-4%	\$ 14,301
16	Total Operating Revenue	\$ 3,718,358	\$ 4,002,814	(284,456)	-7%	\$ 4,014,683
Operating Expenses						
17	Salary and Wages and Agency Fees	\$ 1,897,760	\$ 1,968,355	70,595	4%	\$ 1,855,382
18	Employee Benefits	724,857	701,673	(23,184)	-3%	666,143
19	Total People Cost	\$ 2,622,617	\$ 2,670,028	47,411	2%	\$ 2,521,525
20	Med and Prof Fees (excl Agency)	\$ 402,111	\$ 395,004	(7,107)	-2%	\$ 504,522
21	Supplies	432,637	496,647	64,010	13%	511,989
22	Purchased Services	360,595	383,929	23,334	6%	324,066
23	Depreciation	171,432	199,672	28,240	14%	165,401
24	Utilities	89,582	82,610	(6,972)	-8%	86,067
25	Insurance	19,375	20,374	999	5%	20,127
26	Interest	31,964	25,681	(6,283)	-24%	27,704
27	Other	90,839	115,344	24,505	21%	150,796
28	Operating expenses	\$ 4,221,152	\$ 4,389,289	168,137	4%	\$ 4,312,197
29	Operating Margin	\$ (502,794)	\$ (386,475)	(116,319)	-30%	\$ (297,514)
Non Operating Rev and Expense						
30	Electronic Health Records & Misc. Rev.	\$ 150,804	\$ 147,250	3,554	2%	\$ 5,708
31	Donations	-	-	-	0%	1,100
32	Professional Center/Phys Recruit	-	-	-	0%	(248)
33	Physician Practice Support-Prima	(65,630)	(65,630)	-	0%	(39,550)
34	Parcel Tax Assessment Rev	245,018	250,000	(4,982)	-2%	260,053
35	GO Bond Tax Assessment Rev	153,567	158,333	(4,766)	-3%	153,469
36	GO Bond Interest	(30,011)	(30,011)	-	0%	(30,011)
37	Total Non-Operating Rev/Exp	\$ 453,748	\$ 459,942	(6,194)	-1%	\$ 350,521
38	Net Income / (Loss) prior to Restricted Contributions	\$ (49,046)	\$ 73,467	(122,513)	-167%	\$ 53,007
39	Capital Campaign Contribution	\$ -	\$ 47,500	\$ (47,500)	-100%	\$ -
40	Restricted Foundation Contributions	\$ 114,334	\$ -	\$ 114,334	100%	\$ -
41	Net Income / (Loss) w/ Restricted Contributions	\$ 65,288	\$ 120,967	\$ (55,679)	-46%	\$ 53,007
42	Net Income w/o GO Bond Activity	\$ (58,268)	\$ (7,355)	(50,913)	692%	\$ (70,451)

Sonoma Valley Health Care District
Statement of Revenue and Expenses
Comparative Results
For the Period Ended September 2012

		This Year		Variance		Last Year
		Actual	Budget	\$	%	Actual
Volume Information						
1	Acute Discharges	341	364	(23)	-6%	379
2	SNF Days	1,932	2,019	(87)	-4%	1,693
3	Home Care Visits	2,791	2,788	3	0%	2,797
4	Gross Outpatient Revenue (000's)	\$ 25,317	\$ 25,156	161	1%	\$ 22,646
Financial Results						
Net Fee For Service Revenue						
5	Acute Inpatient	\$ 4,245,620	\$ 4,516,064	(270,444)	-6%	\$ 4,526,243
6	SNF	1,090,554	1,189,157	(98,603)	-8%	1,043,138
7	Outpatient and Emergency	5,918,182	5,408,263	509,919	9%	5,453,882
8	Home Care	635,189	657,284	(22,095)	-3%	565,265
9	Charity Care Provision	(50,200)	(113,749)	63,549	56%	(34,000)
10	Bad Debt Expense	(1,305,000)	(986,108)	(318,892)	-32%	(900,000)
11	Prior Period Adjustments	-	-	-	0%	0
12	Total Net Revenue	10,534,345	10,670,911	(136,566)	-1%	10,654,528
13	Risk Contract Revenue	920,725	889,974	30,751	3%	1,044,606
14	Net Hospital Revenue	11,455,070	11,560,885	(105,815)	-1%	11,699,134
15	Other Operating Revenue	86,184	36,114	50,070		38,385
16	Total Operating Revenue	\$ 11,541,254	\$ 11,596,999	(55,745)	0%	\$ 11,737,519
Operating Expenses						
17	Salary and Wages and Agency Fees	\$ 5,747,732	\$ 5,842,343	94,611	2%	\$ 5,514,031
18	Employee Benefits	2,129,334	2,113,839	(15,495)	-1%	1,960,800
19	Total People Cost	7,877,066	7,956,182	79,116	1%	7,474,831
20	Med and Prof Fees (excl Agency)	1,136,802	1,181,572	44,770	4%	1,396,612
21	Supplies	1,394,002	1,416,859	22,857	2%	1,421,454
22	Purchased Services	1,195,978	1,147,717	(48,261)	-4%	938,270
23	Depreciation	518,208	599,016	80,808	13%	468,380
24	Utilities	260,409	247,830	(12,579)	-5%	223,291
25	Insurance	58,125	61,122	2,997	5%	61,252
26	Interest	98,208	77,043	(21,165)	-27%	85,002
27	Other	251,420	345,875	94,455	27%	363,327
28	Operating Expenses	\$ 12,790,218	\$ 13,033,216	242,998	2%	\$ 12,432,419
29	Operating Margin	\$ (1,248,964)	\$ (1,436,217)	187,253	13%	\$ (694,900)
Non Operating Rev and Expense						
30	Electronic Health Records & Misc. Rev.	\$ 444,903	\$ 441,750	3,153	1%	\$ 14,527
31	Donations	-	-	-	0%	3,600
32	Professional Center/Phys Recruit	-	-	-	0%	(918)
33	Physician Practice Support-Prima	(196,890)	(196,890)	-	0%	(159,350)
34	Parcel Tax Assessment Rev	735,054	750,000	(14,946)	-2%	735,053
35	GO Bond Tax Assessment Rev	460,701	474,999	(14,298)	-3%	460,699
36	GO Bond Interest	(90,033)	(90,033)	-	0%	(90,032)
37	Total Non-Operating Rev/Exp	1,353,735	1,379,826	(26,091)	-2%	963,579
38	Net Income / (Loss) prior to Restricted Contributions	104,771	(56,391)	161,162	*	268,679
39	Capital Campaign Contribution	\$ 4,433	\$ 142,500	(138,067)	-97%	\$ -
40	Restricted Foundation Contributions	\$ 114,334	\$ -	114,334	100%	\$ -
41	Net Income / (Loss) w/ Restricted Contributions	\$ 223,538	\$ 86,109	137,429	160%	\$ 268,679
42	Net Income w/o GO Bond Activity	\$ (265,897)	\$ (441,357)	175,460	-40%	\$ (101,988)

Sonoma Valley Health Care District
Balance Sheet
For The Period Ended
As of September 30, 2012

	<u>Current Month</u>	<u>Prior Month</u>	<u>Prior Year</u>
Assets			
Current Assets:			
1	\$ 1,970,612	\$ 1,721,263	\$ 3,228,321
2	339,459	339,459	143,815
3	9,348,449	9,146,081	7,095,673
4	4,781,832	5,440,549	5,176,272
5	(2,937,281)	(2,896,731)	(1,809,562)
6	1,133,196	954,637	881,950
7	-	-	-
8	904,219	890,431	914,352
9	975,589	676,779	1,268,203
10	<u>\$ 16,516,075</u>	<u>\$ 16,272,468</u>	<u>\$ 16,899,024</u>
11	\$ 186,028	\$ 186,028	\$ 253,213
12	10,886,701	10,898,541	9,870,592
13	16,724,159	15,776,640	9,422,060
14	15,801,807	17,729,962	22,332,877
15	1,497	(3,639)	36,060
16	2,185,865	2,071,531	29,003
17	331,513	447,507	426,996
18	<u>\$ 62,633,645</u>	<u>\$ 63,379,038</u>	<u>\$ 59,269,825</u>
Liabilities & Fund Balances			
Current Liabilities:			
19	\$ 5,215,176	\$ 5,775,961	\$ 3,624,739
20	3,360,763	3,340,704	3,162,647
21	285,705	142,852	288,291
22	140,857	104,198	542,998
23	1,341,993	1,155,160	64,640
24	3,573,556	3,972,140	3,587,255
25	1,547,746	1,542,287	1,293,799
26	97,889	212,223	172,627
27	<u>\$ 15,563,685</u>	<u>\$ 16,245,525</u>	<u>\$ 12,736,996</u>
28	\$ 37,949,090	\$ 38,077,931	\$ 38,759,122
29	Fund Balances:		
30	\$ 6,860,760	\$ 6,909,806	\$ 7,725,164
31	2,260,110	2,145,776	48,543
32	<u>\$ 9,120,870</u>	<u>\$ 9,055,582</u>	<u>\$ 7,773,707</u>
33	<u>\$ 62,633,645</u>	<u>\$ 63,379,038</u>	<u>\$ 59,269,825</u>

Sonoma Valley Hospital
Statistical Analysis
FY 2013

	ACTUAL	BUDGET
	Sep-12	Sep-12
Statistics		
Acute		
Acute Patient Days	347	466
Acute Discharges	109	131
SNF Days	617	664
HHA Visits	802	896
Emergency Room Visits	788	822
Gross Outpatient Revenue (000's)	\$8,151	\$8,607
Equivalent Patient Days	2,202	2,458
Births	11	16
Surgical Cases - Inpatient	37	38
Surgical Cases - Outpatient	97	91
Total Surgical Cases	134	129
Medicare Case Mix Index	1.49	1.40
Income Statement		
Net Revenue (000's)	3,707	3,991
Operating Expenses (000's)	4,221	4,389
Net Income (000's)	65	121
Productivity		
Total Operating Expense Per Equivalent Patient Day	\$1,917	\$1,786
Productive FTEs	291	292
Non-Productive FTE's	39	30
Total FTEs	330	321
FTEs per Adjusted Occupied Bed	4.37	
Balance Sheet		
Days of Expense In General Operating Cash	14	
Net Days of Revenue in AR	50	

													ACTUAL	
Aug-12	Jul-12	Jun-12	May-12	Apr-12	Mar-12	Feb-12	Jan-12	Dec-11	Nov-11	Oct-11	Sep-11	Aug-11		
432	396	354	363	436	435	399	448	455	449	456	552	372		
117	115	107	116	129	128	145	125	130	133	134	136	115		
682	633	688	729	618	672	567	662	685	543	633	567	470		
1,052	937	941	989	997	1,023	950	967	913	911	1,024	881	962		
884	838	810	863	717	783	692	791	741	739	787	800	823		
\$9,014	\$8,153	\$7,667	\$8,120	\$7,880	\$8,707	\$7,983	\$8,640	\$7,838	\$7,863	\$7,493	\$7,667	\$7,569		
2,509	2,202	2,355	2,362	2,236	2,451	2,214	2,412	2,374	2,115	2,281	2,272	1,956		
16	9	15	6	23	11	10	9	17	19	11	17	18		
40	41	28	37	38	37	31	33	43	43	39	43	30		
98	82	92	99	99	117	84	99	89	101	87	83	95		
138	123	120	136	137	154	115	132	132	144	126	126	125		
1.40	1.61	1.50	1.64	1.36	1.29	1.40	1.32	1.47	1.39	1.44	1.52	1.25		
3,926	3,822	4,832	3,741	3,739	3,925	3,867	3,924	4,247	3,668	3,746	4,000	3,857		
4,312	4,257	5,278	4,686	4,413	4,372	4,160	4,230	4,584	3,973	4,245	4,312	4,064		
127	31	889	343	(14)	24	36	23	(13)	16	(164)	53	96		
\$1,719	\$1,933	\$2,241	\$1,984	\$1,974	\$1,784	\$1,879	\$1,746	\$1,931	\$1,878	\$1,861	\$1,898	\$2,116		
284	281	285	285	274	271	272	266	274	256	283	280	272		
37	41	34	28	28	28	26	35	27	39	30	34	37		
321	322	318	313	302	303	299	300	302	295	314	314	309		
3.97	4.53	4.05	4.11	4.05	3.84	3.80	3.84	3.94	4.19	4.26	4.14	4.90		
13	14	13	15	20	16	20	25	23	23	29	27	18		
50	50	48	47	46	45	44	45	45	43	40	42	40		

Sonoma Valley Hospital
Statement of Cash Flows
For the Period Ended

	<u>Current Month</u>	<u>Year To Date</u>
Operating Activities		
Net Income (Loss)	65,288	223,538
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	171,443	518,220
Net changes in operating assets and liabilities:		
(Increase)/Decrease Patient accounts receivable - net	(161,818)	(479,582)
(Increase)/Decrease Other receivables and other assets	596,152	2,073,900
(Increase)/Decrease Prepaid expenses	(298,810)	(406,109)
(Increase)/Decrease in Inventories	(13,788)	(40,082)
(Decrease)/Increase in Deferred revenues	(211,751)	(804,012)
(Decrease)/Increase in Accounts payable, accrued expenses	(475,547)	(436,028)
Net Cash Provided/(Used) by operating activities	<u>(328,831)</u>	<u>649,845</u>
Investing Activities		
Net Purchases of property, plant and equipment - Other Fixed Assets	(159,603)	(130,932)
Net Purchases of property, plant and equipment - GO Bond Purchases	(947,519)	(2,781,842)
Net Proceeds and Distributions from investments	(5,136)	35,342
Net Book Value of Assets Disposed	-	-
Change in Restricted Funds	-	-
Change in Limited Use Cash	1,813,821	2,782,510
(Payment)/Refund of Deposits	-	-
Net cash Provided/(Used) by investing activities	<u>701,563</u>	<u>(94,922)</u>
Financing Activities		
Proceeds (Repayments) from Borrowings - Banks & Carriers	(123,382)	(375,159)
Proceeds (Repayments) from Borrowings - Other		
Net Intercompany Borrowings/(Repayments)		
Change in Post Retirement Obligations & Other Net Assets	-	-
Net Equity Transfers to related entities (Cash and Non-Cash)		
Net cash Provided/(Used) by financing activities	<u>(123,382)</u>	<u>(375,159)</u>
Net increase/(Decrease) in cash and cash equivalents	<u>249,349</u>	<u>179,763</u>
Cash and Equivalents at beginning of period	<u>1,721,263</u>	<u>1,790,849</u>
Cash and Equivalents at September 30, 2012	<u><u>1,970,612</u></u>	<u><u>1,970,612</u></u>